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Herald international Eribune.

PUBLISHED WITH THE NEW YORK TIMES AND THE WASHINGTON POST

Paris, Friday, May 6, 1994

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Singapore Carries Out Caning of U.S. Teenager

He Receives 4 Lashes for Vandalism; Clinton Calls Sentence 'a Mistake'

By Philip Shenon

New York Times Service SINGAPORE — Michael P. Fay, the 18year-old American at the center of a turbu-lent cross-cultural debate over crime and punishment, received four lashes of a rattan cane on Thursday for a crime that he insists he did not commit.

The Singapore Prisons Department said the flogging, a punishment that results in permanent scars and is usually so painful that prisoners go into shock, was carried out in the prison where Mr. Fay is serving a four-month sentence for spray-painting cars and other acts of vandalism.

In a statement, the department said the Dayton, Ohio, teenager was examined by the prison's doctor after the caning and found to be in satisfactory condition

The government made public no other details on the condition of Mr. Fay, who has lived here since 1992 with his mother and

Hours before the flogging, Mr. Fay was visited in prison by his lawyers. "He is nervous and scared but is prepared to take it," Dominic Nagulendran, one of the lawyers, said after the meeting. "He will grit his teeth when he is caned."

On Wednesday, the government of this anthoritarian city-state turned down Mr. Fay's final plea that he be spared the flogging, but it reduced the number of lashes from six to four in what it said was a gesture of good will for President Bill Clinton, who had asked that the sentence be commuted. In Washington on Thursday, Mr. Clinton

said of the flogging, "I think it was a mis-take, as I said before, not only because of the nature of the punishment related to the crime but because of the questions that were raised about whether the young man was in fact guilty and involuntarily confessed." Mr. Fay signed a police statement in Oc-

tober confessing to a 10-day vandalism spree in which he and several other foreign youths spray-painted several cars, including one owned by a Singapore court officer, and tossed eggs at other vehicles. Mr. Fay also pleaded guilty to possessing stolen Singa-pore flags and road signs.

But Mr. Fay has since recanted, insisting

that he is not guilty. He has alleged that the confession was coerced by the police during a nine-day interrogation in which he was repeatedly punched, slapped and deprived

The police have denied that Mr. Fay was beaten. Mr. Fay's family has said that the teenager pleaded guilty to vandalism only after they received assurances that he would

In defending the decision to flog the teenager, government leaders here have argued that Singapore's safe streets vindicate their harsh criminal laws and tough punishments.

Opinion polls in the United States have negested that millions of Americans, led up with rampant crime in their own neighborhoods, believe that Mr. Fay is only getting what he deserved. After learning that the flogging had been

carried out, George Fay, the teenager's fa-ther, said in a telephone interview from Ohio that he was "relieved that this brutality is behind us" and that he wanted a doctor selected by the U.S. Embassy to visit his son as soon as possible. "The Singapore authorities say that Mike is fine, but that's their word, and at this

point in time, I'm not inclined to believe them," he said. He described the flogging as "a double whammy — first, there's the bru-tality of it, and second, there's every indication that there has been a miscarriage of Mr. Fay said he believed that the government had carried out the punishment hurriedly in hopes that his son's wounds would

be healed before his release from prison, which is expected next month. "They don't want the world to see him limping out of prison," Mr. Fay said. "It's cynical and According to official descriptions of a flogging, prisoners are tied by their wrists and ankles to a wooden trestle and are then

struck on the bare buttocks by a four-foot rattan cane moistened with water to prevent it from fraying.

Prisoners who have been caned say the punishment, which is routine in Singapore.

is excruciatingly painful and results in heavy By the time the first reel was finished on bleeding. The government said nine other prisoners were flogged on Thursday.



An Israeli soldier in the Gaza Strip adjusting an olive branch decorating his army jeep, as the occupying Israelis prepared to pull out.

Is Self-Rule's Happy Ending Over?

By Clyde Haberman New York Times Service

GAZA - The original screenplay called for a happy ending: two old enemies reconciled at last, emerging from long, hard negotiations arm in arm, imbued with a mutual trust once unimaginable.

But as Foreign Minister Shimon Peres of Israel observed a few months ago, the problem with this movie called the Israeli-Palestinian peace talks is that the happy ending came at the beginning, with the celebrated handshake at the White House by the two leaders, Yitzhak Rabin

Wednesday - with final agreement on the

Strip and Jericho - there were few illusions left about the state of relations between Israel and the Palestine Liberation Organization.

Far from producing reconciliation, the talks

NEWS ANALYSIS

had confirmed for each side some of its worst suspicions about the other. Mr. Rabin, announcing that Mr. Arafat had

asked for a few more weeks to get ready to take charge in Gaza and Jericho, all but dismissed the PLO as a band of dilettantes more concerned with symbols like postage stamps and telephone area codes than the brass tacks of

pare but frittered away the time, Israeli officials

Especially galling for them was Mr. Arafat's last-minute theatrics on a Cairo stage, where suddenly he refused for a while to sign six maps that were part of the detailed, hard-wrung

The level of trust will not be so high" after that performance, said Uri Dromi, a government spokesman — not that Israeli faith in the reliability of the PLO chairman was stratospheric to begin with.

For their part, many Palestinians have come away from this phase of the peace talks more

See MIDEAST, Page 7

Senior State Dept. Aide Warns White House of Pitfalls in Asia Policy

By Daniel Williams and Clay Chandler

WASHINGTON - Five months after President Bill Climon proclaimed the birth of a new Pacific community of Incrative trade and shared interests, the State Department's senior Asia hand has warned in a letter to Secretary of State Warren M. Christopher that U.S.-Asian relations are being

ON TO SOMETHING BIG — Police with a dog trained to saiff out explosives during training at the French end of the Channel Tunnel President François Mitterrand and Queen Elizabeth II are to inaugurate the tunnel Friday. Page 2.

Hudson River between New Jersey and New

York City. Both lanes of busy Route 3 and

the New Jersey-bound lanes of the tunnel were closed because of the accident.

The crash spewed flames that set fire to at

Page 24.

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least 12 cars, officials with the Port Authority of New York and New Jersey said.

Down 1.78

Helicopter Crash Kills 2 Near N.Y.

NORTH BERGEN, New Jersey (AP) -

A helicopter crashed Thursday in a com-muter parking lot near the Lincoln Tunnel,

inuter parking for near the Lincom Tunnel, killing at least two people, authorities said. The helicopter crashed into a park-and-ride lot along Interstate 495, which leads in and out of the namel that runs under the

Newsstand Prices

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Book Review

Lord, made recommendations apparently designed to head off problems before they become acute and lengthen the administration's list of foreign-policy woes.

The message represents a sharp departure from the opti-mism expressed by Clinton in late November at a meeting of Asian and Pacific leaders in Seartle, where he compared

infected by a "malaise" of disputes over human rights, trade and other concerns.

The recent letter, by Assistant Secretary of State Winston

The recent letter, by Assistant Secretary of State Winston

symptoms of the eclectic range of administration interests: the tug-of-war with China over human rights, trade disputes with Japan, arms proliferation battles with China and Thailand, endangered species disagreements with Taiwan con-flicts over workers with Malaysia and Indonesia and the controversy over Singapore's flogging of an American teen-

ager convicted of vandalism. "Some of the frictions are inevitable bumps in the road," Mr. Lord wrote. "The confluence of these individual events, however, has fostered malaise, eroding the sense of optimism and partnership forged

The appraisal comes at a particularly sensitive time for the administration. Within a month, Mr. Christopher must See ASIA, Page 3

Kiosk China's Reforms **Could Founder** In Sea of Debt

By Patrick E. Tyler New York Times Service

WUHAN, China - When in times past a blast furnace opened at the Wuhan Iron and Steel Co. to disgorge its fiery load onto the conveyor, it was another installment in communism's social contract for the 200,000 workers. guaranteed by the state.

Now nothing is certain in Wuhan, and the threat of domestic political upheaval here and in the rest of China is growing.

Five state-owned factories went bankrupt last year. Plant shutdowns have idled 50,000

workers and, by some estimates, several times that number have been sent home without pay by managers slashing work forces.

A mob of pensioners recently commandeered

cars and trucks to block a key bridge over the Han River to protest the erosion of their pensions by rising prices. Inflation is now running at 25 percent a year in big cities.

And the managers at Wuhan Steel have pushed 70,000 of their 120,000 workers into

eight subsidiary companies and told them that they will ultimately have to fend for themselves. To smooth the exit of the 70,000, Wuhan Steel's management agreed to pay them \$92 a month in 1993 to supplement lower wages in

the subsidiary companies. The supplement dropped to \$46 a month this year, and in 1995, the last year, it will drop to \$23 a month. "We are helping the workers mount a horse See CHINA, Page 6

For the next two articles in this series, the subject is economics. Karl Otto Pohl, president of the German central bank from 1980 to 1991, writes of the realities that finally came to dictate

economic strategy.

Fifty Years After D-Day

And David P. Calleo, Dean Acheson ideals into historical perspective.

Professor at the Johns Hopkins Nitze School of Advanced International Studies, puts the trans-Atlantic clash of Both articles appear Monday.

Not-So-Red Oskar Slams the Bundesbank

that Oskar Lafontaine, an outspoken politician who is likely to be named German finance minister if the Social Democratic Party wins in October, would lambaste the economic policies of the current party in power as the root of the country's economic problems.

Quite simply, he says, the government of Chancellor Helmut Kohl has "no knowledge of

But then Mr. Lafontaine reaches beyond the normal target of the opposition politician and goes after Germany's independent Bundesbank as well, saying it has been responsible for serious mistakes that have prolonged the country's

pressed, he added, thanks to Bundesbank obdu-

Bundesbank's decision two years ago to raise the discount rate to 8.75 percent from 8 percent during a recession, and he attacked the central bank's policy since then of making only gradual reductions in rates, saying this had further contributed to Germany's economic slump. Now that the Deutsche mark has appreciated

against the U.S. dollar, he urged that the Bundesbank "take advantage of the strong mark and cut interest rates. Mr. Lafontaine's criticism of the Bundes-

bank came during a wide-ranging interview at

unusually pro-business. His remarks carry special weight as he has played an important role in shaping the Social Democrats' economic policy, and he was the party's candidate for chancellor in the general election of 1990.

"We have changed," he acknowledged, say-ing that his left-of-center party was no longer torn by internal strife and had become more pragmatist in its approach to economic policy. He added that a government led by Rudolf Scharping, the Social Democratic candidate who is running against Mr. Kohl in the October elections, would introduce programs that would be close to those of President Bill Clin-

"What we need is a Bundesbank policy to See GERMANY, Page 7

To Read This: Start at Left, Go Down, Up, Maybe

By James Barron New York Times Service

NEW YORK - Peter Jordan is a writer. Like Ernest Hemingway, he turns out short, plain, punchy sentences. Like Danielle Steele or Stephen King, he is widely read: his last work went through several big printings.

But his success has not gone to his head. Unlike monstersalary, monster-ogo authors, he is self-effacing. "When people say, 'I loved this,' I almost say, 'I'm sorry you had to read it,' "

Mr. Jordan, 34, writes instruction manuals for Sony television sets, stereo receivers, compact disk players, clock radios and videocassette recorders. His goal is to get consumers to do what many consider the impossible; set the VCR clock so that it does not flash 12:00 day in and day out. And maybe, just

He is one of a new generation of technical writers whose assignment is to prepare manuals that users can actually use. He is not alone. Thomson Consumer Electronics, which makes RCA. GE and Proscan home appliances, hired cognitive psychologists in its quest for easier-to-follow manuals.

Writing an instruction manual may sound like a no-brainer. But universities like Carnegie Mellon in Pittsburgh now offer master's degrees (in professional writing) and doctorates (in rhetoric) for manual-writers, and just last month the Fashion Institute of Technology in New York City had more than 300 manuals on display.

Three hundred manuals, and still no one can explain why following one is a no-can-do for so many people. A substantial number of VCR owners never program their machines, despite

maybe, program the machine to record the right channel, at the innovations that dramatically cut the number of steps that have to be followed.

Jonathan Price, the author of several books about technical writing, says: "I've had managers from companies that make VCRs say, 'I read our manual, and I still can't set it for next

"Or phone systems. They read through pages and pages and then go blank when they have to transfer a call." Mr. Jordan said the ideal manual would be so simple that it

would make sense to someone who couldn't read. "Rather than make instructions clear in words," he said, "it has to be more intuitive. There has to be less emphasis on actual explanation. For every innovation, it takes that much more out of the instruction manual for people to read." In other words, Mr. Jordan favors what David Peters, a

See VCR, Page 3



conceded victory to the African National Congress and its president, Nelson Mandela, who will be inaugurated on Tuesday as the country's first black president. Mr. Mandela stressed during a visit to the Soweto township on Johannesburg's outskirts that his party did not intend to rule autocrati-

The latest available results showed the ANC

Such a lead would give the African National

Indications are that Inkatha will score a sur-

prise victory in KwaZulu-Natal. Page 2.

cally, and he refused to speculate on the size of the party's national vote. There was no need to speculate on the final election result, he added. The facts will establish whether the ANC will get two-thirds," he

It was not clear when the vote counting would be completed. The independent Electoral Commission, embarrassed by logistical chaos and apparently victimized by sabotage, prom-

ised only that the results would be ready by Tuesday, for Mr. Mandela's inaugural. Figures issued by the commission gave the African National Congress 65.2 percent of the

17 million votes counted, out of a possible 23 million, for the 400-seat National Assembly. The National Party had 20.5 percent, the Inkatha Freedom Party 7.9 percent and the

white rightist Freedom Front 2.1 percent. A two-thirds majority would in theory give Mr. Mandela's party a free hand in formulati a new constitution, which alarms the National Party and Inkatha. But the ANC would be bound by a set of constitutional principles hammered out by political parties in three years of democracy negotiations, and a constitutional

court will also oversee the process. The African National Congress has repeatedly said that it has no wish to impose its will without consultation with other groups.

The prospect of a huge victory for a party with a socialist background sent shivers through financial markets early Thursday. But they settled down later in the day with some dealers forecasting a "cordial agreement" on power sharing.

The newspaper Business Day quoted the chairman of the Electoral Commission, Judge Johann Kriegler, as saying he expected the

political parties to manipulate results to resolve disputes and irregularities in the voting. "Let's not get overly squeamish about it." Judge Kriegler said. He said the commission had not been asked to certify the results as accurate, but as free and fair.

Sources close to the National Party said it believed it to be inconceivable that the party had received only 3 million votes - despite the fact that blacks lived under its apartheid rule They said they suspected fraud and believed the party would demand an audit of all com-

plaints submitted to the commission on voting irregularities, if the ANC ended up with more than two-thirds and the National Party with such a small total. The commission has received about 1,000 complaints.

Investment by German companies is being "strangled," said the deputy chief of the Social his office here, in which the Social Democrat By Alan Friedman who was once known as "Red Oskar" sounded Democrats, who is also premier of the tiny state SAARBRUCKEN, Germany - It's obvious of Saarland. Consumer spending remains de-

rateness about interest rates. He singled out as especially "wrong" the

Queen and President Shape a Golden Start for Channel Tunnel

PARIS - Although most ordinary mortals will not be able to use the link for several more months, President François Mitterrand and Queen Elizabeth II will formally inaugurate the Channel tunnel Friday in ceremonies on both sides of the channel.

They will gather near the historic Field of the Cloth of Gold, where English and French monarchs met in the 16th century, and declare the tunnel open in France. Then, after lunch, they will drive in the queen's Rolls-Royce to a shuttle train for the 50-kilometer. 35-minute crossing beneath the Straits of Dover to Folkestone. where white cliffs glisten across

The tunnel is the most ambitious civil engineering project in Europe this century, and is the culmination of two centuries of dreams about linking Britain to the Continent by tunnel, bridge or

Technically, some argue, Britain lost its island status Dec. 1. 1990, when French and British workers first made contact in one percent of its trade with its Euroof the three tunnels that make up the link. It has taken about a year longer than expected to complete the installation and equip it for

Psychologically and politically, goes, the beer is warm and the though, Britain still tends to think soup is cold. The government is like an island. It is often the odd concerned about the invasion of

PARIS - The National Assem-

bly on Thursday approved a bill intended to protect the French lan-

guage, introducing fines for the public use of English when a French word is available.

The measure, which imposes

fines of up to 20,000 francs (\$3,500), was backed by the gov-

erning coalition of the Union for

French Democracy and the Rally for the Republic. Socialist and

Communist legislators abstained.

Minister Jacques Toubon, now re-

turns to the Senate for a second

vote. It is virtually certain of final

In the Assembly debate Wednesday, Didier Mathus, a Socialist, de-

nounced the measure as "unen-forceable" and charged that it gave

the French language an image of being "narrow and defensive."

The French Academy of Science warned Wednesday that the legisla-

The bill, introduced by Culture

A Language to Avoid Cross-Purposes

The newspaper Le Monde pub-

lished a carroon showing Mr. Mit-terrand and the queen rhapsodiz-

ing that the tunnel is "better than the ferry." Culture Minister Jac-

ques Toubon stands to one side,

muttering that in France one says

transbordeur, not ferry. Neverthe-

less, the rail service that will carry

cars and trucks through the tunnel

is officially known on both sides

enrich the language from Saint-Denis rather than from Brooklyn," he argued. Saint-Denis is a working-

The bill requires the use of

French in all print and audiovisual

advertising. An amendment specif-

ically rules out using trademarked slogans as a loophole — the Nike

shoe company, for example, pre-sumably would have to translate

"Just Do It" when it advertises in

The bill says a dictionary of 3,500 terms and technical expres-

sions published on March 15 will be the bible for France's language police. The dictionary outlaws such

English words as airbag, walkman, crash, scoop and software, and pro-

The bill says French will be com-

pulsory on public notices and in work contracts, restaurants and in

public transport and during lec-tures and debates. (AFP, AP)

vides French equivalents.

PARIS - How will the British bobbies say "ello, 'ello, 'ello" and the French flies demand "vos papers" when the Channel tunnel opens for

The answer is in "PoliceSpeak," the language for

"It is not a kind of Esperanto or anything like that," said Inspector John Gledhill of the Kent County Constabulary, a keen linguist who is in charge of the PoliceSpeak project.

"It's an attempt to look at the language used in police communications that can be standardized."

The project essentially looks at which words should be selected, or rejected, to make meaning

Take a word like "caption." This is the formal warning that a British policeman must give to any

man out in the European Union,

strongly opposes moves toward European federalism, fears it may

lose its way of life and clings to the

concept of a special relationship

with the United States. At the

same time it does more than 50

For their part, the French cling to their misconceptions about the

"roastbeefs" on the other side of

the channel where, as the saying

soup is cold. The government is

Bill to Outlaw Some Uses of English

Nears Approval in French Legislature

French scientific influence" and

French, or simultaneous interpre-

tation, must be available at interna-

tional conferences held in France and organized by French nationals.

The scientists said the law would

make it practically impossible to

hold scientific seminars in France for organizational and financial

and polls indicate that the French

people have no intention of chang-ing their English-laced speech. But for France's language guardians, it

day. "It goes to the heart of our country's place in the world."

A type of commercial English

was spreading through France and the French were using it out of "snobbery," Mr. Toubon said.

"It's an extremely serious ques-

" Mr. Toubon said Wednes-

The press has mocked the bill,

would also damage French culture and language in the world.

The bill supulates that notes in class suburb of Paris.

pean Union partners.

arrested person that anything said from that point may be used in evidence. But in French, a caution is a fine in one context. bail in another, or purchase deposit in a third. So this is a word that PoliceSpeak would proba-

bly leave out. The language builds on the experience of developing AirSpeak for pilots and air traffic controllers, and SeaSpeak for maritime communications. But PoliceSpeak is more complex because of the large range of circumstances with which the police have to deal.

Meanwhile, the British and French police are also setting up a bilingual text messaging system based on computer translation. A message typed in English will emerge the other end in French, or vice versa. Again, the system — based on the experience of the Royal Canadian Mounted Police.

depends on a precise use of specific language.

of the channel as Euroshuttle "Anglo-Saxon" culture and langange and has just passed a law limiting the use of English in offirather than Europavette. Some of the historic national cial communications and the me-

differences will fade as people re-alize that they will be able to leave their work at the end of the day in London and be in Paris in time for supper — or vice versa.

That day is still a ways off. The

first Eurostar trains carrying regular paying passengers are not ex-pected to run until July. The car shuttle trains will not start operating on a regular basis until October. Buses and campers will have

senger operations may not be es-tablished until summer next year. Although the tunnel will be more expensive than the letties, Euro-

The first to benefit from the tunnel will be the freight shippers. tracted by its speed and reliability Trains carrying freight and a lim-Trains carrying freight and a lim-ited shuttle service for trucks may start as early as next Monday.

Eurotumnel says that the delay in building up to full operations is due to the tardy delivery of rolling stock and the need to carry out operational and safety checks.

The tunnel builders have had to hand out 10 million tons of chalk and pour in about 100 billion francs of investment since Mr. Mitterrand and Margaret Thatcher shook hands on the deal in 1986, when she was Britain's prime minister. In addition, both sides have made enourmous investments in new or improved roads and France has built a dedi-cated track for high-speed trains from Paris to Calais.

The trains will have to slow from more than 300 kilometers an hour to about half that speed in Britain because a special high-speed track on the other side is still many years away. Its comple-tion will cut the journey time from three hours to two and a half, making the trains even more competitive with the airlines.

The car shuttle crossings will take about one hour, including customs and immigration formalities - about the same as crosschannel Hovercraft services from to wait until March 1995 for their Dover to Calais but about half an

turn to use the service. Full pas- hour less than the ferry crossing tunnel hopes travelers will be atable to "turn up and go" without a reservation at any time of the day or night.

> Eurotunnel bopes to capture at least half the cross-channel trade for passengers and goods, but its huge debt and a vigorous counter-campaign by the ferry companies cloud its financial future, according to many analysts. The ineugnration did little to improve the depressed share price, which stood on Thursday at about 40.75

Nevertheless, the director of Eurotunnel, Georges-Christian Chazot, predicted the forumes of the tunnel would pick up rapidly once it was fully open for business. He called it "the key to the development of the United Kingdom and to a whole part of Eu-

Before leaving their respective capitals, Mr. Mitterrand and the queen will inaugurate new inter-national terminals at the Gare du Nord and Waterloo Station. At the same time, Prime Minister Jean-Luc Deharne of Belgium will inaugurate the international terminus at the Gare du Midi in Brussels, which will be linked to London and Paris via the highspeed train network.

WORLD BRIEFS

Clinton Sets Limits on Peacekeeping

WASHINGTON (Reuters) — President Bill Clinton has moved to rein in American involvement in peacekeeping around the world by setting stretter guidelines for involvement, the White House announced Thurs-

day.

"Peace operations are not and cannot be the centerpiece of U.S. foreign policy," said the White House press secretary, Dee Dee Myers, in a

statement on the new policy.

The chief U.S. representative at the United Nations, Madeleine K. Albright, fold a House of Representatives panel that the administration had already begun demanding that operations be better thought-out before they were launched. "We are now insisting, for example, that the Security Council address the key questions of scope, mission, duration, resources and risk before, not after, new peacekeeping obligations are undertaken," she said.

American Arrested as Spy for Stasi

BONN (AP) — An American expatriane working at Germany's government nuclear research center has been acrested on charges that he spied for East Germany until 1989, security sources and an attorney said

Thursday.

Thursday.

The man has been identified as Jeffrey Schevitz, 52, a former sociologist. Mr. Schevitz's wife, Beatrice Altman, is also under investigation for espionage, according to Anne Richle, her attorney.

The federal Prosecutor's Office said that a "Dr. S." who has worked at The federal Prosecutor's Office said that a "Dr. S." who has worked at

the nuclear research center since 1980 and before that was at a German university, "delivered a mailtinde of information and documents" to the Stasi, the East German security agency, from 1977 to 1989. Miss Richle confirmed that the man was Mr. Schevitz.

Sweden, in Shift, Signs With NATO

STOCKHOLM (AP) — The government loosened up a long-standing policy of nonalignment on Thursday and decided to enroll this neutral country in NATO's program Partnership for Peace.

"The parliament gave its approval and the government has taken the formal decision," said Hearik Norman, a Foreign Ministry official. Sweden is scheduled to sign a membership document at NATO head-quarters in Brussels on Monday, along with its neighbor Finland, another

So far 15 former East Bloc nations have signed the program which includes military cooperation and joint training but stops short of full membership. Sweden and Finland are the first neutral countries to sign

China Snubs Patten on Home Turf

HONG KONG (Renters) — China is conducting high-profile talks with its Hong Kong allies on Governor Chins Patten's home turn this week to prepare for the colony's return to Chinese rule and to demonstrate that Mr. Patten's attempt to "go it alone" will fail. Mr. Patten and prodemoracy parties in Hong Kong have not been invited.

Overseen by Lu Ping, who is director of China's Hong Kong and Macao Affairs Office, the Preliminary Working Committee is meeting on key issues such as the future of the electoral system and civil service.

This is the committee's first assion in Hong Kong, it met previously in China. It consists of Chinese officials and pro-China colony residents.

Sihanouk May Seek Foreign Arms

PHNOM PENH (AP) — The United States and other nations should arm Cambodian government forces if the Khmer Rouge keeps fighting, King Norodom Shanouk said Thursday. He made the suggestion in a

talk with journalists.

The king also said that in recent fighting. Khmer Rouge guerrillas had burned down "hundreds of houses and they raped girls, even the young wives of KPNLF soldiers who were sent to Panin." He was referring to soldiers of the Khmer People's National Liberation Front, former allies of the Khmer Rouge. The Khmer Rouge president, Khieu Samphan, supported the king's proposal for a nationwide truce, but expressed doubts any cease-fire would hold.

On foreign aid, the king said that if fighting continued "then there is no other solution except for the arming of the royal army by all countries which have an interest in keeping Cambodia as one country." He mentioned the United States, France and Australia.

For the Record

Policeses dignig salier the kitchen floor in the former home of a suspected serial killer in Gloucester, England, said they had found the remains of a young girl. The discovery brought the total number of bodies discovered in the investigation to 11. It was the third excavation site in the case involving the suspect, Frederick West. (Reuters)

TRAVEL UPDATE

Ivory Coast to Lift Ban on Hunting

ABIDIAN, Ivory Coast (AFP) - Ivory Coast plans to lift a 20-year-

old ban on hunting game in a bid to raise tourist revenue and promote employment, the government announced Thursday.

The ban, imposed in 1974, has not achieved its aim of protecting the country's wildlife because of poaching and samegling, the statement said.

The Agriculture Ministry estimated that samegling accounted for 65,000 tons of game each year and represented an annual tax loss of \$86 million.

Wilding also provides food, the statement said, in part making up for shortages in meat production. The government had decided to adopt a "realistic solution," rather than put up with "unregulated slaughter, often leading to imbalances among species and even to the extinction of some

HEADING FOR A FALL — Prime Minister John Major striding out of a London polling get 27 percent, a fall of 5 percent. The Liberal Democrats appeared to be up 5 percent from 1990.

station after voting in local elections Thursday. His governing Conservative Party appeared headed for a thrashing by Labor and Liberal Democrats, the BBC projected. The projections gave Labor 44 percent, up 4 percent from the 1990 local elections. The Tories were projected to

On Any Neofascist Role Asserts He ROME - Italy's National Alli-

ance accused the European Parliament on Thursday of interfering in Italian domestic affairs after the assembly raised the alarm about the possible presence of neofascists in Silvio Berlusconi's new conser-

President Oscar Luigi Scalfaro, in a terse statement, in effect told the Strasbourg parliament to stay out of his country's affairs. He said Italy, a founder member of the European Community, "needs no reunders and no lessons."

The European Parliament said in a motion Wednesday that EU countries needed to make it clear to Mr. Scalfaro that the new govern-ment must "remain faithful to the fundamental values underlying the creation of the European Commu-

This was clearly directed at the prospect of the National Alliance's sharing power in a coalition government led by Mr. Berlusconi. "The fascist peril in Italy does not exist," said Gustavo Selva, a

> For investment information Read THE MONEY REPORT

member of the National Alliance political bureau, at a news briefing on Thursday.

Won't Quit

"The European Parliament is interfering in Italian politics," he said. "It is not for this parliament to judge an electoral result. We have to accept the people's deci-

Italian newspapers called the motion an open demand for Mr. Scalfaro to veto the appointment of any ministers from the neofascist Italian Social Movement.

That party, made up of political heirs of Mussolini, is the key force in the National Alliance front that shared in Mr. Berlusconi's triumph in March general elections.
"Italy's faithfulness to the values

and principles which are at the basis of the constitution of Europe is clear and beyond discussion," Mr. Scalfaro said in a statement. "It needs no reminders and no les-

Mr. Berlusconi's spokesman, Antonio Tajani, said: "Berlusconi has said more than once that there will be no (ascist ministers."

Senior political sources expect him to exclude Italian Social Movement members from his cabinet or to chose members of that party who are young enough not to have been involved with Fascism in World War II.

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Italy Rejects EU Alarm González

MADRID - Prime Minister Felipe González on Thursday

ernment

Catalan nationalists had de-

Mr. González said that his government still enjoyed parliamenta-ry support and that he had no intention of calling early general

fraud against a former Bank of Spain governor, Mariano Rubio Jimenez, and charges of embezzlement against Luis Roldán Ibáñezhave, former chief of the Civil Guard, left the Socialists with their worst political crisis in almost 12

Mr. Rubio and Manuel de la Concha, the broker who handled his financial affairs, were taken into custody in Madrid on Thursday, charged with defrauding the

arrest warrant was issued.

brushed aside calls for his resignation and vowed to stay in office to fight cases of official corruption that have shaken his Socialist gov-At a news conference, Mr. Gon-

zález named replacements for his interior and agriculture ministers who resigned this week in corrup-tion scandals.

Mr. González also accepted the resignation from their parliamentary seats of former Interior Minister José Luis Corcuera and former Economy Minister Carlos Solchaga

manded that the two go as their price for supporting the govern-

In recent weeks allegations of tax

Mr. Roldán disappeared after an

Tally Points to Regional Inkatha Victory ently inserted a program into the election com-

By Paul Taylor

Washington Past Service
JOHANNESBURG — With the vote counting in South Africa's first democratic election bogged down by apparent computer tampering, there are unofficial indications that the Zulubased Inkatha Freedom Party will score a surprise victory in South Africa's strife-torn region

If the unofficial tally in KwaZulu-Natal is certified, it would mean that, despite a nation-wide landslide of more than 60 percent, the African National Congress will lose two of the nation's three most populous provinces. It lost Western Cape, which includes Cape Town, to the incumbent National Party.

None of these results is likely to be official before the weekend, in part because computer sabotage has forced the independent Electoral Commission to resort to a slower, manual reporting procedure, and in part because charges and countercharges of vote fraud in KwaZulu-

Natal still await a political settlement. In the computer tampering, someone appar-

mission's main computer that added a few percentage points worth of votes on a slow, incremental basis to a number of smaller par-

The sabotage was discovered when the computer talkes did not square with hand summaries of reports from 800 counting stations-around the country. The number of votes involved was only in the thousands, and corrections have been made.

Ballot counting is virtually completed in KwaZulu-Natal. According to one election commissioner, Chief Mangosuthu Buthelezi's Inkatha party has received at least a plurality and perhaps a majority of the region's votes.

The African National Congress has come in second, and the National Party, a potential coalition partner in the region with Inkatha, has come in third, with about 10 percent.

No numbers are firm, however, because the ANC has claimed massive vote fraud, amounting to bundreds of thousands of votes in a province where about 4.5 million ballots were cast. It claims there was widespread stuffing of ballot boxes at "pirate" voting stations under the control of the Buthelezi-led KwaZulu "homeland" government, where no outside observers were present.

Chief Buthelezi said Wednesday it was "very mean" of the African National Congress to make such allegations. His campaign manager, Arthur Konigkramer, said, "It is absolutely clear to us that these claims amount to a failback option should the ANC fail to win a

The Electoral Commission has an elaborate and potentially lengthy fraud adjudication pro-cedure, and the commission chairman, Judge Johann Kriegler, indicated there was evidence of some stuffing of ballot boxes.

But he has also made it clear that the counting and certification process must be completed by the weekend, so as not to delay the schedaled Monday sitting of the country's first demonstratic Parliament or the inauguration on Tuesocratic Parliament or the inauguration on Tues-day of the president-in-waiting, Nelson the life sentence handed out in De-day of the president-in-waiting, Nelson the life sentence handed out in De-cember to a 26-year-old man con-structure of the life sentence handed out in De-cember to a 26-year-old man con-structure of the life sentence handed out in De-cember to a 26-year-old man con-structure of the life sentence handed out in De-cember to a 26-year-old man con-structure of the life sentence handed out in De-cember to a 26-year-old man con-structure of the life sentence handed out in De-

German Hate Acts Are Less Violent

The Associated Press

- BONN - The federal police reported 219 crimes motivated by ha-tred for foreigners in March, an increase of 14 over February, the government said Thursday. But Germany's internal intelligence burean said most of the acts were nonviolent crimes like spray-paint-

ing swastikas. Violent rightist acts have de-clined this year, according to Hans-Gert Lange, spokesman for the Of-fice for the Protection of the Constitution. Between Jan. 1 and April 22, there were 438 rightist attacks, compared with 699 in the

same period last year.

Mr. Lange attributed the decline

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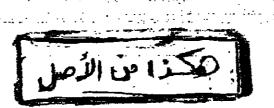
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de Live

WASHINGTON - The Clinton administration endorsed a plan

ally than the president's plan.

Clinton has proposed.

approach for logistical and political reasons.

to restore gray wolves to two areas in the northern Rockies more than a half-century after the government helped exterminate them throughout much of the West at the behest of the livestock industry. The Interior Department announcement that wolf populations will be introduced into Yellowstone National Park in Wyoming and a huge area of national forests and wilderness in Idaho caps a 20year struggle to devise a wolf recovery plan.

If all goes according to plan, 15 wolves captured in Canada would

be released in each area.

Evangelist's Group Loses Local Election

RICHMOND, Virginia - Pat Robertson, the television evange-RICHMUND, VIINIBA—FALROCA BOIL, the netwision evange-list and leader of a movement to elect evangelical Christians to local government posts throughout the country, suffered a setback when his candidates lost a school board election in his hometown, Virginia

Voters rejected candidates backed by Mr. Robertson, and instead elected a slate endorsed by the local teachers' union. "The rumor was that we were a right-wing takeover," said Edward

Quote/Unquote

General Colin L Powell, chairman of the Joint Chiefs of Staff during the Bush administration and national security adviser to ouring the push stilling and on Oliver L. North, a former national President Ronald Reagan, on Oliver L. North, a former national rresident Ronaut Research on the Iran-contra scandal and now is security aide who was involved in the Iran-contra scandal and now is security aide who was involved in the light control and now is running for the Republican nomination to the Senate from Virginia: running for the Kepunican nonmation to the senate from Virginia:
"Because of my understanding of his activities, I would not have confidence in his ability to serve in the Senate."



U.S. Pupils Short on Basics, Study Finds By Catherine S. Manegold

WASHINGTON - Most U.S. high school students spend only 41 mathematics, science and history during their four years in high school, the report says. Japanese students spend 3,170 hours, French percent of their school time on academic subjects and are taught by , overworked teachers who have litthe time to further their own educa-3,280 and German 3,528. tion, according to a study by the National Education Commission

The report provides the most functions schools are expected to specific statistical comparison of perform. study hours yet available, an official in the Department of Educa- now fit in a whole set of requiretion said.

on Time and Learning.
Outlining why American schools lag far behind those in other indus-

trialized countries, the two-year

study of how students spend their days, both at school and at home.

shows that American high school

students spend far less time on ba-

sic academics than teenagers in Ja-

pan, France and Germany.

Much of American students'

driver education, athletics and oth-

By William H. Honan

New York Times Service

ing colleges have broken the \$100,000 barrier

ing colleges have broken the \$100,000 barries for a four-year degree.

Beginning next fall, Harvard freshmen will pay \$26,230 a year for tuition, fees, room and board, and Yale students will pay \$120 more. The Massachusetts Institute of Technology is charging \$26,075. Brown is \$25,954. Swarthmore is \$25,900, and Stanford is the cheapest of the costly at \$25,465.

Swarthmore's vice president for business and

finance. William T. Spock, echoed the feelings of many parents. "I'm sure glad my kids are through with college!" he said.

"We agonize over this every year," said Eliza-

beth Huidekoper, Harvard's budget director. "Obviously, the \$25,000 mark has symbolic

significance, but it wasn't a barrier. Any in-

crease is carefully considered."

She continued: "When setting tuition, we

* POLITICAL NOTES*

LAWSUIT IN LIMBO - Paula C. Jones had been expected

to file a sexual harassment lawsuit Thursday against President Clinton in Arkansas, alleging that he made an unwanted advance toward her in 1991 while he was governor of that state. But her attorney, Daniel M. Traylor, failed to show up that the state of the state of the state.

for a scheduled news conference, and no lawsuit had been

filed. The White House has denied that the incident occurred.

On Health, Congress Wants to Go Slower

WASHINGTON — A number of developments on Capitol Hill provided fresh evidence that Congress prefers more gradual, less comprehensive changes in the health care system than President Bill

linton has proposed.

Lawmakers said they would take a slower, more incremental

The Congressional Budget Office said that nearly 40 percent of the uninsured could obtain health insurance under a bill proposed by

two conservative Democrats as an alternative to the Clinton plan.
This bill, offered by Representative James Cooper of Tennesses

and Senator John B. Breaux of Louisiana, would not require employ-

ers to provide coverage to employees, as the president wants.

Separately, Senator David L. Boren of Oklahoma and Senator Bob Kerrey of Nebraska became the first Democrats to endorse a Republican bill that expands health insurance coverage more graduated that expands health insurance coverage more graduated that expands health insurance coverage more graduated that the second of the second o

U.S. Putting the Wolf Back in the West

NEW YORK - Several of the nation's lead-

er nonacademic courses.

the costly at \$25,465.

It blames comparatively short school days and the nine-month school year for some of the imbalance, but also criticizes a broad movement to load down students' training," it noted. days with subjects outside the tra-

time is spent on such things as movement of the last decade is destined to founder unless it is har-

The \$100,000 Quest: A College Degree

consumer price index, our financial aid objec-

tives and a great many other factors, including the president's concern that we keep Harvard

She, like other university officials, was quick

to point out that many of their students - 67

percent at Harvard and more than half at many others—receive generous helpings of financial aid. At Cornell University, for example, half

the students receive financial aid that averages

Nevertheless, many students — generally those who come from families with incomes above \$100,000 — are paying the full price.

And many others have become part of a phe-

gone to private colleges and universities if

prices were lower; instead, they are at much less

The cost of public institutions across the

These students would almost certainly have

nomenon known as "middle income melt."

about \$10,000 a year.

expensive public institutions.

The report's results dovetail with terms of the public's perception," 1.460 hours studying subjects like those of other studies that have said Nancy Kochuk, a spokeswomtracked a decline in American stu- an for the National Education As-

with their foreign peers.
But it goes a step further, high-"The traditional school day must

'new work of the schools,' education about personal safety, consumer affairs, AIDS, conservation and energy, family life and driver's

days with subjects outside the tra-ditional curriculum.

"We have been asking the impos-sible," the report said. The reform while at the same time meeting community and federal demands for expanded curriculum.

look at inflation, median family income, the country is rising even more rapidly than those

Away From Politics

• A judge has reduced the prison sentence of an FBI agent convicted of passing U.S. secrets to his Soviet lover. Judge Robert Takasugi of U.S. District Court in Los Angeles lowered the sentence of Richard Miller to 13 years from 20 years and said he should serve no more than two-thirds of it. Mr. Miller, 57, was found guilty in 1990 on six counts of smains. He has sent nine was in micro since his account in

counts of spying. He has spent nine years in prison since his arrest in

• Florida will pay \$2.1 million in compensation to survivors of a racist rampage that destroyed a small black community 71 years ago.

Seven survivors of the Rosewood massacre in 1923 watched as

Governor Lawton Chiles signed the legislation. A mob of whites burned down virtually every building in Rosewood and killed at least

6 of the 120 blacks who lived there. They were searching for for a

• A 200-pound black bear was shot and killed by Rhode Island

officials after it mauled a family's pet goat. State officials in Foster. Rhode Island, said they feared the bear was rabid. "We do have a rabies problem," said David Tyler of the Department of Environ-

mental Management. The bear knocked down a fence and attacked the goat, which was chained to a tree. "The goat didn't have a

chance," said Stephen Constantino, a family member. "It couldn't

A man who wounded three doctors in a shooting spree at the Los

Angeles County-USC Medical Center testified at his trial in Los

Angeles that he wanted to get even with physicians for treating him "like an animal." Damacio Torres admitted he shot the doctors on

Feb. 8, 1993. Witnesses said he burst into the hospital emergency

room yelling: "I don't want nurses! I want doctors! I want white

Dr. Jack Kevorkian said he would continue to help people commit

saicide but would like other doctors to come forward. He was found

not guilty Monday of violating Michigan's ban on assisting suicides. His attorney argued the suicide of a man with Lou Gherig's disease

1984 and is now eligible for parole, his lawyer said.

black man accused of assaulting a white woman.

dents' achievements compared sociation. "As an insider and someone who talks to teachers all the time, there's not that much that is lighting the time lost for the social really new. But it is important that parents and others can see that schools are really slaves to time."

Contrasting American home life with after-school study habits in ments for what has been called the other countries, the report also concludes that foreign students "spend more serious time learning outside the school" and "fritter away less time in front of the television."

Teachers also come under scrutiny, and the report concludes that German and Japanese teachers are given more time for class preparation, grading and their own further education than American teachers, who teach fewer students, but have

of the private institutions, although, of course, the totals are only a fraction of those at most

private colleges and universities. The cost for in-state students last year (1994-95 figures have

yet to be set by many state legislatures) range

from \$11,726 for the University of Vermont to

\$5,504 at the University of North Carolina.

Let Haitians Work It Out, **UN Leader**

By Stanley Meisler

Los Angeles Times Service UNITED NATIONS, New

The report to the UN General

American diplomats insisted intensifying sanctions.

"that it was written before and that they have no quarrel with our present sanctions resolution." United Nations officials also de-

nied any conflict between the United States and Mr. Butros Ghali

"The responsibility for paying for higher education is being shifted from taxpayers to students and their families," said Thomas G. Mortenson, a higher education policy analyst based in Iowa City. "We're heading toward a price-based admission policy where the people who can afford it will go to college and the others won't."
"In 1979," he said, "a student whose family income was in the top quartile had a four times greater chance of earning a B.A. degree by the from anything the Security Council age of 24 than did a student in the lowest quartile. Today, that well-off student has a 19 times better chance."

might do."
But the report suggested that the time had come for the international community to step back. Mr. Bu-tros Ghali wrote that, over the months, "the international community's role changed gradually from that of mediator between parties to that of sole agent responsible for

"This new role for the international community is prejudicial," Mr. Butros Ghali wrote, "Some see it as compromising the international community's neutrality and thus weakening its ability to instill confidence and lead the parties to a vital compromise."

suming "an effective role in this support the ban. But the U.S. official

by the Clinton administration only a week ago, that the best tactic for ending the Haiti crisis was pressure on the deposed president, the Reverend Jean-Bernard Aristide, to compromise with the military and police officers who overthrew him. In its new strategy, the adminis-

tration has decided to transfer pressure to the Haitian military and police commanders, demanding they resign and allow the return of Father Aristide to Haiti and the presidency.

dent Bill Clinton had asked aides to suggest concrete options for use of U.S. military power in Haiti.



HARD TIMES ARE ABOUT TO GET HARDER — A panhandler making his way through a New York City subway car. The city's Transit Authority has started cracking down on such activities, with arrests, anti-begging announcements in stations and posters on trains.

2 Votes in House Give Clinton **Surprise Gun Control Victory**

Compiled by Our Staff From Dispatches WASHINGTON — In a stunning upset victory

Thursday for the Clinton administration, the House narrowly approved a ban on 19 types of combat-style

Just hours before the vote, supporters of the ban had acknowledged they were short of the necessary votes. A week ago, defeat seemed certain. Yet, when it came time for members to cast their

votes, some had changed their minds and came out for the ban. In doing so, they bucked the powerful Na-tional Rifle Association for the first time. The bill passed by a hairline margin: 216 to 214.

Several lawmakers reversed their positions from a found" with the two parties, sup-ported by the United Nations, re-had been pressed by law enforcement officials to "Our police say to us, 'Please, please put controls on

nds of weapons. We're the people who have to face them." said John E. Porter, Republican of Illinois. "Are we to say no?" Butler Derrick, Democrat of South Carolina, said

Thursday on the House floor: "It's time to take our streets back from the criminals and to end the carnage that has made us all prisoners in this nation, prisoners President Bill Clinton, who fought hard for passage,

had earlier rewarded one House member who converted from a ban opponent to supporter with a joint appearance in the White House Rose Garden. He called the change of heart by Stephen Neal, Democrat of North Carolina, "an act of conviction and соцгаде."

The vote came after a passionate debate in which supporters of the bill repeatedly cited tragedies in their home states in which innocent people were gunned

Opponents of the measure said it would do nothing to curb violent crime but would infringe on the constitutional right of law-abiding citizens to own firearms.

The bill, which must now be reconciled with a differing Senate version, would ban the manufacture and sale of 19 types of rapid-fire weapons such as the AK-47, the Uzi and the TEC-9, often used by drug dealers and street gangs. They include fast-fire rifles and handguns with high-capacity magazines. Before the vote, three former presidents endorsed

the legislation. Ronald Reagan, Jimmy Carter and Gerald Ford wrote to all House members expressing their support. Together, they and Mr. Clinton made a formidable lobby, stretching across a broad ideological spectrum and giving weight and added political cover to waver-

ing House members. Among the living former presidents, only George Bush did not sign the letter. He was an opponent of gun control measures during his term in the White House.

The last time the House voted on a bill to bar issault-style weapons in late 1991, the measure was rejected, 247 to 177.

The Bureau of Alcohol, Tobacco and Firearms estimates there are 1.5 million of the guns in circula-tion, less than 1 percent of the 200 million firearms nationwide. They represent 8 percent of the guns traced from crimes, the agency says.

Gerald B. Solomon, Republican of New York, how-ever, said the firearms are used in less than one-half of one percent of violent crimes.

"This bill is misguided because it penalizes good,

law-abiding citizens and not the criminals who are the cause of the problem in the first place," he said.

But Tim Valentine, Democrat of North Carolina, who voted against a ban in 1991, supported this one, saying, "The right to bear arms does not give an American citizen the right to park a howitzer in his (AP, Reuters, LAT)

VCR: The User's Manual

Continued from Page 1 graphic designer in Manhattan

who has made an extensive study of manuals, calls "implicit instructions," as opposed to explicit ones. Some devices do this, and we're barely conscious of them," Mr. Peters said. "Banking machines, they're a descendant of vending machines. There's no manual attached to them, and yet they speed you along in a variety of lan-

But with home electronic equipment, people are still intimidated. One of Mr. Jordan's creations is the manual for a Sony AV Controller, a device that ties together a system's components — the AM-FM receiver, the compact disk changer, the videocassette recorder, even a laser "There will be times when trade-

they wouldn't read it," he said. Taking the idea from Macintosh,

we sent out five little books."

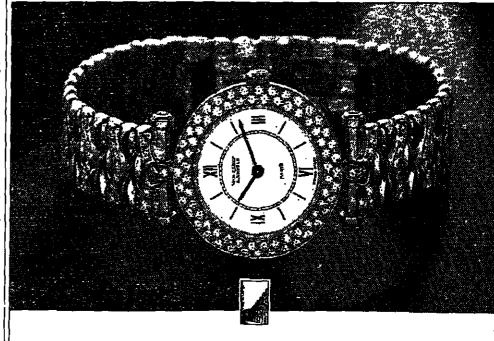
They were supposed to improve on older manuals that made simple concepts complicated or were filled with capricious capitalizations and graceless gibberish. "When recording connecting with the Separate Speaker, howling may occur," cau-tioned the manual for a Panasonic RN-36 microcassette recorder. .

But plenty of made-in-America manuals have eccentricities. Page 13 of the manual for the Maytag Jetelean dishwasher is headed "Caring for Dishwasher." "The interior is normally self-

cleaning," the manual says, with a keen eye for the obvious. This sentence is followed by half a page of things to clean, uh, manually, like "We realized if we present the the inside of the door and its rubber traditional thick master manual, lip.



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THE AMERICAS / A PROBLEM WITH SCHOOLS

Proposes

York - Despite a Clinton administration proposal for tougher sanctions on Haiti, the UN secretarygeneral has issued a pessimistic report urging outsiders to play a more passive role and allow Haitians to work out a solution to the crisis themselves.

Assembly was evidently written be-fore the administration had completed a review of its Haitian policy and changed course.

that the report did not mean that Secretary General Butros Butros Ghali opposed the new U.S. call for

"Secretariat officials have indi-cated to us," said a U.S. official,

over renewed sanctions.

"The report was written and approved by the secretary-general a week ago," said Alvaro de Soto, Mr. Butros Ghali's special adviser for political affairs. "It is an update on developments and should not be taken as a policy statement. It wasn't intended to be a divergence

finding and implementing a solu-tion to the deadlock."

He recommended that "a more specifically Haitian solution be

port reflected a theory, discarded

Senior U.S. officials said Presi-

had occurred outside the county in which the jury that tried Dr. Kevorkian had jurisdiction.

ASIA: State Dept. Aide Warns of 'Malaise' in Relations Continued from Page 1 certify whether China has complied with human-rights conditions and carned an extension of low-tariff trade privileges with the United States. Washington and Tokyo are locked in a stalemate over access to Japan's markets. Both countries are

nity, and important to a wider range of American interests across "A series of American measures, threatened or employed, risk corcharging we are an international nanny, if not bully," Mr. Lord

key to any sense of Asian commu-

wrote. "Without proper course adjustments, we could subvert our influence and interests." Mr. Lord painted a picture of overall achievement in U.S.-Asian relations, including steps toward restoring relations with Vietnam and better ties with Indonesia and Malaysia. But he also suggested that some administration officials had been overly zealous in pursuing narrow goals without consider-

ation for longer-term policy toward the region. He worned that the style of U.S. engagement in the region was back-firing and driving Asian nations

into a united front against the United States. It is the second time in a year

MEMORIAL NOTICE Mr. and Mrs. David AMAR, Mr. Rafy EDERY, Mr. and Mrs. José BONICHE, and their children

Mr. John David COHEN Mr. and Mrs. Daniel AMAR, Mr. and Mrs. Paul FRIBOURG, inform their parents and friends, that the prayer ceremony ending the year of mourning in memory of the dear, departed

Annie Clande EDERY-AMAR

will be held on Sunday, May 8,

1994, at 7 p.m., at the Chasseloup

Laubat Synagogue (15th), and the next day at 10 a.m., at the Versailles Cemetery.

that Mr. Lord has written a memotralia's foreign minister. Gareth randum calling for a change of course in Asia policy. Last July, he wrote a letter to Mr. Christopher Evans, to Washington's tactic of using trade levers to promote human rights in China, during Mr. Christopher's visit to Australia in that called for broadening contacts with China to create a better envi-ronment for holding human rights discussions. At the time, he warned March. that relations with China were spi-

The latest memo listed a series of 'disturbing straws in the wind" suggesting that Asian countries are learning to resist unilateral U.S. roding our positive image in the region, giving ammunition to those man rights during his China visit"

raling downward.

last month by the former Japanese prime minister, Morihiro Hosokawa. • President Kim Young Sam of South Korea siding with China's position that dialogue rather than

economic sanctions are key to persuading North Korea to drop its nuclear weapons program. The public opposition of Aus-

 Opposition among Asian countries to the notion that U.S. human rights judgments are rooted in universal principles. Mr. Lord appeared to criticize

economic officials in the administration who try to punish countries for trade infractions without consideration of overall regional poli-

It was unclear whether he felt it was a good idea to tie China's human-rights performance to exten-sion of the country's trade status in the United States.

offs are required between competing short-term objectives," Lord wrote, "At times we will need to set clear priorities."

Peace Corps to Pull Out Sierra Leone Volunteers "As our embassy in Sierra Leone

FREETOWN, Sierra Leone - cannot guarantee the safety of

lomat said here Thursday.

About 300 Peace Corps volunteers these volunteers, especially those in from the United States are to leave the southern and eastern regions, Sierra Leone next month due to the and presently the war has stretched spread of civil war in the West to the northern region, we have African country, an American dip-recalled all of them to Freetown." he said. Herald Eribune

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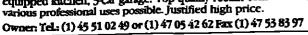
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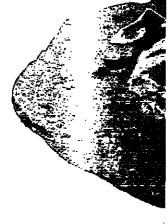
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In Attack by Danish Tanks, 'the Mouse Ate the Cat'

By John Pomfret

Washington Post Service
TUZLA, Bosnia-Herzegovina — When Serbian fighters shelled an isolated United Nations observation post near Tuzla last week, it was an unremarkable event. In nearly two years of UN operations in Bosnia, this country's combatants have routinely shelled, sniped and humiliated UN soldiers - even sometimes robbing them at gunpoint of their weapons and uniforms.

But last Friday night, the Serbian fusillade elicited a UN response more incendiary than the usual verbal protest A Danish officer, Lieutenant Colonel Lars Moller, ordered his white-painted Leopard tanks to fire back at

the Serbian artillery position.

By dawn, the Danish Army had fought its fiercest battle since the Nazi invasion of 1943 - and Colonel Moller had shown that the United Nations need not always retreat in the face of its frequent military challenges by the Serbs.

Colonel Moller said his tour in the Balkans had taught him that "if you are scared down here, you're going to get kicked - that's the way it works."

In Bosnia's civil war, he said: "All sides are full of a lot of macho bull. You have to

adjust your behavior accordingly."

The Danes' destruction of a Serbian artillery position underscored the dilemma of UN peacekeeping. UN soldiers and foreignaid workers here often express frustration with the UN forces' passivity in the face of provocations. But the Danes' momentary aggressiveness was similar to that adopted as policy - and abandoned in frustration - by the peacekeeping mission in Somalia last

year.

Colonel Moller, for example, does not

SARAJEVO, Bosnia-Herzegovi-

na — Bosnian leaders demanded

the resignation of the senior United

Nations official in the former Yu-

goslavia on Thursday after he

agreed to permit the Serbs to rede-

Although the deal was later can-celed, the uproar threatened efforts

by international envoys to restart

peace talks, and it further under-

the resignation of Yasushi Akashi,

who is Secretary-General Butros

Butros Ghah's representative in the

former Yugoslavia.

A UN spokesman, Commander

Eric Chaperon, said Wednesday in

Sarajevo that there had been a "verbal agreement" authorizing some Serbian tanks to cross the

exclusion zone under UN escort.

sued a statement Thursday saying that it was "shocked by the infor-

Bosnia's collective presidency is-

"In the future, the government

cannot and will not cooperate with

Akashi," the statement said. It ac-

Government officials demanded

mined UN credibility in Bosnia.

ploy tanks around Sarajevo.

By finally shooting back, the colonel and his troops destroyed bridges of confidence and trust that they had painstakingly built to the Serbian side. The Danes had built a 6.5kilometer (4-mile) road for Serbian children to use in walking to school from the nearby village of Pelemsi, so they would remain safe from Muslim shelling. They had arranged shipments of diesel fuel to Serbian road repair crews and seeds to Serbian farmers. But, Colonel Moller said, given the bellicose psyche of this region, its deadly postur-

'If you are scared down here, you're going to get kicked - that's the way it works.

ing and its adolescent tests of strength, he cannot regret having given the order to fire. "The UN should not bow its head to any of these people," he said. "Once you do that, the tanks. you lose your dignity and, even worse, the other guy will keep walking over you. In the Balkans, you've gotta stand tall."

Standing tall has been difficult for the Nordic Battalion — a UN unit comprising 1,753 Swedes, Danes, Norwegians and Dutch — that is based around the Muslimheld region of Tuzia. In the last two months, Serbian gunfire has destroyed four of the 2. battalion's armored personnel carriers. intense, the UN political command in Za-

Bosnian Muslims Furious Over Deal

cused him of "practically taking

part in the aggression on Bosnia-

Local UN sources gave conflict-

ing versions of why Mr. Akashi

made the deal and what it it in-

In New York, a UN spokesman,

Joe Sills, said Mr. Akashi agreed in

talks with Bosnian Serbian leaders

to allow some tanks to move

through the zone "under UN su-

The deal apparently involved a

Serbian soldiers outside the

uslim enclave of Gorazde, where

the Britons were supposed to join

500 peacekeepers monitoring a

truce. The British troops were allowed into Gorazde, a UN "safe

A UN spokesman in Zagreb, the

Croatian capital, said the deal with

the Serbs was canceled because the

Serbs tried to slip two tanks

through the exclusion zone on

Wednesday without notifying the

area," on Thursday.

UN Protection Force.

Serbian agreement to free 160 Brit-

ish UN troops held since Sunday

Struck by Top UN Envoy and Serbs

Herzegovina

greb, Croatia — directed by a special envoy. village. Then, the Danes said, the Serbs Yasushi Akashi of Japan — has rejected at stepped up the attack, firing 40mm anti-tank least four of the battalion's requests for cannons. North Atlantic Treaty Organization planes to fly close air support for UN troops.

But on Friday, the UN response came not most advanced weapons system of the meager UN arsenal in Bosnia.

Shortly after 11 P.M., Serbian gunners

around Mount Vis. to Tuzla's south, opened up on a UN observation post called Tango 2. Since October, according to UN figures, the Serbs had shelled the post 28 times with 96 shells. As they always do, the Leopards responded.

Colonel Moller and his men sped east from Tuzla in seven tanks and two armored personnel carriers. At the village of Saraci, in view of the Serbian gunners, the Danes stopped and - in accord with UN rules of engagement - illuminated their white vehicles with searchlights to let the Serbs know they were there.

The lights drew shellfire. One shell landed 9 meters (30 feet) from Colonel Moller's vehicle, he said. Others blew shrapnel over "At that point we turned the lights off."
Colonel Moller said. "Goooood thinking, as

With that, Colonel Moller's operation began in earnest. The Danes had practiced the routine. Four of the Danish tanks and an armored personnel carrier sped to another village, Kalesija, which was closer to Tango

The Danes moved two tanks up the hill toward the beleaguered observation post, and placed two others behind houses in the

The tank affair was the latest in a

series of embarrassments for UN

peacekeeping forces caused by

what critics say is a tendency to do

everything possible to avoid of-fending the Serbs so that the over-

all humanitarian aid mission is not

The Muslim-led government's anger threatened what little re-

mained of UN credibility in Bos-

nia. Serbs have already accused the world body and the North Atlantic

Treaty Organization of siding with the Muslims after two NATO air

strikes on Serbian positions near

■ UN Moves to Avert Battle

The United States, backed by

France and Britain, is preparing a two-step plan — including the threat of NATO air strikes — to

head off a major battle between

Scrbs and Muslims that appears to

be shaping up around a narrow but

strategically vital land corridor

near the northern Bosnian town of

Brcko, The New York Times re-

ported from the United Nations.

(AP, Reuters)

Gorazde last month.

endangered.

By then the Serbs had been firing for 30 minutes, the Danes said. When the troops in Saraci reported that more anti-tank rockets from Zagreb or New York. It came from the were on their way, the three tanks in Saraci Danish soldiers in their Leopard tanks, the fired four warning shots. When the Serbs continued the attack, the Danes fired in

> The first round silenced an anti-tank gun; the second destroyed the post of a forward artillery observer, and the third plowed

> through a Serbian bunker, the Danes said.
> "Things were getting out of hand," Colonel Moller said. He and Major Carsten Rasmussen, the tank unit commander, agreed to hold their fire and ensure that Serbian shelling of Tango 2 had ceased. After 30 minutes quiet, the forward tanks began moving back to Saraci, but the Serbs began attacking them again.

The officers ordered the tanks fire again, continuously, for 15 minutes.

One round plowed into a Serb ammunition dump, igniting a huge, concussive blast. The Bosnian Serbs said afterward that nine soldiers died in the exchange.

Colonel Moller said the Danes spared three Serbian T-55 tanks because, although the Leopards' infrared detectors found the Serbs' aiming systems turned on, they also determined that the enemy tanks' barrels were cold. Under the restrictive UN rules of engagement, only guns actually caught in act of firing may be hit.

Colonel Moller said the ordeal was meant to be a trap for the Danes.

"It was an ambush," he said. "Tango 2 was the cheese, and we were the mouse. Only it turned out that the mouse ate the cat."



Rwandans collecting water at a lake near their refugee camp in Tanzania, near the Rwanda border.

Yemen Appears Near Full-Scale Civil War

Compiled by Our Staff From Dispatches SAN'A, Yemen - Yemen appeared Thursday to have plunged into full-scale civil war, with troops from the north and south battling across the country and air force jets pounding

the capitals of the rival regions. Residents said southern warplanes attacked the international airport and the presidential palace in San'a, which became the capital of Yemen after the north merged with the south four years ago.
The southern military com-

mand and diplomats in San'a said northern warplanes bombed the airport and other districts in Aden, the capital of the former South Yemen. The southern command said two jets were shot down, but gave no details.

Artillery fire and infantry fighting were reported in both cities and several other areas. A tank battle reportedly raged in

Damar, about 100 kilometers (60 miles) south of San'a. Diplomats said the country appeared heading toward renewed division.

South Yemen, which is Marxist, and conservative North Yemen merged in May 1990, forming the Arabian Peninsula's first democratic republic. But differences over powersharing prevented integration of the armed forces and led to an escalating struggle between President Ali Abdullah Saleh, a northerner, and Vice President Ali Salem Baid, a southerner.

The northern-based, government-run San'a Radio declared a one-month state of emergency. It ordered all Yemeni citizens to keep off intercity roads. A British Embassy official in San'a said Western embassies

were considering whether to evacuate their nationals and had told them to stay indoors and stock food. (AP, AFP)

Rebel Attacks Batter Rwanda Capital Aid workers estimate that more KIGALI, Rwanda - Artillery than 200,000 people have died, fire, mortar bombs and rockets bat- many backed to death, in massa-

tered Rwanda's capital Thursday cres of the minority Tutsi tribe and as a rebel offensive appeared to opposition members by the major-unleash the worst fighting in a ity Hutu, who dominate the armed month of war and tribal slaughter. forces. Attacks by the rebel Rwanda Patriotic Front involved bombardments of the capital's center and street-to-street lighting, United Na.lons officers and other witness-

es said. Six rebel Katyusha rockets struck the government-held commercial center, sending hundreds of people fleeing for their lives at

an open-air market, witnesses said. The rebel thrust to Kigali from the north is the latest development in the civil war that erupted after the killing of President Juvénal Habyarimana in a rocket attack on his plane on April 6.

In a speech broadcast on Rwan-dan radio, Prime Minister Jean Kambanda, who heads a self-declared Hutu government, said every Rwandan, even farmers, should be armed. He urged hundreds of thousands who have fled to return to join the battles.

The government controls barely a third of the tiny central African state hit by the worst atrocities in generations. The radio said Mr. Kambanda made the speech Wednesday in the town of Kibuye.

Abdul Kabia, executive head of the UN Assistance Mission in

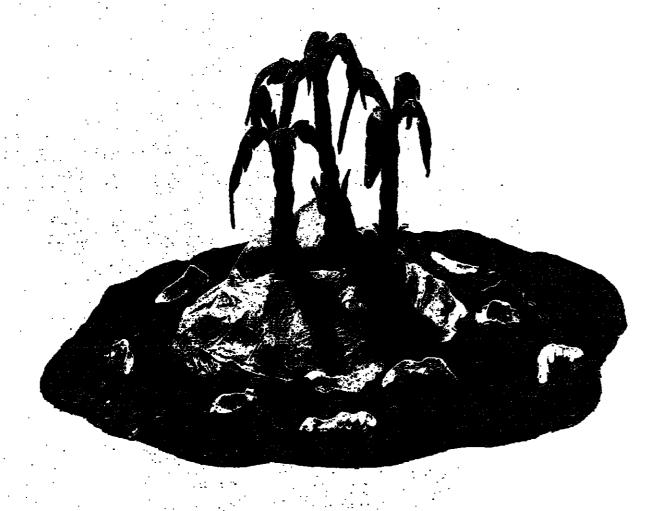
Rwanda, said heavy fighting with small arms, mortars and artillery across Kigali raged overnight and into Thursday.

"They are the heaviest battles since this all started and the first time both sides have battled throughout the night," said Mr. Kabia. He said casualty figures were impossible to obtain.

In the Ethiopian capital, Addis Ababa, a U.S. delegation discussed with the Organization of African Unity on Thursday ways of stopping the massacres and securing a forehand cease-fire.

Led by John Shattuck, assistant secretary of state for humanitarian affairs, the team met the organization's secretary-general, Salim Ahmed Salim, who is campaigning for an international force to stop the

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BELJING — The Foreign Ministry summoned the United States ambassador, Stapleton Roy, on Thursday to protest recent American legislation that removed caps on arms sales to Taiwan, created Radio Free Asia and called for closer ties with the people of Tibet.

The deputy minister of foreign affairs, Tian Zengpei, told Mr. Roy the legislation, passed by Congress last week, "seriously undermines the basis of Sino-U.S. relations," the Xinhua press agency said. "We demand that the U.S. gov-

ernment reverse its wrong position and erroneous decision," he said. In the Foreign Relations Appropriations Act, passed April 28, Congress ended a 12-year commitment to reduce arms sales to Taiwan, which China regards as a ren-

The act also provided for a U.S. Information Agency office in Tibet and closer cultural contacts with Tibetans, and called on the State Department to list the Himalayan region as a separate state,

gion as a separate state.
"It is indeed shocking to see such CHINA: Dizziness of Economic Climb Blurs Reality contempt for the basic norms goveming the international relations such open infringement of China's sovereignty and attempt to split China," Mr. Tian said.

The Chinese outburst comes ahead of a U.S. decision next month over whether to strip China of low-tariff privileges because of its human-rights record. President Bill Clinton must decide by early

The legislation also created Ra-dio Free Asia, modeled after Radio Free Europe and Radio Liberty, to broadcast U.S. programs to China. Tibet, North Korea and Indochina.

Earlier, a Foreign Ministry spokesman, Wu Jianmin, said China would not permit the United States to establish an information office in Tiber. He accused the United States of trying to "brazenly undermine" China's sovereignty.

South African Crash Kills 12

The Associated Press

JOHANNESBURG - Eleven schoolchildren and their driver were killed Thursday when their school minibus collided with a public bus. The crash occurred when the minibus tried to pass other vehicles on a highway from Johannesburg to the black township of Soweto, witnesses said. Only two



PUTTING BANGLADESH BACK TOGETHER — Men and boys working together to rebuild a cyclone-damaged dwelling in Teknaf, a small southeastern coastal town, after a storm raged through the region, killing at least 139 and injuring several thousand.

and leading it a short distance and hoping it will gallop," said Wuhan Steel's president, Liu Benren.

China's economic reforms are on trial here, and so is the idea that free enterprise has triumphed over the economic legacy of Marxism. The engines of national growth are still revving up after two straight years of 13 percent expansion, but the dizziness of China's economic climb at times blurs the predominant economic reality here.

The country's aged and debt-ridden state-owned industries still dominate the economy with their 109 million workers and 20 million pensioners. Each year they contribute progressively less to national economic output while accounting for most government spending and adding to inflation.

Fifteen years after reforms were begun by Deng Xiaoping, the coun-try's paramount leader, China's landscape of unprofitable smokestack industries is still trying to shed its socialist burden and find a path to a market economy. Reform, particularly, is on trial this spring, as rising inflation has sapped the gains of China's restive labor force.

The government's antidote to inflation, a credit squeeze by the central bank, is forcing a growing zation program, which the Com- lease.

losses or shut down.

Wuhan Steel's customers, many of them other state industries, are \$575 million behind on payments for goods delivered, forcing Wuhan Steel into a cash flow crisis that will have to be addressed soon or the plant's first-quarter profits will ex-

ist only on paper. Management has delayed crucial investments in new equipment and has run up \$345 million in debts to its suppliers, Mr. Liu of Wuhan Steel said in an interview.

"Our biggest problem," he said, "is funds and the debt chain."

This cycle of debt is the greatest reminder that China's 11,000 large state industries are not healthy and that as many as two-thirds of them are surviving on central bank loans to finance operations and payroll. When the loans are cut back, as they have been this spring, the debt chains link one factory to the next in a game of payment deferral.

A State Statistical Bureau report on state industries grimly conclud-ed, "Those that should die, do not die, and those that live, cannot live

The mountain of debt in China's state banking system and state enterprises is so huge that after 15 years of reforms, no apparent solu-tion exists beyond a broad privati-driving were excluded from the re-

NORTH KORES

munist leadership is reluctant even

losses are such that a good part of the banking system would have to declare itself bankrupt if it recog-nized the losses," a World Bank official said in a recent interview.

Lisbon Frees 1,500 Convicts

LISBON — The Portuguese legislature approved pardons for about 1,590 petty criminals on Thursday in an amnesty intended to ease jail overcrowding. Prisoners

The U.S. Threats of Sanctions: Pushing Asia to Self-Reliance

By Michael Richardson

United States security umbrella.

Although many governments in the region continue to support the United States military presence, members of ASEAN, the Association of Southeast Asian Nations, are increasingly committed to a strategy of greater regional self-re-

This is being achieved as individual ASEAN countries use their growing economic strength to mod-ernize their armed forces.

At the same time, ASEAN has taken the initiative to promote wider Asia-Pacific cooperation by organizing a ministerial-level meet of 18 nations in Bangkok in July to discuss security regional problems. The ASEAN Regional Forum will include the United States as and Indonesia.

The Clinton administration has supported the proposal for a multi-

'Indignant,' Beijing Rebuts Tokyo

300.000.

Official's Denial of Wartime Atrocity Sets Off Furor

Compiled by Our Staff From Dispatches

to the claim by the newly appointed Japanese justice minister that the 1937 massacre of tens of

thousands of Chinese by Japanese troops in Nan-

king had never occurred.

"A Japanese cabinet member went so far as to publicly distort history, deny historical facts and defend the Japanese militarists' aggression." a Chinese Foreign Ministry spokesman said in a statement printed on the front pages of national news-

"We are shocked by and indignant," said the

He later said that China had protested to Japan

China, he said, took note of Prime Minister-

Tsutomu Hata's statement in Paris rejecting re-

marks by Justice Minister Shigato Nagano, but he did not say if this would satisfy Beijing. In Tokyo, the Kyodo news agency reported.

Thursday that Mr. Nagano would make a public

Mr. Nagano's denial of the massacre by the

conquering Japanese Army brought condemnation

not only from China's government but also from

political dissidents who have embarrassed Beijing

with a campaign demanding compensation from

about the issue and had "demanded that the Japa-

nese government treat this matter with all serious-

spokesman, Wu Jianmin

apology on Friday.

Tokyo for wartime atrocities.

BEIJING - China reacted with anger Thursday

to unilateral trade penalties threat-said

NEWS ANALYSIS: sian cabinet minister. "He seems tofeel the need to win this war and that war in Asia.

Mr. Sadir cautioned that in be-having like "an ideological crusad-er." the Clinton administration "risks East Asia ganging up against

Lee Kuan Yew, Singapore's se-mor minister, issued a similar warning on a recent visit to Austraha. He said that if Mr. Chaton withdrew most favored-nation well as countries it is threatening to trading status from China dext penalize over human rights, trade month because of human rights, and labor issues, like China, Japan objections, it would cut China's growth by about 40 percent, causing major economic and security repercussions for Asia. As a result, repercussions for Asia. As a resum-the United States would find itself-

Mr. Nagano's comments "would trick the young

people of Japan into thinking there was no war-time aggression," said Bao Ge, a Shanghai-based dissident.

There were also strong reactions from Taiwan,

South Korea and Vietnam, especially to Mr. Na-gano's comment that Japan's attack on China and

by implication, other Asians hations was not "an aggressive war" but one of liberation.

infamous episodes in Japanese history. In the sec-weeks after Japanese soldiers seized the southern-

Chinese city on Dec. 13, 1937, they killed more than 155,000 people, according to the 1948. Tokyowar crimes tribunal.

Other estimates put the total dead at 200,000 to

Mr. Hata, in Paris for meetings with French

Japan's past and rejecting Mr. Nagano's version of

"My view," he said, "is that our past actions, including aggression and colonial rule, caused unbearable suffering and sorrow for many people."

justice, I would like to ask him what he really

meant," Mr. Hata said. "In any case, I consider the

remark the Nanking massacre is a fiction not

aporopriate."
Mr. Nagano's claim was made in an interview

With regard to the remarks by the mi

with the Mainichi newspaper.

leaders, issued a short statement acknow

The "Rape of Nanking" is one of the most

ington's evident readiness to resort all alone in the Pacific," Mr. Lee

New York Times Service to unilateral trade penalties threat said.

SINGAPORE — Southeast can to alienate many countries in Some ASEAN leaders are speakens to alienate many countries in Some ASEAN leaders are speakens to add a new regional security. Asia and reduce United States in ing about a new regional security. Asia and reduce United States in ing about the United States to reduce dependence on the movement toward more self-reli- Mahathir Mohamad, the Malay sian prime minister who will mee! President Clinton appears to Mr. Clinton in Washington on Fri prefer a warlike posture, said Mo day, said he did not see a need for hammad Sadii a former Indone an American military presence in

protect the region. "I do not think we need the U.S. fleet patrolling the seas in area," he said. "So much money

He dismissed fears that withouthe United States playing a balancing role. Japan and Chin would vie for regional dominance. Instead, he said, they would be the said. ance each other because there w 'minual distrust" between them. Yeo Ning Hong Singapore's diffense minister, said in an intervie with Jane's Defense Weekly carlist this year that Singapore "believ s the best way to achieve and proserve peace and stability is to deve!

op an understanding among courters with an interest in the region.

A recent review of the region the Australian government, which looks ahead three to five years, concluded that United States would remain "strategically engaged" and make a contribution to maintan-

ing peace and stability.
Nonetheless, in making public the review, Robert Ray, the Australian defense minister, said that "ircreasingly over coming years re-gional countries, including Australia and our Assan neighbors, will need to take responsibility themselves for the basic elements

of security in the region."
ASEAN countries hold regular bilateral military exercises. Austra-lia is also increasingly involved in

regional unitiary cooperation:

Mr. Ray said Australia wanted to expand this collaboration to include shared training defense science and industry cooperation, and joint procurement of military

Pilot in Japan Crash Reportedly Was Drunk

TOKYO — The co-pilot at the controls of a Taiwanese jetliner that crashed in Japan last week had such a high level of alcohol in his blood that he exceeded Japan's standard for drunken driving, a press report said Thursday. The Asahi Shimbun said the al-

cohol level in the co-pilot was more than 0.5 milligrams per milliliter of blood: The China Air Lines flight crashed April 26 while trying to land at Nagoya, killing 264 people.

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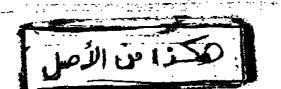
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Radicals

Vow to Foil

With Israel

DAMASCUS - Two radical

Palestinian leaders said Thursday

that their fighters would step up attacks against Israel but would initially exclude areas under Pales-

George Habash, leader of the

Marxist Popular Front for the Lib-eration of Palestine, and Nayef Hawatmeh, leader of the Demo-

cratic Front for the Liberation of

Palestine, said they would step up efforts to foil the PLO-Israeli deal.

the PLO leader, Yasser Arafal, re-

Speaking at a news conference, Mr. Habash said documents of the

agreement show that Israel would

have full land, sea and air control

"The Israelis will be able to in-

terfere militarily in the self-rule ar-

of the entire occupied territories.

eas when they find that necessary,'

Mr. Habash said. "The Palestinian

police would be used to stop the

Mr. Habash described the agree

ment as a total surrender to Israel

and said the central leadership of

both groups would insist on a com-

"We will escalate our military

contact or clash with the Palestin-

ian police and will not carry any

His group is the second largest

Mr. Hawatmen called for the

liament-in-exile that would elect a

He said the Gaza-Jericho deal

did not meet the minimum de-

He called for an internationally su-

referendum to show their real opin-

by the people is illegitimate.

Any agreements dealing with

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on Page 10

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operations in these areas."

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and partial deals.

Mr. Hawatmeh demanded that

tinian self-rule.

PLO Deal

ections: diance

There Is 'No Joy in Jericho,'

By Youssef M. Ibrahim

New York Times Service JERICHO — On the first day of Palestinian self-

rule, the mood of this sleepy town of 25,000 Palestin-

The only thing that has changed in Jericho today is

that Israeli Army roadblocks surrounding us have tripled," said Seif Jamil, owner and manager of Max-

im, one of the town's outdoor restaurants normally

frequented by tourists and people traveling to the

Jordanian border. Most people are banned from entering town, including tourists. So, you can say Jericho has really got its independence today — from

No one was stopping over here on Thursday. Nor was there the slightest sign of any Palestine Liberation Organization officials since the traumatic incident

Wednesday when several of the PLO's representatives

were pelted with stones by Palestinian youths as they

came into town in Israeli jeeps to discuss a transfer of

"They shouldn't have come with the Israelis," said Abed Sidr, a local PLO official. "They should have told us they were coming and we would have taken

He complained, bitterly and pointedly, that the PLO leadership had failed to contact him or any other

Palestinian Jericho official about how power would be

transferred from the Israeli Army to the PLO in

Jericho, as the Cairo agreement signed Wednesday

stipulates.
"I told the Israeli military governor, They were hit because of you, because they were riding with you,"

"Frankly, so far, all I see from this self-rule agreement is bad news for Jericho," Mr. Sidr added, shifting from sarcasm to an evaluation of the situation as he sat

on his villa's terrace here, surrounded by a dozen

leading figures in Jericho who overwhelmingly shared his negative views of the PLO and Israel.

"Everybody in town feels the same way," he said.
"Nobody is talking to us. Israelis are tightening the

isolation of the town, and the PLO is not answering

the phone or making any calls. That is why there is no

Continued from Page 1

convinced than ever that Israel is a

powerful, calculating and untrust-

worthy negotiating partner, fret-ting endlessly about safety fears

when everyone here takes for grant-

ed that "security" is Israel's code

word to justify holding onto the

occupied territories in perpetuity.

Accepted wisdom across this dis-

mal coastal strip is that if the Gaza-

Jericho deal ultimately fails, it will

be because Israel wanted it that

way. That opinion was echoed on

Thursday by an East Jerusalem newspaper. Al Quds, which said in an editorial: "Of course, Israel al-

ways has the power to obstruct and

destroy everything, and it is the one

that can define the future of the

Before gloom is allowed to set in

mood. Both publics, Israeli and collection? Palestinians, can be mercurial. And will

TODAY'S

REAL ESTATE MARKETPLACE

and

FRENCH COUNTRY PROPERTIES

Appears

on Page 4

too thickly, it must be noted that

Palestinian self-rule has officially

just begun, and that a few successes in the next few weeks could quickly

stance, it is easy to predict wide-

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Here in Jericho, where Yasser Arafat, the PLO swallow the PLO."

several days.

MIDEAST: Self-Rule Begins Amid Collapsing Trust

statements about all being right

But on more substantive matters,

Questions are stacked up like

Will pledged foreign aid for the

newly autonomous Palestinian re-

ly a reduction in unemployment

that in Gaza hovers around 50 per-

prefers to be called president, be

it is far too early even to speculate

how well the arrangements for

Gaza and Jericho will work.

with the world the moment the new

measures to give them a warmer reception."

authority.

ian inhabitants was, to say the least, morose.

As a Sense of Isolation Grows

chairman, is supposed to move and live when the self-rule accord is fully carried out, the town's empty-streets reflect the gloomy view. Significantly, there is an abundance of slogans like "Yes to Elections, No to

Appointments," aimed at the PLO's external

adership. New roadblocks manned by Israeli soldiers begin to

surface about a mile before the city, a 20-minute drive

from Jerusalem. Usually, the roadblocks are a negotia-

ble matter. But for much of Thursday morning, the standing order, according to Israeli Army staff, was

By early afternoon, however, the ban on tourists

seemed to have come down. In the town, stores were

mostly shuttered, restaurants were empty, and streets

The sense of isolation deepened further Thursday

afternoon as Jericho residents heard by radio a Jorda-

nian warning that it viewed the accord signed Wednes-

day as a "private Palestinian-Israeli matter that does

The Jordanian political commentary on radio, which tends to reflect the views of the Jordanian government, noted that the "deal" was a bad one that would "further isolate" Palestinians under Israeli

Uncertainty surrounds every other aspect of what,

Much of it is fueled by what is widely viewed as the

shabby negotiating style and behavior of the PLO

leadership, including a well-established pattern of

ignoring Palestinians who have suffered through 27

ears of Israeli occupation in favor of exiles coming in

from Timis to take power and conduct all the talks

"Abu Ammar's credibility now lies in the economic performance of his team," said Khalil Abu Assal, a middle-aged Palestinian businessman, using the Pales-

tinian nom de guerre for Mr. Arafat. "He has failed

the test on popularity, security, trust, et cetera. But if

he can make things better for us economically, it will

be O.K. for him. If he cannot, or does not, you are

looking here and in Gaza at the shifting sands that will

gle formulation. If many Palestin-ians believe that Israelis overstate

sensitivity to the powerful emo-

tions churned by this basic con-

Although everything may turn

out fine, it was striking how rela-

tively few people were willing to

day of official Palestinian self-rule.

move out; uniformed Palestinian police officers did not move in,

and after Mr. Arafat's request for a

"For the average person, the oc-

constitutionally capable of forsak-ing the glamour of globetrotting for Abn Shbak, at present the senior the prossic chore of supervising PLO figure in Gaza. As for how all Palestinian people inside and

schools, health clinics and garbage well the PLO will be received once outside the occupied territories in a

it takes over, Mr. Shbak said: "It all

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say so on Thursday, the first full

That may be partly because little

spread celebrations and confident Israeli side get reduced to that sin-

police force starts marching in their security worries, even more from Egypt and Jordan, possibly in Israelis accuse Palestinians of in-

gions arrive and be spent in orderly fashion? Will Palestinians quickly see a change in their lives, especial move out; uniformed Palestinian

cent? Will factional violence be delay to insure an orderly transi-

contained? Will some form of detion, it is clear that the long-await-mocracy take hold, as Mr. Arafat ed Israeli withdrawal will take a

promises? Will the chairman, who few extra weeks to be completed.

alestimans, can be mercurial. And will physical attacks by Paldepends on how well we treat the ion," Mr. Hawatmen said. "Any On the Palestinian side, for incessimans against Israelis subside? people People understand that we agreement which is not approved

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In the end, all questions on the can't do everything right away."

otherwise, was supposed to be the beginning of a

process that may lead to an independent Palestinian

not concern Jordan."

that only Jericho residents were allowed in or out.

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"We have changed," Mr. Lafontaine says of the Social Democrats. transformed himself from an anti-

Saarland Premier: Survivor Above All

SAARBRUCKEN, Germany -Oskar Lafontaine stirs strong emotions among German voters. His admirers think him brilliant; his enemies consider him brusque, overly flamboyant, and Napoleon-

What no one doubts is that he is a survivor. Since 1977, Mr. Lafontaine, now 50, has been premier of Saarland, a depressed former steeland-coal region that is wedged be-tween the French province of Lorraine and the Duchy of Luxembourg. He was born in Saarbrücken, the

son of a baker who died on the final day of World War II, and he marshalled a considerable intellect first to study math and physics, and then to go into politics. With his trademark purple shirt and well-publicized friendships

with pop stars, Mr. Lafontaine is considered something of a character. In December, he married his third wife, an economist who be-cause of her short hair and progressive views is described in the popular press as a "feminist punk." Mr. Lafontaine's talents as a sur-

vivor are multiple and impressive. He has, by his own admission,

NATO activist of the left to a pragmatist who espouses an economic program that is "pro-business." In April 1990, he survived an

assassination attempt when he was stabbed in the neck by a deranged woman, and in December of the same year he suffered a humiliating electoral defeat when he stood as the Social Democratic candidate for chancellor and was beaten by Helmut Kohl.

But Mr. Lafontaine still speaks his mind. This week, when reminded that Mr. Kohl had recently proclaimed it "springtime" for Germany's economy. Mr. Lafontaine laughed at first, and then his eyes twinkled with mischief. He made sure his guest knew the story of Jürgen Schneider, the fugitive real estate developer who disappeared at Easter, leaving behind a bank-rupt company and a mountain of

"Listen," he began, "they all said I was insane when I predicted four years ago that the unification of Germany would lead to an explo-sion of state debt that would reach

thousands of billions of marks. Now we are at nearly 2,000 billion Deutsche marks. You know what that makes Helmut Kohl? He is the Jürgen Schneider of German poli-ucs." —ALAN FRIEDMAN

GERMANY: The Bundesbank Made Serious Mistakes, Lafontaine Says prehensive settlement of the Arabsraeli conflict and reject separate levy on high-income earners, but the move ment of the European Union, and the eventual

Continued from Page 1

promote growth," Mr. Lafontaine said. "We attacks against Israel," he said. 'We will do our best to maintain cannot exert pressure on the Bundesbank, but we can create the preconditions for the Bundesand escalate the popular uprising bank to reduce interest rates." That meant, he against the Israeli occupation.

"We will certainly continue atsaid, that as finance minister he would act to tacks against the Zionists in all ar- contain the growth of public-sector spending eas which are close to the self-rule and even make cuts in welfare-state spending ereas in Gaza and Jericho, especialsuch as the national health system and eventually unemployment benefits. ly the settlements and the military gathering points. We will avoid any

Among the key points made by Mr. Lafontaine during two hours of conversation about his party's economic plans for Germany and the European Union:

"then we will re-evaluate the situa"then we will re-evaluate the situa"then we will no doubt defend our"very questionable." "But if we are attacked by the • Forecasts of 1,5 percent growth in Germa-

A government under Mr. Scharping would forge ahead with privatizations at the federal faction grouped under the PLO umbrella after Mr. Arafat's Fatah and state levels. It would consider as priorities the privatization of Deutsche Telekom, the state telecommunications concern, and Deutsche Bundesbahn, the state railroad.

formation of a new Palestinian par-• If elected, the Social Democrats would introduce "a thorough reform of our tax system" that would make a priority of reducing the burden of employers' tax and social security contributions by about 20 billion Deutsche mands of the Palestinian people. marks (\$12 billion), replacing these with energy

> • The Social Democrats might lose some votes because of its plan to scrap a nationwide 7.5 percent "solidarity surcharge" on income taxes in 1995 and replace it with a 10 percent

would help spur consumer spending across the

 Once the issue of whether inheritance taxes can be increased is clarified by Germany's high court, the Social Democrats would favor increasing the levy to recoup revenues lost by cuts · Reducing Germany's record unemploy-

ment levels would be a high priority, and a government under Mr. Scharping would favor the kind of infrastructure investments laid out in the recent white paper prepared by Jacques Delors, the president of the European Commission. But getting European governments to act

jointly on that plan would be difficult.

The timetable for European monetary union contained in the Masstricht treaty is 'unrealistic" and "no one believes it can work.' He said he expected that instead of a single European currency in the late 1990s, it was more likely that a "core" group of countries including Germany, France, and the Benelux countries - would seek currency links.

Mr. Lasontaine was critical of the governments of France and Britain, proclaiming France's franc fort policy of keeping its interestrate cuts in step with Germany's a mistake during recession because it kept French interest rates artificially high. The government of Prime Minister John Major in Britain, meanwhile, had "defended an overvalued pound for too long as a matter of political prestige" before leaving the European exchange rate mechanism

in September 1992.

Mr. Lafontaine said he favored the enlargereform this, too."

inclusion of East European members such as Poland and Hungary. But he would seek special provisions to avoid the problem of a "disastrous" flow of immigrant workers from new members in that region into Western Europe.

On the politically sensitive issue of unem-ployment he noted on Thursday that half a million more Germans are out of work now than was the case a year ago. (Page 15) "The government has not been able to get a grip on mass unemployment," he said. While acknowledging that he could not "create a million jobs overnight," Mr. Lafontaine

said a Social Democratic government would encourage more flexible working hours for in-Turning to the debate about whether Deut-

sche Bank and other leading German commer-cial banks have too much power and not enough responsibility over the many industrial companies in which they control equity stakes, Mr. Lafontaine said he supported moves to limit the size of bank shareholdings in industry. He expressed concern about the role of mem-

bers of the supervisory boards of companies such as Metaligesellschaft AG, the German trading group that nearly collapsed and whose supervisory board is chaired by a director of Deutsche Bank. "The bankers have too much of a burden

with these supervisory boards they sit on," he said. "You can't sit on 20 supervisory boards and in totally different industries. We must

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JUNE 9

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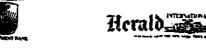
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JUNE 10

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Limited Help for Rwandans

forces and vigilante gangs have resorted to butchery on a scale more horrifying than seemed possible at the outset. At least 100,000 people may have been slaughtered. In one instance, militiamen reportedly invaded an orphanage, picked out 21 children of the minority Tutsis and killed them along with 13 Red Cross workers who came to their assistance. Ethnic violence has displaced an estimated million people or more. Some 250,000 Rwandans fled and are camped out in Tanzania and other neighboring countries.

As terrified United Nations peacekeepers evacuated Rwanda, other nations consoled themselves with the hope that the butchers would grow weary of killing. This once seemed to us a likely prospect, too, but it does no more. The savagery continues unabated. Anguished international onlookers now comprehend more fully the awful consequences of standing on the sidelines.

The Somalia example loomed large in Western thinking. As the involvement there revealed, solving African civil wars is not the international community's long suit. President Bill Clinton said as much on Tuesday. when he indicated that Somalia had taught him to be cautious about intervening in a humanitarian crisis where a political process is absent. But he went on to say that "we can take the lessons we learned and perhaps do a

In the four terror-filled weeks since the leaders of Rwanda and Burundi perished in a mysterious plane crash, Rwandan armed things which need to be done. Rwanda represents that kind of challenge.

Rwanda also offers a chance for the UN Security Council to rethink its decision to withdraw all but a skeletal force as the crisis escalated. Secretary-General Butros Butros Ghali's call for the council to reconsider that decision offers a way for the United Nations to answer the criticism that at the first sign of danger it cuts and runs. Given the terrible degree to which the carnage has been pursued, it now appears that the United Nations should beef up its beleaguered force and keep diplomatic pressure on the warring factions to abandon the quest for total victory. The Security Council should promptly take steps to impose an arms embargo, deploy UN-backed African peacekeepers along the Rwanda-Burundi border, insert a human rights presence

and step up humanitarian aid.

The United States has sent more than \$60 million in aid to the area since last fall. America has the clout and means to do more - although not on the battlefield. It can provide military logistical support for relief. It can also bolster Tanzania, which is brokering Rwandan peace talks, and it can keep trying to talk sense to both sides. As has been clear from the beginning the major responsibility for a long-term settlement rests on Rwandans. But an engaged world can and must help that process along.

- THE WASHINGTON POST.

It may be days, weeks or even months before Israelis and Palestinians grasp the meaning of the autonomy accord signed in Cairo on Wednesday. The small print spells out the terms of limited self-rule that will apply imminently to the town of Jericho and the Gaza Strip. But it is the big print that truly matters: after years of strife, bitter antagonists have come together on a formula first proposed at Camp David in 1978 that will permit Israeli forces to withdraw honorably from West Bank territories that Israel seized in the defensive 1967 war.

In short, millions of words about the "Middle East peace process" have been translated, finally, into deeds. A wall has fallen once again in ancient Jericho; within three months. limited Palestinian self-rule is to be extended throughout the rest of the West Bank.

This has happened despite acts of desperate terrorism by a fanatic core of Arabs and Jews who view these steps to peace as treason. Whether they succeed depends on the momentum of a deal struck between a pragmatic prime minister, Yitzhak Rabin, and his enemy-turned-partner, Yasser Arafat, the Palestine Liberation Organization chairman.

There are promising omens. Mr. Arafat needs to show positive results, quickly, to Palestinians skeptical about an arrangement that falls far short of statehood. Propitiously, the World Bank and the PLO have hammered out a three-year aid program, drawing on \$2.4 billion in pledges from 40 donor countries.

And there are signs that Washington's strategy—to reach simultaneous Arab-Israeli

Forward in the Middle East work. Secretary of State Warren Christopher. who was present for the signing of an accord that he helped midwife, has been patiently leaning on Syrian President Hafez Assad for concessions essential to dismantling Israeli settlements on the formerly Syrian Golan Heights. At the risk of provoking an uproar among settlers allied with his own Labor Party, Mr. Rabin has talked of a real withdrawal

in return for a real peace. Mr. Assad is begin-

ning, however haltingly, to discuss substance, which for Syria is progress.

As important is evidence of Israel's new status in the post-Cold War world. Last week Mr. Rabin became the first Israeli prime minister to visit Moscow in an official capacity. He won promises that Russia will supply only nonoffensive weapons and spare parts to its Arab customers. Israel's new clout is directly related to its willingness to yield land for peace on the West Bank, and to engage the only Palestinian leader with international standing.

This is not to ignore the unremitting threat of terrorism, especially if hopes raised by Wednesday's accord are not swiftly addressed. All the more reason for Israel and the PLO to tie up vital loose ends like the disputed boundaries of Jericho, and whether Palestinians can post guards on the Allenby Bridge connecting the West Bank to Jordan.

It is a paradox that old and bitter adversaries find it easier to agree on big issues than on lesser matters that repeatedly bog down negotiations. Yet with each step forward, Israel and the PLO deepen their investment in a successful outcome.

Why Believe Sudoplatov?

memoir of Pavel Sudoplatov in which, among other things, the former KGB general accuses leading scientists in the American atomic bomb project of helping Stalin acquire American nuclear secrets? The first consideration must be that, coming as they do from a loathsome and unapologetic mass murderer, such accusations demand an extraordinarily high level of documentary corroboration. It is difficult to imagine someone who deserves less to be taken at his unverified word.

The second consideration is that the particular targets of his atomic allegations - Robert Oppenheimer, Leo Szilard, Enrico Fermi, Niels Bohr — are doubly owed objective judg-ment. They are dead and unable to defend themselves. And they are men whose notable contributions to a project that was deemed vital to the allied war effort entitle them not to have their memory casually smeared. Certainly these lions of science deserve not to be maligned by someone who has a manifest personal interest in a self-serving version of

history and who to this day upholds a Stalinist ideology that spares him any requirement for loyalty to truth.

As for the nitty-gritty, readers of these pages have a chance today to read an analysis offered by Priscilla Johnson McMillan, which seems to us to be hardheaded and to show the arbitrary element in the Sudoplatov allegations of espionage and treason.

It is bad enough that the new book comes from a publisher (Little, Brown) ready to present it not as the memoir of a man who proudly ran one of the century's great killing machines but as an "enlightening" report from a former Soviet "spymaster" — a word that cleans up his wretched deeds. Worse, the book has been picked up by the History Book Club: the choice conveys the impression that it is not simply an 87-year-old survivor's recollections but a work of history that has been subjected to the disciplines of the craft. At least the book is well named -"Special Tasks."

- THE WASHINGTON POST.

China Is Getting Help In a Grab at the Sea

By Philip Bowring

T_TONG KONG — Policy contradictions are inevitable in democratic countries with multiple global and domestic interests. But that neither explains nor excuses the contradiction in U.S. policy toward China which seeks to dictate domestic policy in China but gives tacit support to China's hegemonistic external policies.

The extension of most-favored-nation trade status is debated ad nauseam on the assumption, on both sides of the argument, that the United States influences China's domestic policies. At the same time the United States is sleepwalking into active sup-

The Crestone award is symbolic of China's claim to the whole South China Sea, which in effect

would turn it into inland Chinese waters.

port of Chinese expansionism in the South China Sea, which is even more arrogant than its invasion of Tibet and far more dangerous to international peace. ASEAN countries, too. are proving an accomplice by declining to face unpleasant reality.
Implied U.S. support for China's

attempt to assert sovereignty over the whole South China Sea is especially stunning given that Washington spends billions every year on an East Asian presence designed to keep the region at peace as well as U.S. global interests intact. It suggests either that the State Department is asleep at the wheel, or that policy-making has been taken over by Sinologists who give knee-jerk support to any Chinese national claims, regardless of international law or the interests of the states - Malaysia, Vietnam and the Philippines — that comprise three-quarters of the South China Sea littoral.

two years ago, the Denver-based Crestone Energy Corporation announced that China had "awarded" it an exploration block in an area 250 kilometers southeast of Vietnam and 500 kilometers from Malaysia but 1,300 kilometers from China's southernmost habitation. Hainan Island. Crestone might have been considered an opportunist explorer as ignorant of international politics as Foggy Bottom was of wildcatting, but naïve-te cannot be an excuse now. Without a peep of protest from the U.S. government, Crestone is to go ahead with drilling the block, "with full support and protection from China." This is not a marginal boundary

issue. Nor is it, as it is often presented, part of an argument about which country owns all or some of the Spratly Islands, the scattered group of islets, rocks and reefs that dot the southern part of the South China Sea. Given that none of the Sprattys can support permanent habitation, even rightful possession of all of them would not give China the right to the seabed of the Crestone contract area. Nor can China claim continental shelf rights. China is separated by waters 1.800 meters (6,000 feet) deep from the Crestone block, which is in the shallow water of the shelf joining Vietnam and eastern Malaysia.
In other words, the Crestone award

is symbolic of China's claim to the whole sea, which in effect would turn it into inland Chinese waters.

The claim has incalculable strategic implications, quite apart from seabed resources. This is one of the world's busiest thoroughfares, linking Japan to Singapore and hence to the Middle East and Europe. If China can establish a right to the Crestone block's undersea resources, it is at least halfway to establishing its claim, spelled out under its Law on Territorial Waters, to the whole sea and thus to rights of passage through it.

The Crestone block is not far from Vietnam's Dai Hung (Big Bear) field, discovered before 1975 by Mobil and now being developed by BHP with Total, Sumitomo, PetroVietnam and

NATO SENDS IN ITS CRACK NEVILLE CHAMBERLAIN DIVISION MALI Dirog Fitne

Why Lifting the Arms Embargo Would Be a Mistake

LIFTING the arms embargo would neither level the playing field nor help the Bosnian cause. No permanent member of the UN Security Council supports lifting the embargo. If the United States acted alone, it would Americanize the war, signaling that the United States was entering on the side of the Bosnian Muslims. America would become responsible for Bosnia's fate. It would encourage other countries to violate

trade and financial sanctions against Serbia.

To lift the embargo now would send exactly the wrong signal at a fragile and pivotal moment in the peace talks. The Serbs, understanding that the Muslims might get more arms, would move swiftly to crush

Bosnian government forces. Both sides would be tempted to intensify a war that neither can win the elsewhere in the Balkans would be undermined.

NATO is working on a strategy of force and the

NATO is working on a strategy of force and appropriate for a peace settlement. If Washington and the demonstration of the force and the strategy would talk an opening a serious rift in the alliance. And relations would suffer, since Moscow would find the Russia would suffer, since Moscow would find the Russia would suffer, since Moscow would find the Collaborate Pell, chairman of the Senate From Relations Committee, and Lee Hamilian chairman of the House Foreign Affairs Committee commenting in The New York Theory

Malaysia's Petronas. It abuts the Thanh Long (Blue Dragon) field over which Mobil and others recently signed an exploration contract and another field already being explored by BP on behalf of a consortium that includes Norway's Statoil and India's Oil & Natural Gas Commission.

China has not yet directly threat-ened any companies drilling in the waters off Vietnam, but exploration vessels reportedly have been shadowed. Worries are growing about China's openly aggressive posture, which may curtail activity in areas already awarded by Vietnam.

Offshore installations are costly and hard to defend. At the very least, the Crestone block may set an eastward limit for Vietnam's oil search. China's own offers of onshore exploration territory, such as the Tarim Basin, may also cause foreign companies to heed its claims, however absurd, to the South China Sea. China's aggressive stance appears

encouraged by a combination of U.S. and ASEAN paralysis on the issue.

Of ASEAN members, only Indonesia, which is not directly involved in the South China Sea question, shows any inclination to challenge

China's regional presumption is laysta and the Philippines income their national rights are in the longer term as threatened by Chinas the as those of Vietnam are sale by publicly, at least, they have the refuge in platitudes about this big in China's goodwilk and the mark. in China's goodwill and the moles

peaceful resolution of dispute.

If the United States ASTAN at the land interest on this issue, it was a matter of time before the plant tional waters lapping mostly that the land tional waters become a Christolia.

International Heraid follows.

Expect Rough Treatment for the GATT Settlement in Congress

WASHINGTON — After last year's fight over the North American Free Trade Agreement, most American trade watchers figured that GATT would be a piece of cake. Instead, it looks like deja vu all

It was astonishing enough when,

The new GATT, the most sweep-ing international trade agreement in history, is the result of negotiations that began in 1986 in Uruguay and ended on April 15 with an official signing in Marrakesh, Morocco. It does great things for Americans lowers world tariffs, protects copyrights brings services under its rules for the first time, cuts agricultural used to be closed to American goods. Still, there is opposition in Congress - and not just from mercantilists who will do anything to protect businesses in their districts from global competition. The powerful new complaint is that GATT would sacrifice U.S. sovereignty and give

States in other world forums.

By James K. Glassman

that veto power --- but for the United States as well as for everyone else.

of champagne," he said. But keeping his champagne firmly

Don't Let China Take Intellectual Property WASHINGTON — All but lost in the rancorous debate over too much power to pesky little counmost-favored-nation trade status for tries that make trouble for the United

Under the old GATT, if a dispute panel concluded that a country had violated trade rules that country could veto its own punishment. Under the World Trade Organization, or WTO, set up under the new GATT. only a super-majority can overturn a penalty. A super-majority also can change WTO rules and make binding decisions - even ones that Washing-

ton may not like. There is an irony here. "We have complained for 20 or 30 years that we couldn't get justice" from GATT because individual violators of trade rules would simply veto its decisions, said Claude Barfield, the American Enterprise Institute's director of trade policy studies. The WTO kills

By Gregory Stanko and Nisha Mody

"That means that when findings go against us, we have to go along," said Jagdish Bhagwati, a Columbia University economics professor and for-mer adviser to GATT. Mr. Bhagwati, a top economist on world trade, ap-plauds the new GATT for replacing negotiated back-room deals with clear rules that everyone has to follow. "We should be opening bottles

corked is the House minority whip,

China is an issue that is draining

American writers, musicians and

software designers of hundreds of

millions of dollars a year. Chinese

piracy of U.S. intellectual property.

The Clinton administration should

be punishing the Chinese for their

Newt Gingrich, a Georgia Republican whose support was essential in approving NAFTA. On April 19 he met with a friend and financial backer, Roger Milliken, who heads America's largest private textile firm. Mr. Milliken, a fierce NAFTA foe, has good reason to oppose the new GATT since it forces an end to highly protectionist textile policies that have benefited him for years.

In his campaign to change or kill GATT, Mr. Milliken hired Steven Hofman, a former Republican Labor Department official who backed

port. From 1991 to 1992, exports of

all such products increased by 9 per-

cent. They were only exceeded by

those of the aerospace and agricul-

In 1993, piracy cost copyright-based industries at least \$8 billion.

China is responsible for more than

one-tenth of this loss: \$827 million.

have yet to be released on video in the

Computer software and books are

United States. Despite Americans' complaints, nothing has been done.

also pirated in China, sometimes

ture industries.

missioned a memo from the Washington law firm of Gibson, Dunn & Crutcher that described in stark terms the new powers that small countries would have under the WTO. Mr. Gingrich was impressed and raised his objections on NBC's "Meet

NAFTA. Mr. Hofman, in turn, com-

the Press": "If you look at the mess in Bosnia and the UN's incompetence, this World Trade Organization will have 117 member nations with one vote each. So, in effect, we could be ontvoted by Antigua or by Botswana

or by Venezuela."

Mr. Barfield, who calls the new GATT "a triumph," said he believes

with the consent of government-

The Reflective Metals Institute at

Shenzhen University produced 60,000

holograms for a Taiwanese counter-

feiter, who placed them on imitation

Microsoft products. The company es-

timates that the counterfeits cost it \$30 million to \$150 million last year.

To combat this thievery, the Unit-

ed States must enforce Special 301, a

section of U.S. trade law that deals

with intellectual property. That pro-vision requires the trade office to

publish a list of problem countries

yearly and allows it to initiate investi-

Yet legislation now being drafted

to carry out the Uruguay Round

agreements may weaken Special 301.

Some trade lawyers advising Con-

gress argue that any sanctions called

for by the agreements do not properly apply to intellectual-property viola-

tions. In the debate over carrying out Uruguay Round agreements, which is

likely to take place this summer, Congress should ensure that trade legisla-

tion explicitly declares that the United

As the administration has painful-

ly learned, Beijing will not respect

what it perceives to be a hollow warn-

ing. Now it is up to Congress to stick up for copyright-based industries, which will continue to grow in impor-

Gregory Stanko is a research asso-

ciate at the Economic Strategy Insti-

tute, an economic and trade policy or-

States can impose sanctions.

tance in the 21st century.

gations that can lead to sanctions.

controlled institutions.

that these wornes are focus. The small countries," he said, "stitutes hurt if this thing gets out of laid in the Bhagwari agrees: "We have may tools" to apply to small commiss it make them see our way outlie. To a crazy notion" that the laid has would be pushed around.

But Mr. Gingrich is not make the said his concern is what he can be clinton administration? Solution to multilateral system. In other words, he has said it. that these wornes are looks. This

foreign policy practically tend a over to the United Nations Anni-ca can't seem to act in the Miles or Somalia or even Haiti without the broad approval of other sains and sa over to other countries as well.
U.S. Trade Representative More U.S. Trade Representati

Kantor was on the telephone Mr. Gingrich this week trying to pe suade him to back GATI "he deeply committed to world trait a doesn't want to scuttle the ages ment," Mr. Kantor said in an and view. "He's looking at it cards There's nothing wrong with that

Mr. Kantor does not want to P pear annoyed with Mr. Gargnet, the truth is that he should be. 1985 little late in the game to be but up worries about sovereignty. It all, it was Congress that directed GATT negotiators in 1988 to feet tough way to resolve disputs - the 47 years of wimpishness. Problems on other fronts are out

ping up. Representative Lane Feat Democrat of Illinois, has found in Democrats and two Republican the usual anti-free trade susperts. cluding House Majority Wim Dans E. Bonior, Democrat of Michigan to sign a letter asking President Bil Clinton to postpone GATI wall and year, citing a host of reasons, including environmental and labor seed.

Meanwhile, the Hoter macrificence, Richard Gephant. portive of GATT, but he has concerns about how to pay for a said spokesperson. Under butter the even though GATT will be a both to

the economy, Congress has no find \$14 billion over the next five years in new revenue to make up for the land income that will be lost. One unit group for that revenue is farmers and their senators and represent tives are squawking.
"I don't see this as a NAFIA-bi

fight," Mr. Kantor insists. Undort nately, it's getting to be the way.

The Washington Post.

gunization. Nisha Mody is a research assistant. They contributed this comment to The New York Times.

1894: Sporting Ladies

ROME — Two ladies in Rome have given proof of their devotion to "sport." The Duchess Grazioli-Lante and Marchioness Lavagei, the Duke Caetani di Sermoneta, Marquis Antaldi, the brothers de Martine Marchioness de Martine Marchioness de Martine Martines de Mar taldi, the brothers de Martino, Marquis Pizzardi and the Duke Grazioli Lante, all mounted on bicycles, started out the other day gaily for Castel Fusano. At about half way, the rain came down in torrents. The ladies turned a deal ear to the expostulations of their escorts, and courageously pursued their way - "Always forward, always forward, even in the face of the deluge." They arrived at Castel Fusano with their enthusiasm undampened, though their clothes were in a

1919: Shantung's Future

deplorable condition.

PARIS - Baron Makino, on behalf of the Japanese Delegation, has issued a statement emphasizing Japan's determination to restitute

IN OUR PAGES: 100, 75 AND 50 YEARS AGO Shantung to China, which will co unreserved sovereignty over the per-sula, Japan only retaining the econo-ic privileges formerly granted to 6: many. As regards the railway, and will be a Gran Japanese enterprise will be a Sino-Japanese comp Baron Makino says that the p employed will be composed of nese with Japanese insurents b selected by the Chinese Government

1944: Gandhi to Go Fr

LONDON — [From our New] of celition: Mohandas K. Gandas an Nationalist leader, is to ke leased today [May 6] unconfined by because of his health, it palace of the Aga Khan at palace of the has been detained to twenty-one months, it was and here last night. An official state said: "In view of medical repri Mr. Gandhi's health, the Go of India have decided to release unconditionally. Ghandi's mi turbal, who went into determine him, died last February.

Other Comment

As if Rwanda Were Off the Map One of the greatest tragedies of the latter part

of the century is under way, but the United Nations Security Council has refused to decide on a reinforcement of the UN mission in the country, despite the requests of Secretary-General Butros Butros Ghali. Instead it will "urgently" examine his proposals. Washington is to examine the possibility of

financing military intervention by African countries. This solution was envisaged for Burundi, when it was torn by interethnic killings last autumn: Burundi is still waiting. As for Europe, it has found a better way: the world and Rwanda no longer appeared. - La Libre Belgique (Brussels). Still Haunting the Dutch

The central issue in the Dutch elections was the economy and, in particular, reducing the bloated welfare state to manageable levels. As expected. Prime Minister Rund Lubbers has now resigned, after 12 years in power. But the chimera of the cradle-to-grave welfare state still haunts the Netherlands, and it will be the job of

silence. It is as if it had edited the maps of

a new coalition government to put it to rest. Neue Zürcher Zeitung (Zurich).



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Presumption of Innocence for Clinton

WASHINGTON — Paula Jones, now 27, who was an Arkansas state employee in 1991 claims that she was enticed into a hotel room in Little Rock where Governor Bill Clinton asked her to perform a sexual favor.

She says she refused. A trooper who she says extended the governor's invitation was later quoted saving that she indicated otherwise. Mrs. Jones took umbrage at that damaging suggestion and went public a few months ago at a confabulation of right-wingers.

Until now, most of the American

media have shied away from this story. Why? The ostensible reasons are that Mrs. Jones chose a partisan forum, offered no evidence to back her allegation, and has up to now declined to take legal action. The real reason is that few want to use belated sex accusations to bedevil a man subsequently elected president. However, her lawyer, having failed to obtain her an apology or settlement from President Clinton. this week made plain her intention to seek redress in court. Although the federal sex-harassment requirement to come forward within six months has long passed, the statute of limitations for the loosey-goosey intentional affliction of emotional

distress" still has a few days to run.

charges, then hired the attorney

Robert Bennett (brother of William

Bennett, the virtue maven) to mount

a defense. Instead of directly attack-

ing her credibility, the Clinton coun-

sel characterized Mrs. Jones as cruel-

Mr. Clinton, who denies these

By William Safire

Washington Post properly decided that the time had come to front-page

appetite and in the wrong restaurant, served up a costly, tasteless, warmed-over dish it didn't order and cannot send back.

of "troopergate," is vindicated; Rush Limbaugh has enough mate-rial for a summerlong harangue. The Wall Street Journal could

who waited a decade to accuse the

by manipulated by Mr. Clinton's political foes. At that point, The its carefully researched story.

So here sits America, with no

But some of my ideological soul mates are in razorback hog heaven. Accuracy in Media is triumphant; The American Spectator, vanguard

not resist citing the collected works of my colleague Anthony Lewis delending leaked charges by Anita Hill against Clarence Thomas: "The against Clarence Thomas: "The possibility that a Supreme Court nominee who had had the job of preventing sex discrimination in fact practiced it demanded airing," Feminists sided with Ms. Hill,

conservative Judge Thomas; then they sided with women who waited up to 20 years to accuse the Re-publican Senator Bob Packwood of boorish behavior. Will they now react with equal fervor to a charge three years later against the Democratic president who prides himself on empowering women?

If it comes down to "Who's tell-

ing the truth? most people will believe the woman complainant.

Paula Jones expressed her chagrin to six people at the time; the troopers, although warned by Arkansas politicians to shut up, may be forced under oath to discredit their former boss; and Mr. Clinton has

already admitted to having fallen short of marital perfection. Why, then, is this bound unwilling to heed the huntsmen's call? Because I mistrust sudden memories and late hits and lucrative victimbood. There is a world of difference between the Clintons' complex cover-up on Whitewater, which bred doubt, and Mr. Clinton's simple denial of a sexual allegation, on which he deserves the benefit of our doubt.

If Jones v. Clinton goes to court, who carries the burden of proof? Civil and criminal law differ, but our sense of fairness places that burden on the accuser; the defendant need not prove himself innocent. I applied that principle to Judge Thomas, will apply it to Mr. Pack-wood and Mr. Clinton, and would

Sexual harassment is widespread wrong, unlawful and should be stopped. How to root out that evil while guarding against the potential blackmail of false accusations? The best way for the harassed to

apply it to a woman officeholder

accused by a man.

get justice is to file a complaint promptly, as laws require, and not wait for a time when the target is politically ascendant or at risk. The st way to protect the rights of the accused is to hold fast to our presumption of innocence, The New York Times.

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Believe the Sp

By Princilla Johanna

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China's brazen piracy is well known. The Office of the U.S. Trade Repretheft of American compact discs and computer software. sentative says that 15 laser and com-Instead, it has put off a decision on pact disk factories in China produced the issue until June 30. 50 million pirated disks last year. And one of the strongest counter-One of the worst offenders is the measures available to Congress may Shenfei Laser Disk Optical Systems Co., which has made illegal copies of movies such as "Jurassic Park" that be weakened by legislation to implement the Uruguay Round of negotia-

Intellectual property — primarily

books, films, computer programs and

musical recordings - has become an

increasingly important American ex-

tions on a world trade treaty.

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Believe the Spy or Four Great Men?

of Military History, January 1991, but

introduce moles into the scientific lab-

oratories working on the bomb, since

General Leslie Groves, the army's direc-tor of the Manhattan Project, refused to allow him near the project. Mr. Szilard never worked on the atomic bomb.

· George Gamow did no work on the

By far the most important issue raised

Manhattan Project, and was not cleared

to work at Los Alamos until 1949.

By Priscilla Johnson McMillan

discussions at all.

C AMBRIDGE, Massachusetts — In a recent article in The Washington Post, Jerrold and Leona Schecter characterized the Manhattan Project as a ruin." I take exception. That the Abomb program succeeded brilliantly is acknowledged by all, even those who would be happier if the bomb had never been developed.

It is true, as the Schecters say, that no one can put together the pieces exactly as their source Pavel Sudoplatov, the former officer in Stalin's secret police, has done. But he did not become head of Soviet intelligence-gathering on the bomb until 1944, whereas his claims of Military Fistory, January 1771, 1941
Mr. Feklisov says nothing in the article
about attempting to plant with Mr. Oppenheimer, Mr. Fermi and Mr. Szilard
the idea of opposing the H-bomb. He
says nothing about them at all.

Leo Szilard was in no position to
introduce moles into the scientific labconcerning atomic espionage mostly concern the years 1941 to 1943, when he was directing Soviet guerrilla operations behind German lines.

I regret that Mr. Sudoplatov was not left to tell his story free of considerations of the American marketplace, if he is not, as the American authors claim, the single "surviving institutional memory of the Russian intelligence service's covern operations from the 1920s to 1953," he is an interesting historical source, especially for the 1930s and the

last years of Stalin. Schecter book called "Atomic Spies." however, is nothing resembling history. It is a potpourri of gossip from agents who apparently exaggerated such access to the Manhattan Project as they may have had and remembered it at third and fourth hand years afterward.

The Schecters ask, why should we dis-believe Mr. Sudoplatov? To this I re-spond why believe him? General Sudoplatov was guilty of many crimes, of which lying and disinformation may be the least. To accuse four of the greatest scientists of the century - Niels Bohr, Enrico Fermi, Leo Szilard and Robert Oppenheimer - of committing treason at a time when they were helping save America surely requires documentary proof, and there is not a hint of it here.

As for the Schecters' other points: • If the December 1941 lunch at which Robert Oppenheimer allegedly told the Soviet resident Oregory Khei-fetz about Albert Einstein's secret letter is, as the Schecters say, "on record in Moscow files," why does the document not appear in the book? Not only do Mr. Oppenheimer's biographer and closest surviving friends believe that he learned of the Einstein letter only long afterward, they point out that there was nothing classified in it. Besides Einstein, only Eugene Wigner, Leo Szilard and Edward Teller knew of the letter. None was close to Mr. Oppenheimer or had reason to tell him of it.

 Why credit the unsupported assertion by the KGB agent Alexander Feklisov that Mr. Oppenheumer requested the physicist Klans Fuchs's participation at the weapons laboratory in Los Alamos, New Mexico, in the face of a mountain of evidence in British and American files to the contrary?

 As for Mr. Sudoplatov's claim that Niels Bohr pointed to a drawing shown him by the physicist-secret agent Yakov Cerletsky in November 1945 and Helped solve a problem with the Soviet nuclear reactor. David Holloway of Stanford University and Germadi Gorelik of the Dibner Institute in Cambridge, Massachusetts, have both read Mr. Terletsky's account, which described the mission as unsuccessful and made no reference to a drawing.
Aage Bohr, Niels Bohr's son, says that

he was present throughout the meeting of Nov. 13, 1945, and that when "Terletsky raised technical questions concerning atomic energy, my father answered that he was not acquainted with details and referred Terletsky" to the Smyth Report, the official U.S. account of the bomb project.

• In 1946, when the Schecters allege

that Mr. Fuchs was influencing Enrico

history, or memoirs, in the overall writ-ing of history. Memoirs, depending on the source, can be a valuable part, but Fermi and Mr. Oppenheimer to oppose the hydrogen bomb, both men were pro-ponents of H-bomb research. They nevthey are not the whole story. Responsible historiography requires careful er opposed such research, but made up weighing both of documents and of the memories of participants.

The Schecters admonish us to seek their minds to oppose the so-called crash program of development during the last days of October 1949, three years after Mr. Fuchs had left the United States.

out the records, both in Washington and Moscow, and listen to what they have to As for Leo Szilard, he lacked a security say. It seems to me, however, that Westclearance and played no part in H-bomb ern scholars have done a better job of reading the available records than have The Schecters are correct in saying that Mr. Feklisov wrote about Mr. Fuchs's the Schecters and Sudoplatovs, since their chapter on "Atomic Spies" is filled role in H-bomb discussions in the Journal

with easily disproved allegations.
Learning the truth is hard enough, since archival access as we know it does not exist in Moscow, and documents are doled out selectively by those who control the archives and want to control Mos-cow's version of history. We can expect shocks and confusion, as bits and pieces emerge, tantalizingly, in the years ahead. As for "Special Tasks," what should have been a useful memoir stands compro-mised by the falseness and sensational presentation of the atomic chapter.

The writer, a fellow at Harvard's Russian Center, is working on a book about Robert Oppenheimer and the development of the hydrogen bomb. She contributed by the Schecters is the place of oral this comment to The Washington Post.

They Build on Braggadocio **And Faulty Detective Work**

By Richard Rhodes

MADISON, Connecticut — Pavel Sudoplatov, the last of Stalin's wolves, has emerged tottering from his

lair to inform us of his crimes. In his memoir, "Special Tasks," the 87-year-old former Soviet spy, also implicates four of the most important physicists behind the Manhattan Project, the U.S. government's program to develop the atomic bomb.

In a chapter called "Atomic Spies," Mr. Sudoplatov's accusations against Niels Bohr, Enrico Fermi, Leo Szilard and Robert Oppenheimer continue his career of assassination. Only this time his larget is the character of honorable men.

By his own testimony, Mr. Sudoplatov
is a criminal and a murderer, but his co-

authors — his son Anatoli, a professor at Moscow University, and Jerrold and Leona Schecter — ought to be ashamed.

Mr. Sudoplatov claims that the four scientists supplied him with classified information from the American project. Most of Mr. Sudoplatov's claims are no more than vague assertions of "cooperation." Others are distortions or perhaps fabrications. He writes that Mr. Szilard supplied "vital information" from the weapons laboratory at Los Alamos, New Mexico.

But Mr. Szilard never worked at Los Alamos. He worked at the University of Chicago, helping Mr. Fermi build the first nuclear reactor, which began operation in December 1942.

Mr. Szilard did share with Mr. Oppenheimer and Mr. Bohr a conviction which Mr. Sudoplatov distorts: that the United States should inform the Soviet Union about the atomic bomb project before using the bomb and should begin discussing international control of the revolutionary new weapon.

In 1944, Mr. Bohr met with President Franklin D. Roosevelt to express this conviction - not, as Mr. Sudoplatov has it, to urge Roosevelt "to share atomic secrets." In a follow-up letter to the president, Mr. Bohr wrote, "It is wholly outside my province to suggest the procedures appropriate to such delicate problems of statesmanship." Mr. Permi is the least likely suspect of the scientists Mr. Sudoplatov smears.

Though he was politically conserva-tive, Mr. Fermi is cast in "Special Tasks" as the puppet master of the Italian physicist Bruno Pontecorvo. a known spy who defected to the Soviet

Union in 1950.

Mr. Pontecorvo supposedly supplied "full report" on the reactor's start-up in Chicago, implicitly with Mr. Fermi's collusion. "A few hours after the pile of graphite went critical, [Mr. Pontecorvo's Soviet control] had received a prearranged telephone message saying The Italian sailor reached the new world. The written report followed."

It makes a nice story, except that Mr. Pontecorvo was employed at the time by an oil-prospecting firm in Tulsa, Oklahoma, and took up atomic energy research only in 1943. The story also bears a remarkable

similarity to an anecdote in a 1956 memoir, "Atomic Quest," by Mr. Fermi's boss, the physicist Arthur Compton.

Immediately after the Chicago reactor started, Mr. Compton writes, he called James Conant, president of Harvard and head of the atomic project, and told him,
"Jim, you'll be interested to know that
the Italian navigator has just landed in the new world." The Schecters could easily have

checked Mr. Sudoplatov's story in the appendix of their own book. Igor Kurchatov, the scientific head of

the Soviet atomic project comments in a document dated July 3, 1943, that the latest Soviet espionage revealed that "at-tempts by American researchers are very serious to execute a uranium-graphite pile in the near future."

Seven months after the start-up, he obviously had no idea that the United States had already been successful.

But Mr. Sudoplatov's most despicable allegations concern Robert Oppenheimer, the director of the weapons lab at Los Alamos, He claims that Mr. Oppen heimer hired the physicist Klaus Fuchs and gave him access to documents "he had no right to look at." Mr. Fuchs, who subsequently con-

fessed to passing detailed plans of the plutonium bomb to the Soviet Union in 1945, was part of a British contingent

Small Talk Helps Make A Big Day

By Dominique Bauthier

WASHINGTON — He was a round-faced man in his fifties. with an engaging smile. He wore a traditional African shirt and a navy beret. He was black and voting for the first time in a South African election. As a white, I had taken part in the 1992 referendum that started my country of birth on the road to democracy.

MEANWHILE

I had not, however, been able to bring myself to take part in earlier elections, which excluded the majority.

As we waited in line to vote, we did not talk of past injustices, or even of

the reasons why we found ourselves in a nondescript annex of the South African Embassy on this historic day. It somehow seemed natural that we should be standing there.

We reminisced about the country we had left behind. Someone found a travel brochure and we examined it, com-paring the Blue Ridge Mountains of Virginia to the South African land-scape. We spoke of the majesty of the Cape, the lush vegetation of Natal, the hills of the eastern Transvaal.

We found we missed the same

things. The more we talked, the more we discovered common experiences. We both spoke with affection of the Afrikaans language. Usually shunned as the language of oppression — par-

ticularly after the government ordered its use in black schools, sparking the deadly riots in Soweto and elsewhere in 1976 — Afrikaans had been a bridge

over which Mr. Oppenheimer had no control. And every Ph.D. at Los Alamos

Hans Bethe, the Nobel laureate who

was Mr. Fuchs's boss at Los Alamos,

scoffs at the allegations against Mr. Op-

penheimer. "We now know that Fuchs

transmitted full information to the Sovi-

ets," he told me. "He did not need Robert

Oppenheimer's collusion" to do so. Mr. Oppenheimer makes an easy tar-

get because he was later accused of be-

ing a Soviet spy and was stripped of his

security clearance in 1954. He was exon-

erated of espionage charges, however.

hattan Project security officer, Boris L.

Pash, who secretly recorded their conver-

sation. "I know of two or three cases, and

I think two of the men are with me at Los

Alamos," Mr. Oppenheimer said to Mr. Pash. "They told me they were contact-

ed" for information. He added, "Of

I recently challenged the Schecters

with this information. They were un-

aware it existed. I cannot speak to the

credibility of the rest of this noxious

book, but the chapter on "Atomic

The writer, author of "The Making of

the Atomic Bomb," is at work on a bo

about the Soviet and U.S. hydrogen bomb

projects. He contributed this comment to

Letters intended for publication

should be addressed "Letters to the

Editor" and contain the writer's sig-

nature, name and full address. Let-

ters should be brief and are subject to

editing. We cannot be responsible for

the return of unsolicited manuscripts.

Spies" is gumshoe braggadocio.

The New York Times.

course . . . it is treasonable."

In 1943, for example, he alerted a Man-

had complete access to documents.

and excitedly offered them a beer. "We had such a great talk," my neighbor said. "I told him I wished we could do that across the border," in South Africa. I recounted a similar experience. A friend and I were walking down a Paris street, jokingly speaking Afrikaans in-stead of English, when a tall black man came up from behind and tapped me

on the shoulder. He said he was a

Namibian and never thought he would

want to hear Afrikaans again, "but

Many years ago, my fellow voter

told me, he was in a restaurant in Zambia with a group of black South Africans. They talked in Afrikaans so

that the Zambians couldn't understand

them. An Afrikaner overheard them

hearing you girls makes me homesick." We, too, shared a beer. In the embassy queue — there were about 100 of us at this point — the order company listing South African specialties available in the United States. We clearly came from quite varied backgrounds, but no matter where in South Africa we had grown up, or how poor or well-to-do we had been, we all seemed to miss Mrs. Balls chutney, biltong (a dried meat) and mielie pap (a maize-meal staple). We talked about Roses lime juice,

had found a brochure from a mail-

smooth apricot jam and Ouma rusks, a kind of dried biscuit. We all, I think, had a sense of amazement that this election, which had seemed an impossibility when I left South Africa six years ago, had finally come. But there was a sense of normal cy. We had waited so long for this, in

some cases fought for it. That we should all be here now seemed just right. Then it was my turn to vote. In my conversation moved to food. Someone mind I subjected my decision to a last-

booth and made my mark. Coming out, I saw the smiling face of my neighbor turn serious as he headed to the booth with the first ballot of his lifetime.

Outside, we South Africans — the young black fellow enrolled at the American University, the elderly, conscrvative-looking Anglo-Saxon type, the gandy couple decked in gold — gathered at a café and swapped business cards. They had written their names down in a book to be sure they would be invited to a South African reunion on July 4, a date picked, of course, because it is America's Inde-pendence Day.

The writer, an editor at The Daily Progress of Charlottesville, Virginia, contributed this comment to the International Herald Tribune.

LETTERS TO THE EDITOR

Respite for Southeast Asia? Regarding "For Southeast Asia, a Crucial Respite" (Opinion, April 29)

by Marvin Ott: Mr. Out suggests that 'many South-east Asians will volunteer a judgment that U.S. forces bought the region a critical decade that was used to fend off

the Communist challenge and build the vibrant countries we see today." In fact, a number of Southeast Asians will disagree with this. Was it really a

The "respite" Mr. Ott speaks of was essentially an aberration to the natural, logical and progressive development of the countries of Southeast Asia. What

First, the war was a tragedy of enor-

of even greater proportions. Second, the expansion of American activities of the then fledgling organiza-

fully consider the fact that all countries of the ASEAN region pulled themselves up economically despite pervasive pov-erty, Communist subversion and a potentially crippling reliance on monothe-

crucial respite or one that was more crucial?

did those years really mean?

mous proportions for the people of Southeast Asia and for Americans, too The U.S. military involvement in Vietnam cost America enormously in treasure and the lives of its youth. By trying to shore up a corrupt regime in Vietnam. the United States forestalled the natural and nationalistic development of Vietnam. The human losses in Vietnam were

military operations into Cambodia led directly to the ousting of Prince Sihanouk, which in turn was the critical beginning of the Khmer Rouge arrival in power. Pol Pot and the rest of his Khmer Rouge cohorts laid waste an entire society. What sort of respite was this? Third, Cold War calculations atro-

phied and misdirected regional coopera-

Fourth, the "respite" theory does not

matic economic structures. The achievements of the ASEAN countries owe much to political leader-

ship and the hard work of its population. The years of "respite" were often years of challenge. Singapore's evolution from a colonial outpost into a vibrant, modern economy was the achievement of Lee Kuan Yew. Malaysia, after the civil dis-turbances of May 1969, achieved progress in restructuring society and abolish-ing poverty and has rapidly industrialized during the Mahathir administration. Indonesia, under President Suharto, laid

e foundation for its current gr The common judgment of America's military involvement in Vietnam is in many ways the correct judgment: It was totally misconceived, totally mismanaged and ultimately pointless. MURUGESU PATHMANATHAN.

Kuala Lumpur.

Mr. On is quite correct in saying that the Vietnam War must be considered in a broader context. The U.S. involvement in /ietnam gave the countries of Southeast Asia the crucial respite from Communist subversion that they needed to develop into the strong, stable and market-orient-ed nations that they are today. In an even broader context, the Viet-

nam conflict should be seen as a camtion. This was especially evident in the paign on the Eurasian periphery in the peared in that newspaper as well.

long Cold War. The Korean and Afghanistan wars were other such campaigns on the periphery of Eurasia. All served the purpose of implementing the policy of containment as first explicated by George Kennan — even though Mr. Kennan later got cold feet and claimed that he had

been mismderstood. I realize this all sounds terribly Cold War-ish and troglodytically old-fashioned. Fortunately, it's also true.

STEPHEN KLEIN.

Back to the Bassics

As an American musician living in Paris, I have made your newspaper an important fixture in my expatriate life. I am an addict of the Opinion pages, look forward to Michael Zwerin on jazz, follow American basketball in the Sports vert. But my confidence has been shaken. A photo caption in your April 16 issue

refers to "a unusician playing his cello in the center of Sarajevo on Friday." As one who plays it, I can assure you that the instrument pictured is that noble beast of string instruments, the double bass. JOSEPH CARVER.

An article submitted to the Internation al Herald Tribune appeared in this newspaper on March 29 entitled "They Don't Rattle the Cage but the Bars Are Still There." It has been learned that the same article was submitted by the writer to The Wall Street Journal Europe and had ap-

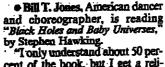
BOOKS

MENCKEN: A Biography By Fred Hobson. 650 pages. \$35. Random House.

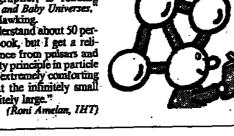
Reviewed by Bruce Bawer HIRTY-EIGHT years after his death, H. L. Mencken re-

mains one of the most controversial of American writers. The 1989 publication of parts of his diary occasioned a surprisingly fierce public debate over whether the man whom Edmund Wilson hailed as the "civilized consciousness of modern America" could fairly be described as a bigot; the unsealing in 1991 of Mencken's remaining papers was a media event. Fred Hobson's "Mencken" is the first of several projected biographies to draw on

those papers. One might have thought it impossible to write a dull book about Mencken. But though Hobson (a University of North Carolina professor and the anthor of several studies of Southern literature) has some perceptive things to say, he utterly fails to bring his subject to life. Sober and scholarly, Hobson seems temperamentally mismatched with the lifelong Balti-



cent of the book, but I get a reli-gious experience from pulsars and the uncertainty principle in particle physics. It is extremely comforting to read about the infinitely small and the infinitely large." (Roni Amelan, IHT)



WHAT THEY'RE READING

morean and American Mercury editor who coined the terms "Bible belt" and "booboisie," and never tired of mocking preachers, politicians, and (yes) professors.

This book, in short, never takes flight. Too much of it reads like a plodding annotated catalogue of writings and friendships. Hobson can't tell a funny story, and has little to say about Mencken's mas-The American Lanterwork, "The American Lan-guage." Yet Hobson has his moments. He does a fine job on Mencken as family man, arguing that his iconoclastic views were a

mark of filial loyalty - for those views were acquired from his German immigrant father.

serves Hobson, "as the American Puritans he so vilified." Indeed, though he shaped countless opin-ions, Mencken was himself wellnigh immune to influence, taking for granted that people come equipped with certain prejudices and seeing it as his role simply to speak from his own.

"He was as rigid a thinker," ob-

Mencken bristled with paradox. Often dismissed as a philistine, he

publish James Joyce. Though he could be a generous friend (even paying Emma Goldman's medical bills), he treated his longtime mis-United States. tress shabbily and responded heartlessly to two friends' sui-Was Mencken a bigot? To judge by his personal tolerance, civilcides. He was also heartless about

war. During World War I he wrote, à la Nietzsche, that "War is a good thing because it is honest, because it admits the central fact of human nature. . . . A nation too long at peace becomes a sort of gigantic old maid." World War II those epithets around, mocking he applauded as a "grand show." But to Mencken all of life was a Christianity more than he did Jushow — a distraction from what he saw as the meaninglessness of

What of Mencken's racial views? Hobson aptly describes them as a "mixture of enlightenment, paternalism, and racial stereotyping." On the one hand, he called blacks "darkeys" and compared them to gorillas; on the other, he commissioned articles by blacks on race issues and was, (or his time, unusually supportive of equal rights for blacks. Likewise, though he slurred Jews as "kikes," was the first American editor to expense to save German Jewish friends from Hitler and rebuked FDR in print for not relaxing quotas so that Jews might enter the

rights advocacy, and friendships with Jews and blacks, he wasn't; to judge by his drawing of private distinctions, assertion of a right to discriminate, and use of offensive Does it matter that he spread

daism, and ridiculing poor Southern whites more than he did blacks? If the test is whether one sees peo-ple as individuals or generalizes about groups, Mencken fails: He generalized but made exceptions generally for people who he felt had risen above their group's "uncivilized" traits. In his time, this approach marked him as enlightened; today, for many, it makes him a bigot. Part of the equation is that he distrusted anyone who professed concern for the welfare of strangers, despising "do-gooders" and "vice crusaders" alike. To him. Mencken went to great effort and civic responsibility meant taking care of one's own.

rare insight into human failings an insight that made possible his prediction, in 1922, that there would be "a colossal massacre of Jews" in Germany and, in 1927, that there would be wartime roundups of Japanese-Americans in the United States — he was loath to look beyond those failings into the mystery of meaning. He scorned introspection; his diaries include thoughts on almost everything except his own depths. Not so mund Wilson, who succeeded him

authority. Yet if Mencken's outrageousness makes it hard for some to take him as seriously as they do Wilson, the colorful, contrarian Baltimorean is, for many, a cultural hero in a way that Wilson could never be. Hobson doesn't quite capture that hero; one looks forward to a biography

two collections of literary essays and "A Place at the Table: The Gay Individual in American Society, wrote this for The Washington Post.

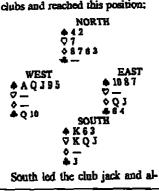
Bruce Bawer, whose books include

BRIDGE

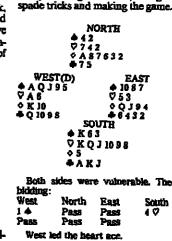
By Alan Truscott

S OUTH bid quickly to four hearts after West had opened one spade and East had passed. West led the ace and another heart, and South could count five trump tricks, a ruff in the dummy, and three top winners in the minor. suits. To make a tenth he needed to score a trick with the spade king or the club jack. It was highly probable that West held both the spade ace and the club queen. After winning the second trick,

South led to the diamond ace and as America's all-purpose critical ruffed a diamond, trying to remove West's potential exit cards in diamonds. He then cashed the A-K of clubs and reached this position; NORTH



lowed West's queen to win, throwing a spade from the dummy. He hoped that West would have to lead a spade, but West produced the club ten. Luckily for South, this was the highest remaining club, so he threw the last spade from the dummy and a spade from his hand. West had scored two unexpected club tricks, but he now, at long last, had to lead a spade. Whether or not he led the ace, South could score the spade king and a ruff, losing no



CALLING ONE FOREIGN COUNTRY ANOTHERIS

Whether you nt operator. You don't even have to be a Sprint nake foreign countries seem a little less foreign. American Sam ○ Trinidad & Tubago 23

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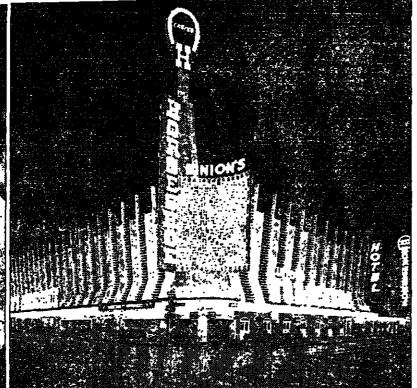
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Jim Bechtel, reigning champ, and Binion's Horseshoe in Las Vegas, site of the World Poker Championship.

Check Your Nerves at the Door

200 players, is \$10,000 a head.

shoe has staged the championship.

poker players. More than \$8 mil-

from Texas and the southwest of

the United States, but the event

Ireland well represented.

right cards at the right time."

Jack plays a mean hand of poker

himself. He will open the champi-

onship on Monday at neon with the brief command, "Shuffle up

will deliver a mighty stack of \$100

bills (under the watchful eyes of

two armed guards) to the elated,

By David Spanier

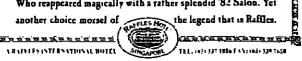
AS VEGAS — You might imagine that the World Poker Championship at Binion's Horseshoe casino in downtown Las Vegas is a roiling, moiling, no-holds-barred joust of hustlers, rustlers and Western dudes in ten-gallon hats, betting the ranch on a pair of aces. And you would be half right. But only half, because the annual poker championship, which opens Monday, is a thinking man's con-

True, it is all about betting high and keeping your nerve facing \$100,000 raises. But at the same time, it is a distinctly cerebral challenge. The winner is the player who can outthink and outplay his opponents, rather than the biggest bluffer. For four days and nights, the only words you can hear across the hushed floor of the casino card room will be "bet." "call" and "raise." Every few minutes a hapless player can be seen staggering away from the tables, clutching his head in anguish, as his dreams of El Dorado bite the dust.

A few women, 100, sharp as diamonds, purses between their feet under the chair, will be jammed in. elbow to elbow with the cowboys. So far, no woman has come and deal," and some 80 hours later through to the final table of six players, who will shoot it out for first prize of \$1 million. Expert opinion holds that one of exhausted winner.

IT TOOK OVER 100 LEGS TO DELIVER THE CHAMPACNE. One hundred and two, to be precise. The first century of which belonged to a centipede that had the temerity to plummet onto the unsuspecting salad of a well-known author. Hands instantly went up in the air, plate indignantly went down on the floor. Only to be spirited away by a passing sommelier.

Who reappeared magically with a rather splendid '82 Salon. Yet



The game played in the world these days, a woman will be there. "A chip and a chair is all you championship is Texas Hold 'em, currently the most popular brand need," as the Vegas saying has it. of poker in America. Though Hold Quite a few chips, in fact, because em looks simple — just two cards the entry fee to the world championship, which has lured more than to each player in the hole, followed by five cards dealt face up in com-This is the 25th year the Horsemon - it is, in practice, a game of

card sense, courage, psychology From a friendly little game beand bluff in about equal measure. tween a few cronies of the late, great swashbuckler Benny Binion. "It's a positional game, more like who started it all back in 1970, the chess." as the old-time gambler fimmy the Greek explained. Plus. championship has grown into a multimillion-dollar, media-hyped as Jack Binion says, a good slice of contest between the world's top luck. The game, originating in Texas, is said to be so named because lion in prize money is expected to be won (and lost) during the tourof players' exuberant yells to the dealer — "Hold 'em!" — when nament. The players mainly come they hit a good hand.

subtlety and skill, which requires

AST year a lean, softattracts players from wherever spoken, 41-year-old cotpoker is played, including the Far ton farmer from Arizona. East and Europe, with England and Jim Bechtel, took the title. At the final table, he succeeded "We see the championship as a in outplaying one of the Vegas pros test of skill and endurance." said in a million-dollar pot. That left Jack Binion, the casino's owner. him with a huge mountain of chips, "All you've got to do is catch the the best part of a couple of million, and an easy task to knock out his As befits Benny's son and heir. last opponent.

> "There are no fluke winners of the world championship." said Bechtel, "Only different styles." Bechtel's play, like all strong players, is founded on percentages, but with that extra, dangerous edge of knowing when to move in and break another player.

ILARTIIS

■ With the French law restricting the use of foreign words on its way to approval, a company is selling help on France's Minitel system, well known for its electronic phone book. Just tap 3617 DICO, and for a fee you connect with "Le Dictionnaire Télémanque How's that for marketing? Woods, make that mercatique

tells you the moment has come to clean him out." he says. A "tell" can be as fleeting as

"Sometimes you don't even know what it is about a man which

pulse movement in the throat, a half-tone change in the voice, an almost subliminal sense that the other fellow is not happy with his hand. "If you ain't a tiger, baby, forget it!" was Jimmy the Greek's warning to young hopefuls from out of town, trying their luck.

The championship is "freezeout," meaning that the winner has to be the sole survivor of the original 200 players before he emerges as victor. The players take a break between sessions, for the routine chores of living, such as a snack or a nap, but not for long.

The only known cure for being busted at poker is to get into another game. So most of the losers are immediately back in action in one of the side games on the fringe of the main event. These games run nonstop, night and day, from 25 cent antes for the tourists up to stakes in the high thousands.

Set on the famous crossroads of 'Glitter Gulch," Binion's Horseshoe is very different from the gorgeous palaces up on the Strip. There is no music, no cabaret, no frills. The place remains what it always was — an old-fashioned gambling hall, boasting the highest limits on Earth.

It's where a man goes when he wants to bet a million bucks on a quick roll of the dice or a single tracts nickel-and-dime gamblers, by offering the cheapest dinner in town, a 12-ounce steak for \$2.

"Dealin' high! That's what gamblers want!" old Benny Binion used to say. "If you've got a high limit and the dice get hot, a man's got a chance to win a lot of money.

He also has a chance to lose a lot of money, but the poker players

don't worry about that.

David Spanier is a British journalist who often writes about gambling.

Hitting the Heights of Florence

By Ken Shulman

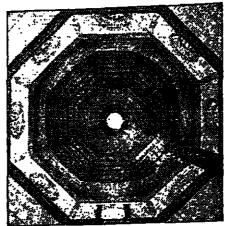
LORENCE - I really shouldn't make fun of my mother. After all. she did accompany me on the dou-ble Ferris wheel at Nantasket's Paragon Park in Massachusetts when I was 8. Having gone beyond - and especially above - the standard canons of maternal heroics, it is altogether understandable that she should now balk at the opportunity to scramble on the concentric scaffolding that girds the inner walls of Filippo Brunelleschi's massive cupola at the cathedral of San-ta Maria del Fiore, better known as the Florence Duomo.

"I'll wait for you here on the floor." she says to me and my 70-year-old father, taking a book out of her bag and looking for a place to sit. Since the five-year restoration of the 36,000 square feet (3,340 square meters) of frescoes on the cupola's interior was completed in January, the Florence Superintendancy of Monuments has offered visitors a rare opportunity: the chance to climb onto one of the world's most ingenious restora-tion bridges. Today our guide is Riccardo Dalla Negra, the architect who has directed the 10-year structural analysis of the cupola. As the elevator creeps up its 60-meter shaft, he tells us of the cupola's four principal lesions.

"It has to do with the enormous weight of the structure," he explains. "The cupola weighs 25,000 tons, and tends to expand in summer and contract in winter. The weight and the thermal dynamic combined to create these cracks."

If my mother were with us, I think as the elevator lurches to a halt. I'd have to assure her that these lesions are old: they first appeared in the 16th century, less than a century after the cupola was finished in 1436. The cupola is safe, I'd tell her.

As we step out to the bottom of the 16level restoration bridge, I tell my father how



Restoration work at the Duomo.

the frescoes were begun in 1572 by Giorgio Vasari, who worked on them until his death in 1574, and how a painter from the south named Federico Zuccari was chosen to succeed Vasari. His style and technique differed markedly from his predecessor's.

This is my third visit to the staging. I know

it well. I remember the figure - that the space between me and the far side of the cupola's octagonal base is only 45 meters but it appears an immense sea. The sloping walls create a vortex that contorts both light and sound. I feel the muffling, grave sensation of being in the belly of this brick and red-tile whale.

What I don't remember from the first two visits is my legs trembling, as they are now. Dalla Negra leads us up a series of ladders. Like a veteran restorer, my father follows him. Fighting to remain calm - suddenly I feel like James Darren floating through the Time Tunnel in the old television series of the same name - I somehow keep apace. All I want is to get back to earth. But Dalla Negra takes us skyward; the figures on the

was master of the works during the constitu tion of his cupola, he had a restaurant in stalled on the bridge so his workers wouldn't lose so much time climbing down at head time and up again after their midday may

My father hasn't noticed that anything a amiss with me. Neither has the include: would be embarrassing if they had first an the floor, time, space and motion have been restored to equilibrium. We find my motion in the pews of the northwest nave, instance to stay warm. I check my watch nearly a hour and a half has passed since we left have

"It was fascinating, Cynthia," my faster says. "We saw the paintings this close that you can't imagine what that done look he from inside. This is going to be the limited. of my trip." "I'm glad you went, "she says, singually paperback Updike back into her bag," you all right," she asks me.
"Sure," I bluff, but halfheartedly await.

was little, my mother could diagnose a fine-from across the room. "Why do you man," "I don't know," she says. "You kok a little wan. Sort of like I did after I got off the Ferris wheel."

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Ken Shulman is an American write ha

THE MOVIE





Thumbelina and Mr. Beetle in "Thumbelina"; Jamie Marsh, left, and Edward Furlong in "Brainscan"

Thumbeline

Directed by Don Bluth and Garv Goldman. U.S.

If there is an underlying message in Don Bluth's animated musical, "Hans Christian Andersen's Thumbelina," it is that nice little girls with big dreams should stay as far away from show business as possible. The parade of characters who try to manipulate and possess Thumbelina (Jodi Benson), a tiny 16-year-old girl who springs magically from the center of a flower, are a rogue's gallery of unwholesome showbusiness types. When not ogling and pawing the thumb-size girl, they promise her a grubby, compromised notoriety on the lower rungs of the show-business ladder. With her soaring girlish voice, Benson makes an ideal Thumbelina, and Barbara Cook as her mother, is winning. But Gary Imhoff's prince has a wavering voice and a bland appearance that make him less than dreamy. Barry Mandow's tunes are sweetly hummable. On an obvious level, this is a fable about being true to your heart. It also upholds the notion that fame and fortune aren't worth a hill of beans compared to the love of a good old-fashioned

prince. (Stephen Holden, NYT)

Naked Gun 33½: The Final Insult

Directed by Peter Segal. U. S. Nobody makes an easier target than those white guys in suits. Ergo, the triumphant return of

Leslie Nielsen in another of those films created from "Police Squad." the TV series. As pointlessly plotted as ever, this one manages to be not only still funny but energetically slapped together and occasionally inventive. It opens with an intricately choreographed parody aimed at both high and low comic thresholds. A restaging of Brian De Palma's homage to the Odessa Steps sequence from Sergei Eisenstein's "Potemkin," it features a veritable cavalry charge of baby carriages. There is less success in zinging "Thel-ma and Louise," "The Crying Game" and prison movie conventions. Lieutenant Frank Drebin (Nielsen), protected from potential admirers by a pair of iron pants, goes to prison undercover to befriend Rocco (Fred Ward), a terrorist being paid \$5 million to blow up the Academy Awards. In his idiotic efforts to defuse the bomb, Drebin creates a blast on his own, wreaking havoe on the ceremonies and its participants. Priscilla Presley, reprising her saucy role as Mrs. Drebin, alas is almost lost in a failed subplot aimed to spoof the conventions of childless beroines with haby angst. (Rita Kempley, WP)

Maniaci Sentimentali Directed by Simona Izzo. Ita-

From falling doorknobs to a stalled furnace to a bee-infested study, it seems as if nothing will go right in the large, decadent

country house where this delightful, often moving comedy of manners is set. Especially in love and romance, which seem more like a malady or curse than a balm or an adventure. A colorful spectrum of an overall emotive breakdown, "Maniaci Sentimentali" ("Sentimental Maniacs") illustrates the range of poisons that can pollute relationships between willing, affectionate, and amorous adults. It is the day of Mara and Luca's twin daughters' first communion. Mara's two sisters arrive, along with Luca's sister, and his best friend, a dissolute but lovably resolute bachelor named Sandro. Each of the visitors suffers from male d'amore, and looks toward Mara or Luca for solace. Yet the apparently solid couple is fast plummeting into a crisis that boils over during the family lunch after the church service, transforming what should be a celebration of unity and continuity into an unnerving family tragedy. Ricky Tog-nazzi (Luca) and Barbara de Rossi (Mara) both are excellent as frustrated thirtysomething spouses who have let their marriage slip away from them. But Alessandro Benvenuti (Sandro) steals the show as the bachelor who unfuris a spirit of noble

sacrifice to offer the feuding couple a chance at true recon ciliation. (Ken Shulman, IHT)

Directed by John Flynn, U. S. "Brainscan" makes a case for the long, hearty camping trip as it

tells what happens to hyperold Michael (Edward Power) who clearly spends too un time indoors. The decor of Mi chael's room involves a by noose hanging from the called horror and heavy-metal and facts, abundant audio, video and computer equipment and a special chair in which Michael sit when he feels like hav senses blasted by any of & above. The film is about we happens when Michael his of the ultimate experience in the active terror," and tests the linits of technohorror as a special sport. Goaded by an equally horror-crazed friend (lame Marsh), he decides to by the video game of the title And is expects nothing life alterna when the Brainscan CD-ROM arrives in the mail. But the plant lures Michael into 201 what may or may not itemal act of murderous violence is also makes him the playing of the Trickster (I. Ryder Smith) a foppish villain whose manual suggests an aging rock strong very bad day. The District sorings out of Michael Michae real, what's the different long as you don't get comply. But "Brainscan" is less and the comply of the moral important one of Michael's descriptions of Michael's description them in its high-tech way. Saint them in its high-tech way. (Janet Martin, NYT)

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Paris Cafés: New Tables For Spring

By Patricia Wells

ARIS - Following a quiet, almost sluggish time for Parisian restaurants this winter, a new crop of addresses has sprung up, just in time to move the tables outdoors.

A bright new Left Bank spot is Les Bookinistes, a butter-yellow and bottle-green bistro devoted to updated French home cooking. The man behind the stove is William Ledeuil, who has won praise for his cooking at Guy Savoy's Bistro de L'Etoile Lauriston. Les Bookinistes (an anglicized play on the French word for bookseller) is Savoy's first venture across the Seine, and a recent visit suggests it is a sure hit.

The 50-seat bistro looks onto the quai, and in warm weather tables will move onto the sidewalk Ledenil strikes it right with simple, robust fare in intensely flavored, modern versions of what he was once fed by a doting grandmother in the Loire Valley.

He takes fresh cod, or cabillaud, crushes it and sautes it in virgin olive oil, adds a touch of crushed potato, then a bit of cream, for a brilliant and light salad of brandade. Huge white mushrooms are stuffed with a Parmesan-laced polenta, then grilled and set in a light mushroom broth. Many classics, such as beef with carrots, arrive unrevised. Just moist, chewy strips of beef topped with an avalanche of carrots. With this, drink the 95 franc (\$17) Château de Fesles, a fresh red from old cabernet vines in Anjou, a vineyard overseen by the pastry king Gaston Lenôtre. My favorite dessert is oversized, warm ma-



deleines filled with bittersweet chocolate and served with vanilla-rich ice cream.

Grand cafés remain Paris's forte, and Parisians have already made the new Café Marly the city center meeting spot. It doesn't hurt that this homey-elegant Napoléon III café looks out on LM. Per's glass pyramid in the Louvre's main courtyard, as well as the stunning, skylit interior Cour Richelieu, part of the massive renovation of the museum. Come June, tables will spill out onto the Louvre terrace. Come for single cups of bracing espresso, a platter of roast chicken, or a wedge of Camembert, enjoy the soft classical music and take in the clever blend of old and new architecture. The bathrooms rate an architectural award of their own.

The Café Indochine's menu reads much like a computer printout of hundreds of Vietnamese/Thai/Chinese restaurants. Yet, a clean colonial decor, waiters in chic beige silk, and a clientele that would be at home in Saint-Tropez, have made this one of the

hottest dining spots of the season. The food is good enough to go back for a second round, and though service is hesitant, one can count on some crispy deep-fried rouleaux saigonnais served with plenty of greens for wrapping and sauce for dipping, and a properly piquant salade de boeuf, showered with fresh tongue-tingling Thai peppers and a healthy ration of watercress.

Les Bookinistes, 53 Quai des Grands-Augustins, Paris 6; tel: 43-25-45-94. Closed Saiurday at hunch and Sunday. Credit card: Visa, American Express. 160-franc lunch menu, 75franc plat au bar; à la carte, 180 francs, ling service but not wine.

Le Café Marty, Palais du Louvre, CourNa-poléon, 93 Rue de Rivoli, Paris 1, tel: 49-26-06-60. Open daily, 8 A.M. to 2 A.M. Credit card: Visa, American Express, Diner's Club. Menu: 150 francs, including service and wine. Cafe Indochine, 195 Rue du Faubourg Saint-Honoré, Paris 8. tel: 53-75-15-63. Closed Saturday at lunch and Sunday. Credit card: Visa. A la carte, 250 to 300 francs.

French Trains: Improved Service?

By Barry James International Herald Tribune

ARIS - It may not seem like it from the frustration of passengers trying to wrestle tickets from fiendishly complex electronic terminals, but French railways say that problems with Socrate, its computerized reservation system, are almost over.

Sébastien Bachollet, who is responsible for the system, acknowledged that the ease of communication between customer and machine is not all that it should be. He said the most urgent priority is to simplify and speed up the electronic displays on the automatic booking machines in the stations.

But he said the number of complaints from passengers is sharply down, while staff would not for the world want to go back to the old system of thumbing through thick books of fare and route structures.

Socrate, an off-the-shelf purchase from American Airlines, was widely seen as typi-fying the engineering-oriented culture at SNCF, the French state railroad company, which has one of the world's most advanced networks of high-speed trains.

That network will take a major step forward with the opening of the tunnel under the English Channel, enabling a three-hour service between Paris and London, competitive with airline services. The northern link will later be extended to Belgium and Germany, and there are plans - but as yet insufficient financing — to extend the network toward the east.

Jacques Graindorge, an Economy Minis-try official brought in last year to report on the company's service, cites Socrate as an example of how not to run a railroad. He told the daily Le Monde that it was introduced without taking the needs of pas-

sengers into account. It was designed for an airline, and not for the more complex needs of a railroad with thousands of destinations

rather than hundreds, and thus more fare and travel combinations.

Graindorge said the system, inaugurated a year ago, was put into service long before it was ready, with an inadequately trained staff. Passengers were left to cope with a seriously user-unfriendly system, without preparation or information.

He said that the management should have stopped the experiment there and then, but that it obstinately continued to patch the

A government official cites the Socrate reservation system as an example of how not to run a railroad.

system together as best it could, for example by adding destinations that engineers had forgotten to write into the original program.

As a result, he said, "it took six months for the system to become acceptable and nearly a year before it worked correctly.

Socrate, was supposed to simplify the rail-way network and make it more flexible, which in operational terms it has, according to Bachollet. The company is now able to revise schedules and timetables with relatively simple programming changes. The system now covers about 3,000 destinations in France and 10,000 abroad.

The program is designed to maximize revenues for SNCF by using yield techniques familiar to airline passengers. Busy trains are more expensive. Off-peak services are accordingly cheaper to encourage people to use them. Passengers who book in advance will generally find better deals than those who turn up at the last minute. This is combined with a maze of special tariffs covering large sectors of the population. The introduction of Socrate coincided with a fare increase, leading passengers to suspect that the reservation system was specifically introduced to conceal the higher prices.

Because of the recession, there were 8 percent fewer passengers in 1993 than in 1992, and SNCF piled up a 7.7 billion franc

(\$1.3 billion) deticit. Despite the problems involved in putting Socrate into service, Bachollet said SNCF could not have done otherwise but to have bought the system.

It had three choices, he said. Either it could have attempted to continue with its old reservation system, which was becoming increasingly unwieldy and ill-adapted. Or it could have developed its own system from scratch, a risk that nobody was prepared to take. Or it could have bought an already tried airline system. Since the high-speed network competes directly with the airlines on routes of up to about three hours, this seemed to be the logical way to go. Bachollet came from the reservation system of Air Inter, the French domestic airline, to help

One of the advantages of the system is that booking terminals can be installed anywhere there is enough business, and not just in railway stations. For example, terminals have been installed in military barracks, with the special military fares included on the screen. SNCF says it will put more booking clerks at busy stations this summer and will make it easier to buy or modify tickets for the by-reservation-only high-speed trains at the last minute.

The installation of 1.500 booking machines at suburban stations has been a particular source of frustration. The system is slow, leading to long lines of impatient pas-

Asked why certain machines never seemed to function, Bachollet replied that "people tend to kick them a lot." He promised, however, that the machines will be speeded up and that the "dialogue" between passenger and computer will be simplified. Meanwhile, prepare to be patient.

ARGENTINA Buenos Aires

Museum of Modern Art, tel: 46-9426. To June 30: "Works by the COBRA group." COBRA was founded in 1948 as an international art movement taking its name from the first letters of the European capitals of the founders: Copenhagen, Brussels and Amsterdam. The exhibition fea-tures 150 pentings, sculptures and documents by Karel Appel, Corneille, Constant, Asger Jom, Pierre Alechinsky and Lucebert on loan from a private collection.

Osterreichisches Museum für Angewandte Kunst, tei: (1) 711-36, closed Mondays. Continuing/To Jay 17: Besing of Besity: Archien Era." Features architectural designs, sketches and models designs rating the utoplan force of Stalinist architectura. Posters using the theme of architecture as propaganda are also on show.

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Antwerp
Musée Plantin-Moretus, tel: (3) 233-02-94, closed Mondays. To July 24: "Gerard Mercator et la Geographie dans les Pays-Bas Meridion-aux." A celebration of the fourth anniversary of Mercator's death, the exhibition features some original maps drawn by the cartographer, as well as works by other Flemish cartographers of the 16th century.

Tour Japonaise, tel: (2) 741-7211, closed Mondays. To May 15; "Au Temos des Shoguns: Les Arts Decoratits de l'Epoque Moderne au Ja-pon." Features more than 100 works, including ceramics, textiles, jacquer work and weepons from the Kinsei period. The exhibits, from the National Museum in Tokyo, date from the mid-16th century to the 1850s.

BRITAIN

Edinburgh National Gallery of Scotland, let: (31) 556-8921, open daily. To July 10: "Raphael: The Pursuit of Parkinguetter tion." The genesis of "Bridgewater Madonna," "The Holy Family with a Paim Tree" and "Madonna del Passeggio" is explored through prepara-tory drawings and technical informa-

from Scottish National Gailery of Mod-arm Art, tel: (31) 556-8921, open daily. To June 26: "Medardo Roeso: Impressionist Sculptor." The Inain-turn-of-the-century sculptor mod-elled wax over plaster casts, thus creating subtle impressions of light and shadow. The retrospective fea-tures 40 bronze, plaster and wax sculptures, mostly busts and figure studies, as well as 30 drawings and ohotographs. photographs.

Serpentine Gallery, tel: (71) 402-6075. To June 5: "Some Went Mad, Some Plan Away..." 14 young artists from Britain, Europe, the United States and Japan working in sculp-ture, installations, peinting and pho-tography deal with such issues as fear loss hope, death and fantasy. tography deal with such issues as fear, loss, hope, death and fantasy. The exhibition will travel to Helsinki. Hannover and Chicago. Victoria and Albert Museum, tel: (71) 589-6371, open daily. The recently opened Glass Gallery presents a narmanent collection of more than

a permanent collection of more than 6,000 objects in glass dating back to 2000 B. C.

CZECH REPUBLIC

Kinsky Palace, tel: (2) 24-81-07-58, closed Mondays. To May 22: "Fairy-closed Mondays. To May 22: "Fairy-tale Motits in Czech Art ground tale." Exhibit of book illustrations 1900. "Exhibit of book illustrations and demonstrate special set a meritum of 1900." Exhibit of book illustrations and drawings seen as a medium of projection of the human dream of the mystery of life and triumph of good. Also, to May 22: "Architecture in the 1950s." The exhibition presents approximately 100 plans, models, phopographs and drawings documenting the output of spraintens. Also in the style of Socialist Fleefism.

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Sternberg Palace, tel: (2) 24-51Sternberg National Golden The Mational Gellery (1770-1848) to the National Gellery (1770-1848) to the Nation tury Dutch art and of Bohamian Bawe Spring Festival, tel: (2)

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DENMARK

FRANCE

Centre de la Vieille Charité, tel: 91-12: "Poèmes de Marbre: Art des Cyclades dans la Collection Berbier-Mueller." Features 70 works in marble and terra-cotta from the Cycla-des, dating from 3000 to 1500 B. C., and discovered in the 18th century.

Musée des Beaux-Arts, tel: 40-41-65-65, closed Tuesdays. To May 30: "Il Gusto Bolognese: La Peinture Ba-roque de l'Emilie-Romagne." Fea-tures 17th-century paintings from Bologna, including works by Lodo-vice Carracl and his cousins Agos-tine and Annibale, Guide Reni and Domenico Zampieri. At the same time, the museum is presenting its collection of 150 Italian paintings gathered by a private collector at the end of the 18th century, and including works by Tintoretto, Perugino and

fluences." The exhibition is housed in the Chateau and in the Trianon and features 18th- and 19th-century western furniture and porcelain showing the influence of Japan. It also documents the activities of the five Kyoto kaba, the renowned workshops that keep up the traditional arts of embroidery, textile dyeing and

Siecle." Paintings, sculptures, art ob-lects and architectural designs show-ing cultural exchanges between France and Sweden under the aegls of King Gustavus III in his efforts to emulate the Court of Versailles.

GERMANY

Samiling Paul Alexandre." Fea-tures more than 400 drawings and watercolors created by Modigitani between 1907 and 1914, and bought by Paul Alexandre, who became the tist's patron upon his arrival in Paris

Frankfur Alte Oper, tel: (69) 13-40-400. The New York Opera orchestra and choir, New York Opera orchestra and choir, conducted by James Levine, perform Wagner's "Der Filegende Hollander" with Deborah Voigt. Ben er" with Deborah Voigt. Ben Happner and James Morris (May 12): Verdi's "I Lombardi," with Aprile 12): Verdi's "I Lombardi," with Aprile 13), and the first act of Wagner's "Die Walkore," with Waltraud Meler, "Sogried Jerusalem and Matti Salminen and third act of "Gotterdaemenung," with Gwynein Jones and merung, "with Gwynein Jones and

and objects that illuminate prejudice against Africans and Afro-Americans against Arricans and Arro-Arriencans in Europe and America. Mapping the role and development of black stereotypes in the West from 1800 up until today.

techniques such as color pencis, watercolor, ink or chalk.
Domaine de Bagatelle, tel: 45-01-20-10, open daily. To July 31: "Kyoto-Paris-Kyoto: 1200 Ans d'In-

of embroidery, textile dyeing and haberdashery.
Grand Palais, tel: 44-13-17-17, closed Tuesdays. Continuing/To Aug. 28: "Impressionnisme: Les Ortgines, 1859-1859." Focuses on the influences that led young painters such as Monet, Renoir, Pissarro, Manet and Degas to Impressionism. Works by Boudin, Cezanne, Courbet and Whistier are among the 180 works exhibited. Continuing/To June 13: "Le Soled et l'Etoile du Nord: La France et la Suede au 18e Siecle." Paintings, sculptures, art ob-

Berlin

performances by the BBC Philar-monic Orchestra and the Orchestra National de France, along with Czech

minen and mild as to the manual of the French nero through various manual, with Gwyneth Jones and artifacts. Among the leatures are his wolfgeing Schmidt (May 14). The manual ma

Skandinavisches Musiktestival im Skandinavisches Musiktestival im Konzerthaus, 1et. (20) 90-21-00. To May 11: Berlin welcomes orchestras, conductors and soloists from Denmark, Sweden and Norway in performances of works by Edvard Grieg, Carl Nielsen and Ame Nordheim. Cologne Museum Ludwig, tel: (221) 221-23-

79, closed Mondays. To July 10: "Der Unbekannte Modigliani: Die

29: "Grand exhibition of Napoleon. An exhibition introducing the legacy of the French hero through various artifacts. Among the leatures are his

Copenhagen
NationalMuseet, tel: (45) 33-13-4411, closed Mondays. To July 3:
"White on Black: Images of Blacks in Western Popular Culture." Images

Centre Georges Pompidou, tel: 44-78-12-33, closed Tuesdays. To June 6: "Soi LeWitt." 200 drawings including a Wall Drawing, created between 1958 and 1993 and using different

deme Architektur in Deutschland 1900 bis 1950; Expressionismus und Neue Sachlichkeit." Features the trends in German city architecture in the '20s, at a time of social and politi-cal instability. Such architects as Bru-no Taut and Martin Wagner who bullt housing in Berlin, Ernst May in Frank-furt and Wilhelm Riphahn in Cologne are represented.

Documenta Haile, tel: (561) 10-75-21, closed Mondays. To June 26: "Bernerd Bullet." A retrospective of the expressive paintings of the con-temporary French artist.

Munich Status III Sales III Lie Sales II ings, drawings and graphic designs, including works by Beckmann, Kan-dinsky, Kirchner, Macke and Nolde.

Megaron Concert Hall, tel: 728-2000. A complete performance of Berlioz's "Les Troyens," conducted by Michel Plesson with Hildegard Behrens, Isabelle Vernet and Chris Megire: May 8 and 12 Merritt. May 8 and 12.

RELAND

Irish Museum of Modern Art, tel: (1) 671-8666, closed Mondays. To Aug. 21: "Labour in Art." Showing a historical retrospective of Irish labor from the mid-19th to the mid-20th centuries. A commentary by the jour-neast Fintan O'Toole tells the tale. JAPAN

Kyoto National Museum, tel: (75) 541-1151, closed Mondays. To May 15: "Japanese Dynasties." Dynastic art from the late Heian Period, marked by the maturity of the aristocracy, to the Kamakura and Muroma-chi periods, when the warrior class began to acquire real power. Aspects of aristocratic society are shown in Osaka Municipal Museum, tel: (6) 771-4874, closed Mondays. To May

master neoclassicists as David and Indines. Venice Palazzo Grassi, tel: (41) 522-1375,

Tokyo

Daimaru Museum, tel: (6) 3431231, closed Wednesdays. To May
16: "Massterpieces of French 19thcentury Art from the Collections of
Glasgow Museums." Industrialists
from the Industrial Revolution donated many of their collections to the Glasgow Museum. On show ar works of the Barbizon School, real ists and impressionists with artists such as Millet, Monet, Renoir and van

ISRAEL

Jerusaler israel Museum, tel: (2) 708-811, open daily. Continuing/To Aug. 29: "Back to the Shlett: An-Sky and the Jewish Ethnographic Expedi-tion 1912-1914," Life within the pale of settlement before World War I, centering on objects collected by the expecition and kept in the State Eth-nographic Museum in St. Petersburg.

Teatro alla Scala, tel: (2) 80-91-60. Verdi's "Rigoletto." Directed by Gil-bert Deflo, conducted by Riccardo Muti/Maurizio Benini, with Riccardo Ferrari and Leo Nucci. May 14, 18, 21 and June 3, 6, 9, 13, 15, 17, 28

open daily. Continuing/To Nov. 6:
'Rinascimento - Da Brunelleschi a
Michelangelo: La Rappresentazione
dell' Architettura.'' Following the restoration of Antonio da Sangalio's 1539 wood model of the Basilica di architectural models built during the 15th and 16th centuries

LUXEMBOURG

Musée National d'Histoire et d'Art, tel: 47-93-30, closed Mondays. To May 29: "Orievrenes de la Mais Royale de Danemark." This exh tion features works by Parisian silver smiths Thomas Germain, Antoine-Sebastien Durand Robert-Joseph Auguste for the Court of Denmark, as well as silver items by Danish artists of the 18th century.

NETHERLANDS

Van Gogh Museum, tel: (20) 570-5200, open daily. Continuing/To May 29: "Pierre Puvis de Cha-vannes." More than 150 portrails, still lifes, landscapes and drawings by the French painter (1824-1898), known for his Arcadian themes and his murals on the Sorbonne, Panthe-

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2 green fees per person

- 2 lunches or dinners at the Club House

(excluding beverages) This rate is per person and in double room, including breakfast

HMC.

Empress Place Museum, tel: 336-73-33, open daily. Continuing/To July 1994: "War and Ritual: Treasures of the Warring States." An exhibition of Chinese bronze culture from the Warring States period (475-221 B. C.). SPAIN



From left: Cycladic idol shown in Marseille; photograph of World War II cartoonist Bill Mauldin, in Washington; Francis Bacon painting, in Oslo, and detail of Petrus Christus's "Portrait of a Lady," in New York.

Teatro Nacional de São Carlos, tel: 346-8408. Stravinski's "The Rake's Progress," directed by David Roger, conducted by Mark Wipglesworth,

Astrup Fearnley Museet for Moderne Kunst, tel: (2) 22-93-60-60. To Oct. 9: "Double Reality." Features English figurative paintings by Lucian Freud, David Hockney, Francis Bacon and Leon Kossoff.

PORTUGAL

Fundació Joan Miró, tel: (93) 329-1908, closed Mondays. To June 19:

with Mark Tucker, Geoffrey Dolton and Mary Plazas. May 20 and 22.

SINGAPORE

"Robert Mapplethorpe." An exhibi-tion of 200 of his best-known photographs, including nudes, flowers and portraits of celebrities. Also features the platinum prints on linen of 1987 where the artist marges elements of painting and of photography. Museu Picasso, tel: (93) 319-63-10, closed Mondays, To June 26; "La Vanguardia Rusa." Features 83

paintings by more than 30 artists whose styles represent the major stylistic trends of Russian avant-garde -constructivism, cubo-futurism, neoprimitivism suprematism includes works by Konchalovski, Malevich and Goncharova, Madrid

Centro de Arte Reina Sofia, tel: 467-50-62, closed Tuesdays. To June 13: "Lucian Freud." Lucian Freud, the Berlin-born grandson of Sigmund Freud, with highly realistic nudes, portrays family members, lov-ers and friends.

SWITZERLAND

Basel
Antikenmuseum Basel, tel: (61)
271-2202, closed Mondays. To June
26: "Pompeji Wieder Entdeckt." Wall paintings, sculptures, jewelry and pottery buried at Pompeli after the eruption of Mt. Vesuvius in A. D. 79.

Petiti Palais, tel: (22) 346-14-33, open dally. To June 12: "Motse Kisling: Le Prince de Montparnasse." A rospective of the works of the Polish-born artist, whose atelier became the meeting place for such artists as Modigitani, Soutine and Picasso. The exhibition features portraits, land-scapes and still lifes.

Musée Olympique, tel: (21) 621-65-11, open daily. To Sept. 4: "Miro: Matière et Couleur." More than 40

sculptures created between 1946 and 1974, including works in bronze, and engravings of the late '60s and early '70s.

UNITED STATES

Fort Worth Fort Worth
Kimbell Art Museum, tel: (817)
332-8451, open daily. To Aug. 14:
"Impressionist Masterpieces from
the Barnes Collection: Cezanne to
Matisse." 80 French Impressionist,
postimpressionist and early modern
paintings from the collection of Dr.
Albert C. Barnes (1872-1951). Includes paintings by Manet, Renoir.

cludes paintings by Manet, Renoir, Seurat and Picasso. The J. Paul Getty Museum, tel: (310) 459-7611, closed Mondays. To July 10: "Fouquet's Century: Transformations in French Painting Transformations in French Familing, 1415-1530." Focuses on the artistic influences on Jean Fouquet, the French painter and illuminator, as well as his impact and legacy.

New York Brooklyn Museum, tel: (212) 638-5000. To Sept. 4: "Louise Bourgeols: Locus of Memory, Works 1982-1993." 25 sculptures and 30 works on paper executed in a variety of on paper executed in a variety of media, among them watercolor, charcoal, orange peel and gouache. Metropolitan Museum of Art, tel: (212) 570-3791, closed Mondays. To July 31: "Petrus Christus: Renaissance Master of Bruges." Features the works of 15th-century Dutch master Petrus Christus, including 22 paintings that are remarkable for their unforcetty, six drawings and an illustrations.

luminosity, six drawings and an illu-minated manuscript. Museo del Barrio, tel: (212) 831-7272, closed Mondays and Tues-days. To Aug. 14: "Reclaiming Histo-ry." The first of a three-part exhibition exploring the theme of dialogue. Thir-ty Latin American artists have been

invited to generate a visual dialogue between one piece of art chosen from the Museum's collection and one of their creations. The Museum for African Art. tel: (212) 966-1313, closed Mondays: To Aug. 7: "Western Artists: African Art." 28 contemporary artists have selected African objects from their personal art collections, to show and explain the significance of African art for their work. Artists Include Lorna

Simpson, Frank Stella, Franyo Schindler and Elisworth Kelly. Washington
National Portrait Gallery, tel: (202)
357-2700, open daily. To Sept. 5:
"Reporting the War: Journalistic
Coverage of World War II." Features
the lives and work of World War II
journalists, including Ernie Pyle, Edward R. Murrow, Margaret BourkeWhite and Ernest Hemingway, who
brought news from the European and
Pacific theaters to the home front.

Rate the world's best restaurants with Patricia Wells.

The IHT's restaurant critic has set out on a rare and ambitious gastronomic journey, a search for the 10 best restaurants in the world.

She will be rating, in month-to-month

articles, the top restaurants from region to region, and comparing them to one another. Whether it's the best in dim sum, delicious but secret sushi bars or the finest of French tables, she will guide readers with articles about inexpensive restaurants as well

as the grand ones in the world's major cities.

She will also share her tips on how to select

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quality restaurants in unfamiliar territory.

Patricia Wells is the author of The Food Lover's Guide to Paris, now in its third edition.

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Study Says SEC Should Regulate **Derivatives**

By Saul Hansell New York Times Service

NEW YORK —A congressional study of the complex financial products known as derivatives will recommend that the U.S. Securities and Exchange Commission be giv-en broad powers to regulate dealers and corporate users of the instruments, according to people who have seen versions of the report. It is scheduled to be released May 18.

Although the report does not conclude the derivatives market has created inappropriate financial risks, it will also present a long list of other changes to laws and regulations to deal with derivatives.

The GAO has shown drafts of

the report to several dozen financial regulators and industry officials in recent weeks.

requested the study also said Wednesday that it would hold the first of three hearings on derivatives next week.

Derivatives are a broad class of financial transactions whose value is tied to - or derived from - the movements in another market, such as stocks, interest rates, currencies or commodities. While some derivatives, like stock options and financial futures contracts, have long been traded on organized exchanges, a huge over-the-counter market has arisen in recent years.

Some central bankers and regulators have expressed concerns that the complexity and rapid rise of derivatives could create risks among users or dealers that may clude the traditional legal, accounting and regulatory framework. The concerns have been fueled by disclosures by Procter & Gamble Co. and other companies that they lost millions of

dollars in derivatives transactions. The report criticized senior managers at corporations and dealers for not having sufficient knowledge of their firms' derivatives activities.

According to people who have seen the report, the most significant recommendation is that companies that are derivatives dealers and not supervised by bank regulators should be regulated by the SEC.

The Polyglot Operator **U.S. Phone Companies Target Immigrants**

By Sandra Sugawara Washington Post Service
WASHINGTON — At MCI Communications

Inc.'s newest customer service center in Pentagon City in Virginia, you never know what language you'll hear. Row after row of employees wearing headsets sit at computer terminals, tele-peddling the long-distance phone company's services in Chinese, Korean, Vietnamese, Thai and Japanese.

The changing ethnic face of the United States is creating an explosion of international calling by immigrants who want to stay in touch with the home country. Long-distance companies are scrambling to target these ever-proliferating customers — an estimated 800,000 immigrants are pouring into the United States each year.
And most spend more than U.S.-born customers. On the average, said Mark A. Schweitzer, MCI

director of international marketing, South Korean immigrants spend more than five times as much on fistance as does the average local resident.

"Calling to Asia is growing eight times faster than domestic long-distance calling." he said. Among his customers is John Kim, a Korean immigrant who works in Washington. He calls his family back home two or three times a month, he said, adding that most Koreans he knows in the United States call Korea regularly. Mr. Kim says it's "very nice" to be able to ask detailed questions

in his native language.
Such customers have helped expand transborder calling by consumers into a \$6 billion business in 1992. It is the fastest-growing and most profitable segment of the U.S. long-distance market.

MCI, AT&T Corp. and Sprint Corp. have con-cluded that to expand their share of the business they must speak these customers' languages. Each has hired Asian, Hispanic and other ethnic marketing and advertising firms to launch ad campaigns and storefront outreach programs that are geared in often meticulous detail to specific ethnic groups. AT&T has three separate TV ads shot with three

different casts - Korean, Chinese and Japanese showing grandparents in foreign lands listening to their U.S.-born grandchild cry over the phone. The Korean grandparents sing a Korean lullaby

NEW YORK - Heinz Schim-

melbusch, who was fired as chief

executive of the German industrial

conglomerate Metallgesellschaft

AG after the company almost went

bankrupt, got another job less than

Mr. Schimmelbush to head a new

subsidiary, Safeguard Internation-

Safeguard Scientifics Inc. hired

six months after his ouster.

and coo the appropriate Korean baby talk, while the Japanese and Chinese versions reflect songs and baby talk from those cultures, said Jackie Moray, AT&T director of multicultural marketing. Asian and Spanish-speaking immigrants, the

largest and fastest-growing immigrant groups, are the most heavily targeted. But companies also are focusing resources on other emerging groups, such as Russian and Eastern European immigrants. MCI's ambitious plans are most apparent in the

company's new multimillion-dollar Asian Center on two floors of a glass high-rise building in Arlington, Virginia. It's one of a half dozen MCI centers that cater to non-English-speaking customers.

The center employs 75 customer service and sales people who between them speak most of the major East and Southeast Asian languages. MCI officials expect to double that number by the end of the year. Sprint and AT&T have similar foreign-language

operations. In fact, Sprint took the ourreach approach one step further. More than a year ago, Sprint executives approached a group of Chinese community leaders in San Francisco and Los Angeles with an unusual joint venture proposal. The result was the Asian American Association, which is largely funded by Sprint.

The association has a dual function: One is to help new Asian immigrants get acclimated to the United States by explaining things such as medical care, schools and how to find shops. The second is to market Sprint services to those new immigrants, as well as to the rest of the Asian community.

AT&T also has set up a 24-hour over-the-phone translation service staffed by hundreds of interpreters who speak about 140 languages in all. The interpreters work out of their homes, with a computer system hooking them up by phone to customers. In essence, the system sets up a three-way conference call. The interpreter listens to both parties and translates, Prices range from \$2.20 a minute to \$2.60 a minute during the day, and \$2.50 to \$4.50 at night and on weekends.

AT&T has offered the service for about five years, but it has taken off recently, said an AT&T

bailout package.

(\$1 billion) in losses related to oil-

futures trading by its main U.S. unit, Metallgesellschaft Corp.

Because of the losses, the compa-

ny's big bank creditors had to come

to its rescue with a 3.4 billion DM

years at Metallgesellschaft, a

Frankfurt-based mining and met-als company. After the firing, he

would have six months ago, but we

still think he has excellent connec-

tions which are still in good stand-

ing despite the negative publicity he has incurred," Mr. Rosard said.

Mr. Schimmelbusch

officer of the company.

and tax evasion.

sard said.

al Group, which will provide ven- to hide 2.3 billion Deutsche marks

BP Net Soars As Cost-Cutting **Moves Pay Off**

Compiled by Our Staff From Dispatches LONDON — British Petroleum Co. said Thursday that earnings surged in the first quarter despite a sharp drop in oil prices as the benefits of two years of cost-cutting

The company reported that its current-cost net income rose 31.7 percent, to £328 million (\$492 million), for the first quarter, surpris-ing the markets, which had expect-ed a figure of about £250 million. Current-cost profit values oil in-

ventories at current market prices. The company also surprised the market with the announcement that it would raise its dividend to 2.5 pence from 2.1 pence. Analysts had generally forecast an increase later in the year but not at this

They came out with a whopper," said Chris Buckley, an oil analyst at Goldman, Sachs & Co. "I don't think any of us expected it to come this soon," said Mr. Buckley, referring to the payout in-

"They are really superb figures and show BP's determination to get its cost-cutting measures through and make them stick," said Stephen Turner, an oil analyst at No-

The company cut its dividend in half in August 1992 when a boardroom upheaval led to a drive to slash costs. BP said it planned to raise the dividend "progressively to more appropriate levels as further performance improvements are de-

The company's share surged from an opening price of 386 pence to reach a high of 410 pence. It closed at 399 pence.

"The results were strong right across the board," said Simon Flowers, an oil analyst at NatWest Markets. "The decision to increase the dividend shows just how confident the company now is about the

"These are excellent results, and they've managed to do it in a very nasty environment," said Gordon Gray, oil industry analyst at Salomon Brothers inc., who rates BP shares a "buy."

left Germany amid civil suits and countersuits filed by shareholders, from a combination of cost-cutting creditor banks and company manmeasures, good downstream margins in the United States, lower Metallgesellschaft is seeking to recover damages against Mr. interest charges and a return to profitability in its chemicals divi-

Schimmelbusch and Meinhard Forster, the former chief financial The operating numbers are good right across the board, and they cannot be attributed to a fluke Frankfurt prosecutors ordered Mr. Schimmelbusch's German in any one operating division," said home searched in March amid its

Mr. Turner. BP said that refining margins in the United States in the first quarinvestigation of allegations of fraud The scandal may hinder Mr. ter had been helped by improved economic activity and the unusual-Schimmelbusch's ability to open businesses in Germany, Mr. Ro-

"As far as the rest of Europe, he may have more problems than he million of the profit in the current quarter was the result of lower costs, said BP Chief Executive Da-

He said that the company has been "playing catch-up" with other

China Oil Market in Disorder

SINGAPORE - China's

growing demand for oil has forced at least one of its state oil firms to default on export sales to foreign traders, indus-try sources said Thursday. "Domestic usage seems to be the top priority, and that is

giving problems to exports," a Singapore trader said, adding that he has been unable to obtain gasoil and gasoline car-goes purchased earlier from China International United Petroleum & Chemicals Co. Chaos in China's oil market

also prompted the Shanghai Petroleum Exchange, the country's largest oil market, to suspend trading Thursday to curb market speculation that was sending prices higher.

The government also has begun banning imports of petroleum products. Certain imports will still be allowed until May 20, but only if special documents are presented, sources said. All imports will be banned from May 20 to at least July 1. After July 1, the number of

companies that can import crude or products will be severely reduced. By limiting the number of importers, Beijing hopes it can win back some control over the chaotic energy industry, traders said.

But the moves sent specula-tors flocking to buy on the Shanghai market. Trading in petrol and diesel futures was halted Thursday just a few minutes after the market

opened.
We took this emergency measure because prices soared

See CHINA, Page 17

oil majors such as Chevron Cosp. and Mobil Corp. in increasing its return on capital as a result of its past debt problems. BP's return on capital has risen

to 9.5 percent from 7 percent, but it is still below the average return for the industry of 10.5 percent, Mr. Simon said. The company's goal is about 13 percent to 14 percent, he

ly cold weather.

BP has slashed about \$1 billion in costs since 1992. About \$100

The company generated enough cash to repay \$593 million in debt, mostly in U.S. dollars, reducing its total borrowings to 78 percent of equity from 85 percent at the end of 1993. Mr. Simon said the goal was 66 percent by the end of the year, or about \$11 billion.

(Reuters, Bioomberg, AFX)

Thinking Ahead /Commentary

For more information about the Index, a booklet is available free of charge. Write to Trib Index, 181 Avenue Charles de Gaulle, 92521 Neutily Cedex, France.

Raw Majorials

A Breath of Fresh Air From Japan

112.12 112.90 -0.69

122.56 123.51 -0.77

97.18 98.10 -0.94

122.85 123.31 -0.37

By Reginald Dale

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Finance 114,17 114,91 -0.64

Services 115.21 115.80 -0.34

ASHINGTON - A young woman from Tokyo this week treated Washington's jaded Ja-panologists to a breath of fresh air. As of Thursday, Yuriko Kolke was vice minister in charge of deregulation and administration, although the said she expected to be fired soon as part of Japan's continuing political shakeup. She was busy handing out ministerial business cards as "souvenira."

A founding member of former Prime Minister Monihiro Hosakawa's New Japan Party and a TV anchorwoman by profession, the 41-year-old Ms. Koike represents the yourger generation which, she said, is on the way to blasting open the Japanese political and

She said Japan's political "Big Bang," which will totally rearrange the party land scape, is close at hand. "Changes in Japan historically take place as a result of external pressures. This is the very first change which comes from inside Japan," she said.

Whether or not Japan is actually changing is, of course, the fundamental question for U.S. policy. President Bill Clinton believes

Japan will only change if it is bashed into submission by American trade pressure. Ms. Kolke insists the changes already under way are genuine and says the United States should leave well enough alone.

Ms. Koike stepped straight into the lion's

den. She took her message to the Economic Strategy Institute, headed by Clyde V. Prestowitz, one of the most pugnacious advo-

cate of toughness with Japan.

Mr. Prestowitz told her he had seen it all before — a young generation in the 1960s

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and then an endless string of government leaders dodging fundamental change.

Mr. Hosakawa, he said, still had his speaking notes written by the very same bureaucrat as his predecessors — and Mr. Hosokawa's successor, Tsutorm Hata, hardly looked like a reformer either.

Ms. Koike readily accepted it would be difficult for Japan's new generation of politicians to overpower the entrenched bureau-

A vice minister said Japan's political 'Big Bang' will rearrange the landscape.

cracy. She conceded that Mr. Hosakawa erred in not grasping the chance to reform the budget — still controlled by Finance Ministry officials - and fire a few top bureaucrats

before his abrupt resignation.

Reform, she said, should contain three strands: easier public access to information, monopolized up to now by the bureaucrats; the recent law allowing individuals and companies to go to court against red tape; and a new parliamentary mechanism to supervise

the bureaucracy.

Consumers should be taught the advantages of deregulation and should mobilize against the old system. But that won't be easy, either. As a member of Ms. Koike's audience pointed out, Japanese housewives recently demonstrated against rice imports when, as consumers, they should have been demonstrating in favor of them.

CURRENCY & INTEREST RATES

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Sources: Reulers, Lieras Bank.

Key Money Rates

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And, Ms. Koike complained, Japanese parliamentarians are hamstrung by lack of staff. As vice minister, she has a staff of five, only-three of whom are paid by the taxpayer.

Ms. Koike said she traveled to the United States alone because it would have been too much trouble looking after her secretary, who doesn't speak English. Such sad stories didn't move the hard-

hearted Washingtonians, who don't believe Japan even wants to mend its ways. Where, they asked, are the signs of popular demand for change, where are the people demonstrat-ing in the streets for economic reform?

The institute's Alan Tonelson told Ms. Koike he just didn't believe the Japanese public and the country's leaders thought their economic system was fundamentally wrong. Politicians were conveniently using the bureasscrats, and "political mechanisms," as a great excuse for inaction.

Too often the desire for political reform, which existed, was confused with a desire for economic reform, which did not. And Mr. Tonelson added, the impetus for political reform was in any case little more than mounting embarrassment about corruption.

For 20 years, he said, U.S. policy had been based on the assumption that the Japanese consumer was being mercilessly exploited and a consumer revolt was just around the corner. But in fact the system had worked very well for the average Japanese.

After hearing Ms. Koike out, the skeptics still felt the burden of proof was on her. But, as she prepared to head back to Tokyo with her dwindling supply of business cards, they did at least admit that they hoped she was

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Euro Disney Pares Loss

Schimmelbusch Named to New Job

and primarily in Europe.

expense to develop.

sales last year.

Mr. Hartke said.

reached for comment.

ture capital for companies overseas

amount of talent and connections

in Europe," said Steve Rosard, cor-

porate counsel of the Wayne, Penn-

sylvania-based company. "He gives

us entree into many European mar-

kets, which we otherwise would

have taken a great deal of time and

Safeguard officials declined to

reveal how much Mr. Schimmel-

busch will be paid. He officially

Safeguard is an information sys-

tems company that manages and

creates computer-related business-

es. The company had \$1.7 billion in

Mr. Schimmelbusch, who had

been called Germany's manager of

the year in 1991, has been a Safe-

guard director for the past five years. "He's a friend of the company

and he knows how it operates," said

James Hartke, director of research

with a wide range of knowledge,

"I met him. He's a sharp guy

Mr. Schimmelbusch could not be

Metallgesellschaft fired Mr.

Schimmelbusch on Dec. 17 amid

allegations he was part of an effort

at Laidlaw Equities Inc.

joined the company last week.

"We believe that he has a great

PARIS — Euro Disney SCA said late Thursday that its first-half oper-ating loss narrowed to 1.05 billion French francs (\$187 million) in the period to March 31, from \$1.18 bilexpenses and low interest rates.

The theme park operator proposed to haive the par value of its shares, to 5 francs. It also proposed to offer warrants to shareholders to purchase shares for 10 years at 40 francs. Its stock fell to 32.40 francs from 33.10 on the Bourse Thursday, but trading ended hours before the announcements.

from 1.79 billion. The company said its net loss was 1.05 billion francs, down from 4.23 billion francs, with the difference from operating results linked to a change in accounting methods for cumulative start-up and preopening costs. Euro Disney said 92 percent of

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its bank creditors agreed to back its restructuring plan and that it would call a general meeting soon to approve the program. The re-structuring includes a 6 billion franc capital increase that would create new shares at about 10 francs each in a rights issue. Walt Disney Co., which owns 49 percent of Euro Disney, is to subscribe to all of the shares apportioned to it.

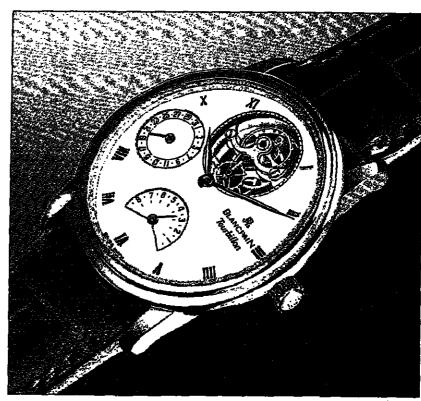
Euro Disney credited a 25 percent reduction in general and administrative expenses and reduced lease payments linked to low interest rates for its improved result in the latest six-month period.

The company said its proposed warrants were an addition to the restructuring plan, which was an-nounced on March 14. Measures included in the restructuring did not affect the latest

results, but they are expected to be

shown in the second half of the

BLANCPAIN



SINCE 1735 THERE HAS NEVER BEEN A QUARTZ BLANCPAIN WATCH. AND THERE NEVER WILL BE.

> MEISTER *** JUWELEN UHREN SILBER

ZURICH Meister Uhren AG, Bahnhofstrasse 33, 8001 Zürich, Tel. 01/271 19 33

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Dow Jones Averages

Wall Street Listless **Before Jobs Data**

NEW YORK - Wall Street was listless on Thursday, with investors reluctant to take large positions before Friday, when the Labor Department will release employment data for April.

The Dow Jones industrial average closed down 1.78 points at

U.S. Stocks

3,695.97. On the New York Stock Exchange, gaining issues narrowly edged losing issues on light volume of around 250 million shares.

Securities investors also were on edge before the report, with the price of the benchmark 30-year Treasury bond steady at 87-00 and the yield steady at 7.33 percent.

If the employment report shows a lower unemployment rate or the creation of more jobs than economists expect, it could be interpreted as inflationary and drive stock and bond prices lower. It also could prompt the Federal Reserve Board to raise interest rates, as it has in

The market is going to be on edge until the Fed shows its hand," said Steven Saslow, executive managing director at Carroll McEntee & McGinley.

Among active stocks, FPL Group, the parent of Florida Power & Light, fell 21/2 to 31 % on concerns the company would not raise its quarterly dividend at its board meeting Monday and that the trend would continue through 1995. A downgrade from Merrill Lynch & Co. to hold from buy also

hurt FPL stock. Kmart was the most actively traded Big Board issue, slipping % to 15% after saying that sales in U.S. stores open at least a year

slipped 3.2 percent in April.

By contrast, Sears, which said same-store sales rose 12.3 percent in April, jumped 14 to 48%.

Southwest Airlines fell 14 to 281/2 on concern about potential difficulties with a new reservation system and the recent sale of stock by at least one major company insider. Analysts said there was some big-block trading of the stock

Oil stocks were lifted by an increase in crude oil prices on the New York Mercantile Exchange. Crude for June delivery rose 43 cents a barrel to \$17.29. Texaco rose % to 63%, and British Petroleum's American depositary re-ceipts rose 2 19/32 to 71 15/32. BP also was lifted after reporting fa-

vorable first-quarter earnings. Sapiens International plunged NASDAQ Most Actives 3% to 4% after reporting a loss for the first quarter, compared with breaking even in the 1993 quarter. Analysts had expected the company to post a gain.

Dollar Stages a Rally **As Banks Hug Sidelines**

NEW YORK - The dollar rallied against the Deutsche mark and the yen on Thursday amid speculation that the world's central banks might team up again soon to sup-

The Federal Reserve and more than a dozen other central banks

Foreign Exchange

bought dollars Wednesday to halt the currency's recent slump. There was no sign of central bank buying Thursday, traders said, but they cautioned that the banks might jump in again if the dollar resumes its slide.

The dollar rose Thursday to close at 1.6665 Deutsche marks, up from 1.6545 DM, and to 102.835 yen from 101.845 yen.

"Central bankers accomplished what they set out to do," said Kevin Lawrie, foreign-exchange manager at Mellon Bank in Pittsburgh, "The dollar is higher, at least for now."

"There has been a significant change in U.S. policy on the dollar," said Paul Farrell, manager of strategic currency trading at Chase

Manhattan Bank. The dollar had fallen as much as 9 percent against the yen this year amid speculation that the Clinton administration wanted a strong yen in order to cut its trade deficit with

"The dollar's weakness against the yen was seeping into other exchange rates and other markets," Mr. Farrell said. That is why the White House backed off its tacit strong-yen policy, he said.

But many traders expected the dollar to resume its tumble, regardless of the central bank's efforts.

They put a band-aid on the dollar," said Victor Polce, head of foreign-exchange marketing at Commerzbank.

Mr. Polce said that the dollar would resume its slide if U.S. stocks and bonds fell.

Against other currencies, the dollar closed Thursday at 1.4155 Swiss francs, little changed from 1.4160 francs on Wednesday, and at 5.7113 French francs, up from 5.6640 francs. The pound slipped to \$1.4985 from \$1.5020.

The Dow Daily closings of the Dow Jones industrial average **NYSE Most Actives** Vol. High Low Lost

AMEX Most Actives

Market Sales

Compiled by Our Staff From Dispatches

embattled sports magnate and poli-

tician, was fined 1 million French

francs (\$175,000) Thursday for

knowingly giving investors false in-

formation about a company he

company that makes scales, was

imposed by the Market Operations

Commission, which regulates the

The fine, related to Testut SA. a

controlled.

PARIS - Bernard Tapie, the

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Est. volume: TATA. Open **NASDAQ Indexes** me: 27,470. Open int.: 70,816. Sources: Mattl, Associated Pres Landon Int'l Financial Futures Exchang Int'l Petroleum Exchange. 742.04 740.18 740.18 771.83 749.91 749.92 699.64 697.27 699.23 902.41 896.21 896.17 909.69 906.21 909.18 737.92 733.21 733.71 Dividends Per Apri **AMEX Stock Index** b A78 b 444 or 57 5 .1791 per ADR. STOCK SPLIT INCREASED REDUCED NASDAQ Diary INSTIAL Est. volume: 227.94. Open Int.: 953,729.

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Sep - 94.75 94.62 94.77 + 1
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Est. volume: 82.745. Open Int.: 216,945.
LONG GILT (LIFFE) Spot Commodities LONG GILT (LIFFE) £50,000 - pis & 32nds of 100 pct Est. volume: 73.567. Open Int.: 119.725.
GERMAN GOVERNMENT BUND (LIFFE)
DM 258,909 - pts of 100 pct
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Sep 93.58 93.31 93.77 + 0.01
Est. volume: 172.566. Open Int.: 184.334.

8-1 9-1 6-1 6-10 7-8 7-25 6-10 7-1 Certain offerings of securities, financial services or interests in real estate published in this newspaper are not authorized in certain jurisdictions in which the international Herald industrials

million-franc bond issue.

Bernard Tapie.

mation in 1990 that "appeared in- cost between 45 million and 120

had told investors the money would

be used to finance the acquisitions

of two companies, Lutrana and

Trayyou, the latter a subsidiary of

SNC Financière & Immobiliere

Mr. Tapie said Trayvou should

Tapie Fined \$175,000 for Misleading Investors Paris stock exchange. Mr. Tapie is mation related to floating a 100 said it turned out that Trayvou had been purchased for the nominal The commission said Mr. Tapie sum of one franc:

> Despite his troubles, Mr. Tapie retains a seat in Parliament and a high political profile. He is heading a left-of-center ticket running in next month's elections for the European Parliament and has talked of running for mayor of Marseille.

Intel Shareholders Axe Poison Pills

Al Buquerque, New Mexico (Renters)—intel Come State of the board of directors, voted Taurshing toposal removing the company's anti-takeover poison will have a noving Intel's common stock purchase rights, enacted in the state of the location of the location of the location of the poison will be a not takeover to the location of the location of

of deterring hostile takeovers.

Intel Chairman Gordon Moore said after the annual meeting the semiconductor company did not take the vote as a personal retail to believed it was part of a trend by U.S. sharehokiers to remote the believed it was part of a trend by U.S. sharehokiers to remote the contract the believed.

measures from corporate books. Inflation Indicator Subject of Dispute

WASHINGTON (AP) — A gauge of wage inflation and the fastest pace in three years during the first quarter, but proved for the and the Clinton administration insisted the sharp increase and the Clinton administration insisted the sharp increase and aberration and not a hint of spiraling prices.

The Labor Department said Thursday that unit labor constitution of 1993, the steepest increase since a 6:1 percent says in the final three months of 1990.

The report also suggested a dramatic slowing in scool.

The report also suggested a dramatic slowing in nonfamily reducing growth, up just 0.5 percent in the first quarter, compared with 6.6 percent gain from October through December. But scommittee that figures overstated the actual situation.

Continental Airlines Narrows Loss

HOUSTON (Combined Dispatches) — Continental Authorities in ported a \$71.6 million first-quarter loss Thursday, which is bad weather and restructuring costs.

ported a \$71.6 million first-quarter ross and the state of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the loss, \$2.86 a share, was smaller than the \$109.5 make 34 of the \$1.86 a share, was smaller than the \$1.86 a share, was smaller

U.S. and Canada Settle Beer Dispute

WASHINGTON (Bloomberg) — The U.S. and Canada Tamba settled a dispute over U.S. beer producers' market access to Goebe IS. Trade Representative Mickey Kantor said:

Trade Representative Mickey Kantor said.

Under the new agreement, U.S. brewers will be allowed in the many and deliver their products without using Canadian distribution and ing to a statement released by Mr. Kantor's office. American problem IN SPACE OF THE PROPERTY OF TH also will be allowed to sell beer to convenience and grocer these

Canada also agreed to address U.S. concerns about minimum print Canada also agreed to address U.S. concerns according to a rules for beer set by some Canadian provinces in future negotiates.

The United States does not accept that the practice of setting between which beer cannot be sold ... is consistent with minimum prices below which beer cannot be sold ... is consi Canada's GATT obligations," Mr. Kantor's statement said.

Northern Telecom Signs New Pact

TORONTO (Bloomberg) — Northern Telecom Ltd., said Threstry it had signed a three-year, \$330 million contract to supply wireless ment to Grupo Iusacell SA de CV, Mexico's second-largest telecommunication.

cations company.

The contract is the largest ever for Northern Telecom's mides equipment business. Insacell will use the equipment to build a national. telephone network in Mexico. Last year, Bell Atlantic Corp. ment to invest up to \$1.04 billion for a 42 percent stake in Iusaccii. To de: Northern Telecom has never supplied Bell Atlantic with wireless com-

Northern Telecom said the equipment for Grupo lusacel wil inche switching systems, fixed wireless access technology, and fiber-opticised transmission systems. Telular Corp., a maker of telecommunicate equipment based in Buffalo Grove, Illinois, will supply the company vil equipment for the handsets, Northern Telecom said.

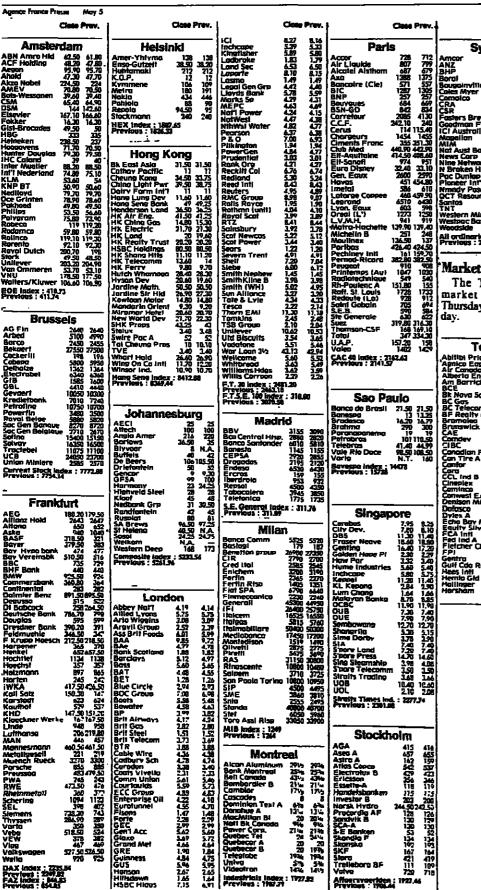
More Jobless, but Growth Still Seen

WASHINGTON (Reuters) - More Americans sought jobless benefits last week, while first-quarter productivity rates weakened, the U.S. Labor Department said Thursday. But analysts said the economy still appeared

A total of 350,000 people applied for unemployment benefit as wel, up 17,000 from the previous week. But longer-term claims if pupe who have been out of work for some time fell by 24,000. Some exponsions that development more weight.

"If that is falling, it is typically a sign that the people who have been unemployed are starting to find jobs," said Michael Strauss, meaning at Yamaichi International Inc. in New York.

WORLD STOCK MARKETS



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The Tokyo stock market was closed Thursday for a holiday.

offerings of securities, services or interests it

bese jurisdictions. The International Herald

He headed Testut from 1987 to

1992. The commission investigated

the company after receiving com-

plaints last year about the financial

and accounting information it

handed out. The commission found

that Testut issued financial infor-

lodging an appeal.

THE MONEY REPORT Saturday

exact and inaccurate." The informillion francs. But the commission Grains

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BONN - Unemployment in Western Germany rose in April on a seasonally adjusted basis to 2,590,000 from 2,570,000 in March but the unemployment rate, which is based on unadjusted figures, slipped to 8.4 percent from 8.5 per-

Monthly increases in unemployment are now running at around half the level seen at this time last

"The effects of recession continned to make themselves felt in the West, but they were less pro-nounced than previously." said Bernhard Jagoda, president of the Labor Office.

Unadjusted unemployment fell to 2,590,000 in April from 2,640,000 in March.

Even though the seasonally adjusted figures showed more unemployment, the unadjusted figures were expected to give more amminition to Chancellor Helmut Kohl's government in its argument that the recession is over and that recovery is getting under way.

Mr. Kohl, who faces elections in October, last month proclaimed that it was "springtime for Germany," citing improving industrial production and orders data, but he production and orders data, but he to 5.6 percent from 5.7 percent. It acknowledged that it would take left its ceiling rate unchanged at time before unemployment started

The opposition Social Demo-crats noted that pan-German unemployment was about half a milion higher in April than a year ago

failed to bring mass joblessness under control.

Economists said the rise in April unemployment was smaller than expected and suggested that the jobless figures would increase more slowly in the rest of 1994.

"The signs are that the slowdown in the rate of increase will continne," said Werner Verbockett, economist with Commerzbank, "There is an improving tendency, but nev-ertheless there will still be an in-

Mr. Verbockett said that the main explanation for the slower trend appeared to be that companies grappling with one of Western Germany's worst postwar recessions had laid off so many staff that personnel had been reduced to close to core levels

France Cuts Rate Again The Bank of France made its third small interest rate cut in two weeks on Thursday, Reuters reported Thursday from Paris.

Following its monetary policy council meeting, the central bank said it cut its intervention rate, which sets the floor for the market, 6.75 percent

The cut, the sixth of this size since Feb. 24, had been widely anticipated by analysts and the financial did not register any major reac-tion to the decision.

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Sheraton EU Calls Trade Law a 'Gun in the Holster' May Accept

MILAN - ITT Corp.'s Sheraton Hotels, which failed to take over Ciga SpA when a share issue backfired last month, may settle for a 30 perlift many U.S. trade barriers. cent stake that would give it control, Ciga said Thursday. In its annual report on U.S. trade

They are moving in that direction," said Claudio Miorclii, a spokesman for Ciga, an Italian hotel concern. In February, Sheraton

agreed with Ciga's creditor banks to take over Ciga for 943 billion lire (\$590 million). Ciga was to be turned over to Sheraton via a share issue that banks would underwrite and then sell back. The issue was thought to be priced unattrac-tively to outside investors.

30% of Ciga

But there was substantial demand, so much so that about 67 percent of the com-pany is now held by investors who have shown little interest in selling their shares at the 740 lire a share that Sheraton is offering.

To deliver 30 percent of Ciga, the creditor banks would have to buy all the rights to buy Ciga shares that weren't sold in the share issue last month. If those rights were exercised, they together with the stock the creditor banks now hold would amount to some 30 percent of Ciga's shares.

U.S. Criticized for Super 301

By Tom Buerkle

International Flerald Tribune
BRUSSELS — The European Commission criticized the Americans on Thursday for reviving their biggest trade weapon and discriminating against foreign companies but said recent agreements would

policy, the commission, the executive agency of the European Union, said it was seriously concerned by President Bill Clinton's decision to revive the Super 301 provision of U.S. trade law in March, less than three months after Washington endorsed a world trade agreement es-tablishing global rules for settling "We fear that these measure disputes.

Super 301 requires the U.S. trade representative to identify and take action against unfair trade prac-tices by other countries.

The move was "indicative of an impetus in the U.S. toward increased use of unilateral or bilateral measures" that "endanger the

world trade system," the report openings without detailing the re-

Washington's tendency to "keep a unilateral gun in the holster" will be "out of place" under the World Trade Organization, the regulator that will be established by the world trade agreement, said a spokesman for the EU trade commissioner, Sir Leon Brittan.

The report also highlighted EU concerns about legislation pending in the U.S. Congress that would deny federal research grants or antitrust exemptions to subsidiaries of foreign companies whose governments do not offer recipro-

"We fear that these measures could make European investment in the United States less attractive," said Ove Juul Jorgensen, head of U.S. relations in the com-

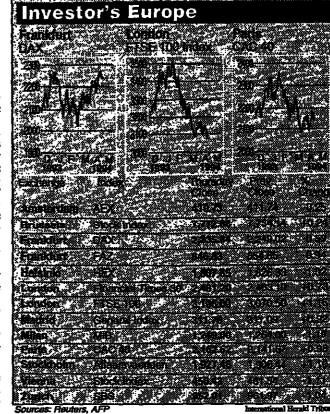
Despite the criticisms, however, the tone of the report was moderate, aiming to keep up pressure on Washington for further market

cent improvement in trans-Atlantic trade relations. The world trade agreement and a

related EU-U.S. pact on public procurement would remove many serious American trade barriers as long as those agreements are trans-lated "faithfully and to the letter into U.S. legislation," Mr. Jorgen-sen said. He added, "We can be quite optimistic that next year's report can be shorter."

Stuart Eizenstat, the U.S. ambassador to the European Union, dismissed the concerns about Super 301 as "a giant red herring." The measure "is fully consistent with world trade rules, and will be consistent with WTO rules," he said. There is a strong feeling of im-proved trade relations on both

sides of the Atlantic, Mr. Eizenstat said, "but it's not nirvana." A falling trade deficit, largely the byproduct of Europe's recession and the American recovery, has



Chevron Gets Deadline For Kazakh Pipeline

ALMA-ATA, Kazakhstan -Chevron Corp. has been offered a shortly, but he said that if Chevron 25 percent stake in a pipeline prodict in this former Soviet republic, ready to buy its 25 percent stake but if it does not accept the offer by June 1, its previous agreement with the Kazakhs to exploit their rich oil fields will be in doubt, it was reported Thursday.

A senior Kazakh official said Kazakhstan, Russia and Oman have offered Chevron, the American oil giant, participation in the \$1 billion pipeline project, the Caspi-an Pipeline Consortium. It would export Kazakh oil from the giant Tengiz field.

Chevron has not yet signed such an agreement and has not said when it will sign," said Kazakh-stan's deputy energy minister, Anatoli Lobayev.

Chevron would have to pay \$300 million for its shares and contribute another \$150 million in subsequent financing, he said

Mr. Lobayev quoted Kazakh-stan's president, Nursultan A. Na-zarbayev, as saying that if Chevron did not join the consortium by June 1, the future of the Tengizchevroil joint venture could be in doubt.

That joint venture could eventually be worth \$20 billion.

Mr. Lobayev said he hoped that an agreement would be signed and provide financial backing for

the project. The pipeline, with a planned ca-pacity of up to 1.2 million barrels per day, is to run from Tengiz to the port of Novorossiysk, Russia's main crude oil export outlet on the

Russia's Interfax news agency said a tender could be announced in early summer for the first phase of construction. An Omani oil min-istry source said last week that construction was due to begin at the start of next year.

The Tengizchevroil venture started operations last year, but it has been plagued by export restrictions imposed by the Russian pipeline firm Transneft, which says it is concerned about the high level of foul-smelling sulphur compounds in the Tengiz crude.

gizchevroil was trimming investment in the field by 5 percent, or \$20 million, this year due to these restrictions. But the partnership is building two plants to remove the offending sulphur compounds.

Chevron said last week that Ten-

AMB Doubles Its Insurance

Venture Stake AFP-Extel News

AACHEN, Germany -Aachener & Münchener Beteiligungs AG has spent 170 mil-lion Deutsche marks (\$103 million) to buy a second 33 percent stake in European Partners for Insurance Coop-eration SA from the Italian insurer Fondiaria SpA, AMB Chairman Wolfgang Kaske said Thursday.
Mr. Kaske said that the Ital-

ian insurer had offered its stake in EPIC - a three-way venture of Fondiaria, AMB and U.K.- based Royal Insurance Holding PLC - to the British partner, which had turned it down. Mr. Kaske noted that AMB

now owned 66 percent of

Mr. Kaske also said that AMB would do "all it can to remain independent and avoid being controlled by one shareholder." AMB's largest shareholder, Assurances Générales de France, increased its stake last year to 33.5 percent. AMB also said that its 1993

net profit rose 16 percent compared to its 1992 results.

Very briefly:

• Philips Electronics NV has agreed to buy AEG Lichttechnik GmbH, the lighting division of AEG AG. The division will be renamed Philips Lighting. Financial details were not disclosed. ing. Financial details were not disclosed.

• Italy's car sales fell 2.8 percent in April, compared with April 1993, an industry group said. Sales in the four months to April fell 6.9 percent from the previous year. • Baer Holding AG said consolidated pretax operating profit in the first

quarter was lower than in the year-earlier period, but it did not detail the figures. It said trading income fell, while net interest income and income from commissions rose.

• Daimler-Benz AG's Debis Assekuranz Vermittimgs GmbH unit bought a 34 percent stake in the French insurance broker Theoreme SA for an

 Dyno Industrier AS earned a pretax 130 million kroner (\$18 million) in the first quarter, up from 75 million in the comparable year-earlier period, in step with an 18 percent increase in sales.

Polypipe PLC, the British plastic pipe fitting maker, bought the French company Janoplast SA for £9.8 million (515 million) in cash plus an additional £349,000 to be paid in two installments.

• Poland's finance minister said he expected the country's economy to grow an average 5 percent annually until the end of the decade.

Kuoni Reports Drop in Profit

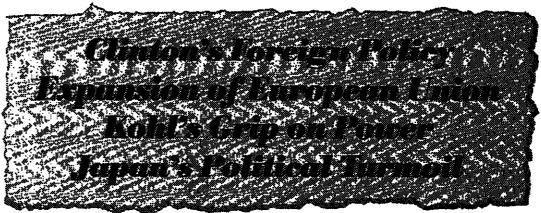
ZURICH — Kuoni Reisebūro AG, Europe's third-largest travel group, reported Thursday a 10 percent drop in net profit for 1993 to 44.7 million Swiss francs (\$32 million). Sales dropped 1.6 percent to 2.42 billion

francs, compared to the company's 1992 results.

Knoni raised its dividend by 50 francs to 300 francs and is predicting record profits in 1994, citing an increase in demand so far this year.

"Even if we must expect that the increase in demand will flatten out in the summer, it should still be possible, as we see it today, to achieve a new record result by the end of the year," said chief executive Peter Oes.

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Thursday's 4 p.m.

This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year.

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Profit Surges 17% For News Corp., But Shares Fall 3%

Compiled by Our Staff From Dispatches SYDNEY - News Corp. said Thursday its profit rose 17 percent in the third quarter, but the results disappointed shareholders, who sent the stock down 3 percent.

Rupert Murdoch's media conglomerate earned a net 222.7 million Australian dollars (\$158 million) in the quarter on sales of 259 billion dollars. Revenue slipped from 2.64 billion dollars in the comparable year-ago period.

For the nine-month period, News Corp. net profit jumped 54 percent to 991.6 million dollars on revenue of 8.4 billion.

News Corp. said its net gain re-flected healthy results from its film and television operations and improved earnings from associated companies.

Tax Option Kept Open In Australia

loomberg Business News CANBERRA - Prime

Minister Paul Keating refused to rule out tax increases to fund a 6.5 billion Australian dollar (US\$4.6 billion) stimuhis package to boost exports and job growth.

"I am not in the business of giving guarantees," Mr. Keat-ing told Australia's National Press Club on Thursday, referring to speculation about whether he would seek a tax

Mr. Keating also reiterated the government's intention to step up the sale of assets, a plan seen as a move to help fund the economic package.

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But the government won't disclose full details of how it intends to fund the programs outlined in the "white paper," or economic policy document until Tuesday, when Austra-lia's national budget for the fiscal year beginning July 1 will be presented.

Meanwhile, Australian stock and bond prices sank on investor concern about how the government will finance the package, which is designed to cut the nation's jobless rate from 10.3 percent to 5 percent by the end of the decade.

Bond yields, which rise as prices fall, surged Wednesday after Mr. Keating first an-nounced the plan. The yield on the 10-year beuchmark Australian government bond rose slightly again Thursday to 8.80 percent, up from 8.78 yester-

Early in the day, the yield rose as high as 8.95 percent, but it dropped back after the Reserve Bank of Australia intervened, analysts said.

Agence France-Presse
SYDNEY — Exports from Aus-

tralia and Asia could be hurt by a

shift of production to Mexico in the

wake of the recently signed North American Free Trade Agreement,

an Australian government report

could encourage the proliferation of discriminatory trade agreements

or the division of the world into

trading blocs to the detriment of

But it said NAFTA could also

have beneficial effects in such areas

as intellectual property rights and

Continued from Page 13

abnormally on speculation," an ex-

for June delivery jumped to 2,491

yuan (\$287) a metric ton, up 22 yuan from Wednesday, and diesel

for the same delivery period rose 18

Sources said China urgently

needed to reduce its domestic in-

ventories as it struggled to revamp

its overtaxed domestic product dis-

tribution network. Distribution has

grown chaotic in the wake of the

rapid deregulation of China's oil industry—one of the world's largest—since late 1992.

Most of China's oilfields and re-

fineries are in the north, but the

fastest-growing regions are far to

the south

oil demand.

tion costs.

With Chinese rail, road, port and

pipeline systems strained to the limit, many southern buyers have been forced to import crude and

products to keep up with explosive

Double-digit demand growth

should have quickly depleted the

high domestic inventory. But many

refiners, facing fierce competition

from cheap imports, were reluctant to sell their own products at market

prices because of their high produc-

Under the new import regula-

tions, only three state-owned oil

companies - China National Chemicals Import-Export Corp.

China International United Petro-

leum & Chemicals Co. and China

Oil — will be able to import crude

youn to 2,128 youn a ton.

When the market opened, petrol

change official said.

the multilateral trading system.

It also warned that NAFTA

said Thursday.

But the results were below analysts' expectations, which ranged from 235 million dollars to 275 million for the quarter. "A number of people were expecting a lot more profit to come through in film for this quarter because of 'Mrs. Doubtfire,' "a Melbourne-based media analyst said, referring to the hit movie produced by Twentieth Century-Fox Film Corp., which is operated by News

Corp.
The family comedy has grossed million to date. more than \$400 million to date. News Corp. said, contributing to a 141 percent rise in revenue from filmed entertainment.

Investors also are wary about News Corp.'s purchase last year of a 63.6 percent stake in STAR TV, the Asian satellite broadcaster

based in Hong Kong.
The market believes that the operating costs at STAR might be higher than what Murdoch first budgeted for," said Michael Heffernan, research director at Shaw

Stockbroking Ltd. The company said its stake in STAR posted a small loss for the

nine-month period but was run-ning ahead of budget.

"Star is going to be an absolute winner because Murdoch is living in Hong Kong," said Roger Coleman, media analyst with Bankers Trust. He said News Corp. was building a profitable presence in Asia.

During the nine-month period, News Corp.'s 50 percent stake in the British satellite television service BSkyB and the Australian airline Ansett delivered a 140 percent increase in profit to 292.5 million dollars. Subscribers rose by a million, to 3.4 million.

The company's U.S. television divisions, Fox Broadcasting Co. and Fox Television Stations, posted gains in advertising revenue, 20 percent and 18 percent respectively, in the three quarters.

The company's filmed entertainment, television and TV Guide business units all recorded strong gains in operating profits," the company said.

Those gains were offset by restanding inserts business, which were hurt by price competition.

Newspaper revenue in the quarter fell to 686.7 million dollars from 718.4 million. Magazine and inserts division revenue fell to 423.9 million dollars in the quarter from 460.3 million.

But analysts said the outlook for The company's reduced cover prices on the British newspapers The Sun and The Times helped increase circulation, allowing it to raise advertising rates and revenue.

"Their strategy is working," said Craig Connelly, an analyst with I.B. Were & Son. He predicted a turnaround in the division within two years. Improvement in the inserts business may be realized even sooner, within about 18 months, he said. (Bloomberg, AFX, AFP, Reu-

other trade agreements.

came into effect Jan. 1.

than for Australia.

The report, prepared by the De-

partment of Foreign Affairs and

Trade, is an analysis of the implica-

tions for Australia of the NAFTA

trade pact linking Canada, the

United States and Mexico, which

dicates that the implications are worse for some Asian countries

of NAFIA was unlikely to be severe for Australia, it found that

oil after July 1. Any other compa-

nies that need crude oil will have to

pass their requirement to these

be the only companies after July !

allowed to import refined products. Foreign companies that process crude oil in Chinese refineries will

have to submit nominations to the

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cessors will have to sell all of their

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GRAND METROPOLITAN PLC

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Amsterdam, 3 May 1994.

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A state oil company source said

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CHINA: Government Moves to Rein In Oil Market

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Among other conclusions, it in-

While it found the direct impact

Free Enterprise Revives Subic Bay

By Karl Schoenberger Los Angeles Times Service

SUBIC BAY, Philippines - The big warships don't dock here anymore. The F-18 Hornet fighters no longer roar overhead. The bar girls have drifted elsewhere, and about 40,000 civilian jobs are gone, lost to a fit of Philippine national pride that kicked the U.S. Navy out of here two years ago.

But now, in the eerie ghost town atmosphere of what used to be the U.S. Navy's largest overseas base, something rather re-

markable is happening: free enterprise.

Businesses are starting to blossom inside the gray military buildings that line the gloomy wharves, one of them making Reebok shoes. Federal Express is planning to use the Navy airstrip. Tourists are founging in a casino hotel converted from a barracks and playing golf on fairways salvaged from the ash fallout of Mount-Pinatubo.

Subic Bay, not long ago a Cold War relic symbolizing America's decline in the Pacific, is being transformed into a free-port zone. Backed by foreign investment and an army of "people power" volunteers, Subic is an experiment in economic development that embodies the new optimism rising in the Philippines, the so-called Sick Man of Asia.

Decades of economic malaise — com-pounded by legendary corruption, political turmoil and a chain of natural disasters left the Philippines lagging far behind its successful neighbors. But people say things are different now, at last.

The venal dictator Ferdinand E. Marcos is dead. And the days of periodic coup attempts against the housewife-turned-President Corazon C. Aquino have been replaced by hum-drum stability since President Fidel V. Ramos - the general who rebelled against Mr.

The Philippine economy grew 2.3 percent last year, and this year analysts predict gross national product will rise in real terms by more than 4 percent. That performance pales in comparison to the double-digit pace of some East Asian export dynamos. But it's not

"I think the numbers are starting to be good for us," Mr. Ramos said in an interview at Malacanang, the presidential palace in Manila. "The conditions for takeoff are in

If the economy does take flight, the Subic Bay Freeport Zone is the kind of launch pad that will provide some of the thrust. It's one of 18 designated areas —including Clark Field, the former U.S. air base —where

the government is trying to woo international investment with tax incentives and aggressive publicity. The strategy is to mimic the pattern of rapid industrialization that made "tigers" and "dragons" out of its Southeast Asian

This is the best-kept secret in Asia." said Thomas Leber, president of the American Chamber of Commerce in Manila. He main-tains there isn't a scent of genuine anti-Americanism in the Philippines today, despite the hase expulsion.

Richard J. Gordon is the cheerful chairman of the Sabic Bay Metropolitan Authority, the government agency that runs the free-DOIT ZONE.

During Mr. Gordon's reign as mayor of Olongapo, a city that thrived outside Subic's gates, he was an early proponent of gradual U.S. withdrawal and conversion of the base into a special economic zone.

Marcos and quashed the insurrections against Mrs. Aquino — took office in June executive office once occupied by Rear Admiral Thomas A. Mercer — the last U.S. miral Thomas A. Mercer — the last U.S. commander at Subic - is one of those ironic twists of history. His grandfather, John J. Gordon, waded ashore at Subic Bay with the New York regiment in 1898, the story goes, and later mustered out of the U.S. Army to marry a Filipina and settle nearby.

Mr. Gordon's father served as the first elected mayor of Olongapo until he was assassinated. Mr. Gordon's mother was elected to succeed him. Richard, a practicing lawyer, later took up the civic mantle.

The Philippine Senate, fueled by national-istic sentiment, voted in 1991 to oust the U.S. military. Mr. Gordon pounced on the opportunity to exploit the billions of dollars in inherited military infrastructure, using all the hoopla and machinery of a political cam-

By the autumn of 1992, Mr. Gordon had organized laid-off base workers into a skilled force of volunteers. They stepped in to main-tain security in the confusion of the American withdrawal that October and November, which itself came in the wake of the catastrophic eruption of Mount Pinambo.

While the facilities at Clark air base were heavily damaged by volcanic ash and then trashed by looters, Subic emerged virtually unscathed. Volunteers hauled away tons of ash that blanketed the golf course, kept the lawns trimmed and protected 1,876 units of family housing from scavengers.

"If Subic sparks a fire here, we'll be a model that changes the nation's attitudes about discipline and work ethic," Mr. Gordon said, "This will give the Filipino confidence. Subic will grow and become the magnet for the Philippines. You watch."

Manila Market Slides as Phone Company Profit Falls

MANILA — Philippine Long Distance Telephone Co., the country's largest telecommunica-tions firm, said Thursday that profit fell 13 percent to 912.3 mil-lion pesos (\$33.6 million) in the first quarter because of higher capital expenses.

lion pesos a year earlier, as earnings from local calls climbed 33 percent to 1.35 billion pesos. Analysts said the drop in profit

higher operating expenses connected to the company's campaign to wipe out a backlog of 700,000 applications for telephone lines. The campaign, which began in April 1993, has resulted in an increase of 201,444 Revenue rose 10 percent, 10 Philippine Long Distance's

had been caused primarily by

4.78 billion pesos from 4.34 bilstock fell 3.5 percent to close at 1,925 pesos in Manila, while the Philippine Stock Exchange slid 2.8 percent to close at 2,980. After yesterday's 4.3 percent

index rise, analysts said that Thursday's fall was a necessary breather. "This is healthy," said Mike Jacob, an analyst with Sun Hung Kai Securities.

Philippine Long Distance also said call volume had increased, which analysts said was a harbinger of strong growth. The company still controls 94 percent of the country's telephone lines. "Many foreigners think PLDT remains the best buy in Manila," said Louie Bate, an analyst with Bar-

dlemen drives prices up.

bersome retail network.

Discount stores in Japan have

products, such as simple electron-

cs, snack foods and casual cloth-

ing, but foreign mail order seems to

seekers as well as the cost-con-

Philippine National Bank, the country's largest and most profit-able financial institution, also fell back after soaring 14 percent on Tuesday, PNB fell 5,3 percent to close at 540 pesos. (Reuters, Bloomberg, AFP)

Auction of Steel Co. Fails The auction of National Steel Corp., the Philippines' largest mill, was declared a failure by the Philippine government on Thursday because bids were well below the 10 billion peso price target,

Vietnam has reached an agreement to sell 300,000 tons of rice annually

Very briefly:

to Iran in a bid to buoy its struggling rice exporters.

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• Motorola Corp. said it planned to increase the number of pagers it makes in China by more than half this year to meet booming local demand. The company has supplied a third of the 10 million pagers now • Honda Motor Co. said it would export a total of 1,000 Civic models

made in Canada to Taiwan and Brazil annually, the Japanese daily Nihon Keizai Shimbun said.

 MIM Holdings Ltd. said it planned to sell stakes in three undeveloped coal deposits in Australia.

• The Asia-Pacific Economic Cooperation forum, a grouping of Pacific business leaders, recommended that the United States renew China's most-favored-nation status. • The Philippines' National Statistics Institute said inflation in the country rose slightly to 9.8 percent in the year ended in April from 9.7

percent for the year ended in March. • Formusa Plastics Group, one of Taiwan's largest industrial companies, has received permission from the country's authorities to raise \$1.05 billion through an issue of bonds to be sold abroad.

 Pakisten has banned the export of sugar to prevent depletion of its stocks. Exports rose rapidly following a rise in international prices in the wake of crop failures in major sugar-producing countries.

Those gains were offset by reduced earnings at News Corp.'s Gumshoe Catalogs Are a Hit in Japan British newspapers and its U.S. free-

TOKYO -- Michiko Mizutani, a

marketing consultant who should know a bargain when she sees it, has decided that L.L. Bean Inc. is a good place to find one. She got her plaid shirt, gumshoes and monogrammed canvas tote bag from that clothing and outdoor goods.

Miss Mizutani, 27, is one of a growing number of Japanese who have turned to mail-order catalogs, such as those circulated by L.L. Bean, to help stretch their yen during the country's worst economic slump since World War II.

appliances, clothing, furniture --foreign mail-order companies offer almost everything at a cost that, even with shipping charges, is often

resolution of disputes, which would some exports, such as coal and car inkely for textiles, clothing and mo-establish important precedents for components used by some Asian tor vehicle industries, as NAFTA's

exports to North America, could be

The report added, "It is possible

that companies will shift at least

part of their production from Asian

countries to Mexico in order to be a

competitive supplier to the U.S.

out of Asia could find themselves

American market by others estab-lished within NAFTA.

replaced as suppliers to the North

Such adjustments were most

pasoil and crude-oil imports, but

other refined products, such as

naphtha and fuel oil, would not be

Traders said they were skeptical

With China, the official party

that China would stop importing

line can be a ban,' but it is possible

that those companies with special

reasons can be allowed to import

on a case-by-case basis," a trader

with a processing commitment in

China said.

petroleum products altogether.

Alternatively, companies trading

the worst affected.

countries in manufacturing their provisions were more restrictive

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shareholders decided the payment of a dividend for the follow-

European Fixed Interest DM 0.30 per dividend share

Sterling Fixed Interest £ 0.50 per dividend share

At the Annual General Meeting held on 29 April 1994, the

The dividends will be paid on 6 May 1994 to shareholders

43. boulevard Royal, L-2955 Luxembourg

on record on 29 April 1994 against remittance of coupon No 7.

US\$ 0.35 per dividend share

By order of the Board of Directors

Notice to the Shareholders

The ex-dividend date will be 29 April 1994.

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ing compariments of the Sivav:

Global Bond

the report said.

Australia Says NAFTA Could Hurt Asian Exports

around half the price found in Japstrong on foreign-exchange maranese stores. kets, yen go a lot further abroad Japanese shoppers pore over the

glossy, full-color pages with the same enthusiasm that American frontier families had for their Montgomery Ward and Sears, Roebuck catalogs. "Reasonably priced but sophisti-

cated furniture is just not available in Japan," said Mutsumi Hanashima, a corporate consultant plan oing to order from IKEA, a Swedish company. "I'd rather spend money on something I can really

Catalog sales make only a tiny dent in Japan's worldwide trade Glassware, computers, kitchen surplus of more than \$130 billion a year, but mail-order companies say that Japanese consumers are increasingly buying from the bulky

than those that applied previously.

ing coal, iron ore and other ores

used in the manufacture of steel

and coal used for electricity genera-

Wool and components of larger products such as motor vehicle

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South America, and Australa

affected, the report says.

head-to-toe in sportswear and accessories from L.L. Bean, Eddie Bauer and Patagonia may outnumber those wearing domestically made clothing. L.L. Bean, among the first foreign companies to tap Japan's mail-order market, says its international sales increased 73 percent last year, to about \$100 million. The company, based in Freeport, Maine, has opened two retail stores in Tokyo to help popularize its products.

Some people still have difficulty Departmental experts say the ordering in a foreign language and Australian exports most likely to be dealing with overseas deliveries, hit were commodities such as cokbut Japanese-language catalogs and order forms, along with maga-

With the Japanese currency zine articles explaining how to do it, have eased the task.

"If you know the tricks, it's surthan at home, where a convoluted prisingly easy," said an article in retail system swarming with mid-Hotdog, a magazine read by young Japanese men. "Not only can you Joichi Ito, president of the Japapurchase items unavailable in Janese subsidiary of MacZone, a U.S. pan, you can learn from catalogs how to coordinate fashions ble software, said the company The Japanese government's used mail order to skirt the cum-

Manufactured Imports Promotion Organization is touting foreign catalogs as part of a campaign to inbrought lower prices for some crease imports and reduce the trade surplus. Its library of 1,500 catalogs from 20 countries attracted 24,000 Japanese in 1993, more than douhold an irresistible cachet for status ble the 9,400 who visited in 1992.

Sumio Masuda, an industrial worker who took notes while On a given day, Japanese clad browsing at the library, said he was considering several items, including anti-slip sole covers from The Safety Zone that cost \$19.95.

"This takes lots of time and effort, but it's challenging, which is part of the joy of mail-order shopping," he said. "The biggest advantage is the prices."

Miss Mizutani, who shows off her Bean wear at the office on casual-dress Fridays, has even convert-ed her parents. "My mother first thought it was a store specializing in extra-large sizes because of the name L.L.," she said. "But she's a big fan now."

India Bank Workers Go on Strike

BOMBAY -- Banking activity broke down Thursday across India as more than 250,000 employees of state-owned banks went on strike to support demands for extra pay with the introduction of computerization.
The All-India Bank Officers Confederation, which organized the oneday shutdown, said in a statement that workers wanted pay rises to make up for an additional workload brought about by computerization, plus

increased medical benefits.

G.S. Dahotre, deputy chairman of the Indian Banks Association, said that "this is not the proper time" for a strike and that it would cause tremendous losses to the country. The last nationwide bank strike was April 8, and another is scheduled for Wednesday.

Telecom Corp. Share Price Drops 6.3% in New Zealand

WELLINGTON - Shares of Telecom Corp. of New Zealand dived as much as 6.3 percent Thursday, helping drag the New Zealand Top 40 index more than 3 percent lower.

Telecom, which is 49.5 percent-owned by two U.S. phone companies, Bell Atlantic and Ameritech, will announce its annual financial results on Friday. Analysts expect an annual net profit of about 530 million New Zealand dollars (\$304 million), a fivefold increase over a year ago.

They were at a loss to explain the fall in share prices.
"We're not going to have any surprises on the earnings front," said Kevin Bennett, an analyst at Doyle Paterson Brown, a brokerage. The company reports on a quarterly basis and it's also a very good

Derek Wickenden, a broker at Cavill White Securities, said, " don't know of any particular reason why, but Telecom has fallen in the U.S. for the last five days in a row. For the nine months ended Dec. 31, Telecom's profit was up 15.3

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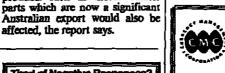
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percent at 386 million dollars.

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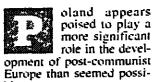
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ADVERTISING SECTION

Poland, where East meets West today in an economic summit, is a place of economic growth, shops with loaded shelves and a (mostly) lively stock exchange, Behind the exhilarating opportunities, however, there are still some shadows.

ECONOMIC U-TURN SETS THE STAGE FOR A BOOM



ble even two years ago. This is due to a combination of economic success and political stability, in the context of the unexpected setbacks in other former So-

viet satellites. Westerners had assumed that it would be relatively easy to restore democracy in the countries of Central and Eastern Europe, but they were braced for the worst in contemplating the economic changes that would be re-quired to wrench the region from the stagnant but "safe" world of Soviet subsidies and central planning to the perils and promises of a Western capitalist country.

The opposite appears to be the case, at least for Poland. The economy seems to be expanding almost on auto-matic pilot. The "Polish shock" changes of 1990 laid the groundwork for the Uturn in policies that enabled Poland to be the first former Soviet-satellite country to emerge from the industrial slump of 1990-91 with an economic growth rate of 4 percent in 1993 - the highest

in Europe. The previously starved service sector has taken off. There is a consumer boom that surpasses any predicmockery of the official in- ready to go."

come statistics. Consumer imports from the European Union jumped from 7.7 per-cent in 1988 to 15.3 percent in 1992, with overall imports rising to 29 percent, while exports were only 8.1 per-

cent. The proliferation of new stores continues at a fast pace. And there are buyers, providing markets not just for Western imports but also for the Polish producers who are finding their footing in the market.

The economic boom is messy and is unevenly felt. The tax system, with some

Growth rate reaches 4 percent

of the highest rates in Europe (49 percent payroll taxes for employers and 40 percent rates for individuals). has caused a tax revolt that is spurring innovative "consul-tative" structures in the workplace. That worsens the troubled national budgetary picture, especially with the still-formidable load of social safety-net health and pension costs.

The recent London Club debt settlement should be a big spur to construction pro-jects, many of which have been curbed by a lack of Western bank backing. Jan Jakobsche, director of the Warsaw City Council's development office, says, "We tions and also makes a have three or four projects

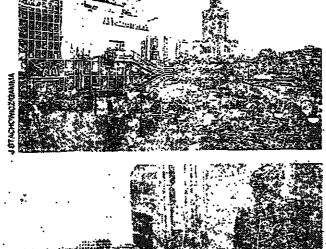
Balancing that step forward is concern about the new wave of strikes. "All these factors matter," Mr. Jakobsche says, "People who know Poland and have been here for some time operate without any attention to the internal factors like strikes, but for the newcom-

ers they could create fear."
The economy may be on an amazingly steady upward trajectory, but individual apprehensions about what lies ahead have contributed to a political turbulence that continues unabated. The reasons are partly the impact of those same "shock" policies that are cause for celebration for economic analysts, and partly the disintegration of the worker-elite Solidarity coalitions that had been backed by half the society in

The Western assumptions that it would be easy to restore civil society and to encourage the creation of "self-interest" groups that had been prohibited under state socialism have proven to be off base.

Society remains politically atomized, with few of the national political parties having any local bases out-side of a handful of major

Ironically, while most political, union and media attention is focused on the dramatic strikes of coal miners protesting potential cutbacks under restructuring plans or farmers blocking trucks car- in 1991. Ships are now be-







The new and the old (top. left to right): Warsaw's first McDcnald's, with the Soviet-donated Palace of Culture in the background; Copernicus (1473-1543), Polish founder of modern astronomy, is honored on banknotes; telecommunications are being brought into the 20th century; (bottom) a statue of King Sigismund, who made Warsaw his calltal in the 16th century, separates the symbols of modern Warsaw, the businessman on the phone and stock-exchange dealers trading privatization shares.

rying Western imports, jobs are being created by the mil-lions in the booming service and retail sectors, as well as in many greenfield manufacturing plants.

In many heavy industries, workers who oppose privatization are outvoted by those who want outside investment, technology, manage-ment - and the higher wages that may go with them. This was the case at the Szczecin shipyard, which has just completed the first stage of the privatization that began

ing turned out every five months, compared with every 15 months under the past regime, with wages almost triple the national average, at above 9 million zlotys (about 5400) a menth.

With a highly educated population of 38.5 million (many have advanced degrees, but there is also a rich mix of factory-floor engineering and mechanical skills), Poland's homogeneity is now counted as a major stabilizing factor.

The Poles emerged from state socialism with a sophisticated industrial base, the 1970s, it had to replace especially in heavy industry and defense-related fields. but also with a vast array of tactories producing low-tech and often low-quality goods for monopoly markets.

There was a dire neglect of even basic repairs to the industrial infrastructure; the imperative had been to produce, with little money used for technological improvements. When Thomson Polkolor bought controlling shares in a suburban Warsaw color-television tubemanufacturing plant built in

thousands of meters of glass and pipes. But the work force had high skills and a high incentive to get on with the job. At Thomson Polkolor, production in the first full year of operation surpassed the output of the en-tire previous history of the

When the Swiss-Swedish power-engineering group Asea Brown Boveri Ltd. (ABB) made its first jointventure forays in Poland in 1990, it brought in Swiss engineers to consult with

workers and managers on introducing steam and gas in-bine technology; as well as on more generic quality. control and plant-manage-ment issues. Three years his er, the Polish workers are teaching the Russians" at a new ABB facility near St.

ABB's director in Poland David Hunter, says that Po-ish workers can be, as productive as any in the world. The products of ABB will Polish plants are being sold in the United States, Fin-land, Crete and elsewhere

ABOUT THE CITY:

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agglomeration of 2.45 billion

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Warsaw - A Meeting Place Between East and West FACTS AND FIGURES.



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The Warsaw of the 21st century – a mere six years away – must be a city endly to its citizens, a city to which they will want to return.

Wisning you a pleasant stay in Warsaw, please accept my wholehearted

Warsaw Real Estate Market

The commercial property market in Warsaw was brought back to life by the economic and poli-cical changes that occurred in Poland at the end of 1989. It has seen rapid rental growth over the last two years, which has left the top rents at incredibly high levels, easily competitive with those of the Parisian Golden Triangle and the City of London.

Since 1990, the demand for office space in Warsaw has not ceased to increase. The yearly takeup rate has boomed from about 10,000 square meter per year in 1989 to 80,000 - 120,000 sq.m. in 1994, and is likely to increase beyond over this figure. With the limited supply of office space and especially of "top specification" premises (at the end of 1992 amounting to about 280,000 sq.m.), the long-term demand is far from being satisfied. Not withstanding the recent increase in "top specification" office space on the market (from 160,000 sq.m. in 1989 to 280,000 sq.m. at the end of 1992), top prices have stabilized at high levels of \$45 to \$55 sq.m./month for the best locations in department of the prices have such as the Marcian at Market on Internal Marcian and the Plan Torus downtown Warsaw such as the Marriott - LIM Center on Jerozolimskie Avenue and the Blue Tower on Plac Bankowy. The poorer quality offices in downtown Warsaw achieve rents between \$10 and \$30 sq m./month, depending on required renovations, telecommunications facilities, location, etc.

Warsaw is just a step away from invasion of major retail distribution chains such as Marks & Spencer, Pizza Hut, McDonalds and Burger King, Their arrival will mean a growing need for further development on the shop market. The rental rates in borough-owned premises are usually dictated by each borough's social and development policy, and generally are much lower than for comparable premises on the "free market." In downtown Warsaw, rent range in Zloty equivalents from So to \$30 sq m/month, depending on the location and the type of shop to be installed. In other districts, they can go as low as \$2 sq.m/month. On the "free market" the rents range currentby from \$35 to \$80 sq.m/month. Top prices are found in the most exclusive premises located in the newest centers, but a market rate for a well-located shop is closer to \$45 to \$60 sq.m/month.

industrial areas cover about 2,000 hectares, equivalent to about 5% of the total area of Warsaw. Rents vary from \$2 to \$8 sq.m/month, depending on the location and the amount of refurbishment required. The ones in greatest demand are the premises located within a 10 kilometerradius of the Warsaw Okecie Airport, Sale prices range anywhere from \$150 to \$350 sq.m. for production halls located in Warsaw to \$100 to \$170 sq.m. for buildings situated at a distance of 25

Source: Couderq & Kubas - Bourdais, 00950 Warzawa, Krakowskie przedmiescie 13.

THE DEPARTMENT OF Council may be reached at the following Phone 29-10-40 - Fax 39-12-05-48

The Department Development Promotion of the Warsaw City Council promotes activities in such fields as real estate transactions, the development of municipal infrastructure and the participation of private capital in the restruc-turing of communal enterprises and municipal construction companies

DEVELOPMENT

PROMOTION

The city is interested in col-laboration in the realm of building municipal infrastructure facilities hotels, repail-service centers, business centers, multistory garages, etc.

The Department provides detailed information and contacts as well as assistance easing developer and investor operations in Warsaw The Department of Development sing and other larms of economode attackers withing Warsaw

Please contact as directly The Department of Developmen motion of the Warsaw City

Telex. 81-65-29 As well as directly in the City Council Office, suite 120 (Plac Bankowy 3/5) WARSAW INTERNATIONAL

FAIRS A decision taken by the Authorities of the Capital City of Warsaw has set up the Warsaw has and Exhibition Center, Ltd., which is concluding preparato-ry work on the construction of the Capital Capital

construction of the Fair Center in Warsaw. In an exceptionally attractive location between the airport and the City Center Plans envisage the building of modern exhibition halls, a hotel and a conference center, all luthling world standards. The crection of a large commercial center is also being considered. This exciting project is something with taking part in

Information will be given by Warnzawskie Centrum Targono-Wystawowe, Sp.z.o.o (Warnaw Fair and Eshibotion Center, Ltd.) ul Niccala 2 Warsaw, phone-fax, 27-05-05

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Some 77.000 economic and ties are registered within the city limits: of this figure, approximately [1,800 are industrial plants (over 500 large ones) and 34,900 trade outlets. The electro-machine industry is dominant in Warsaw. I manufactures automobiles Maked in :tractors, machining tools an

andours in the construction equipment mottler 1 5 . . . The service sector accounts 2006 pt 251 = " for about 30% of the economic potential of the city and is developing dynamically, espe-cially financial, insurance, and Soland are . THE VALLE OF transportation services. Employment encompa

This grow it 640,000 persons. The city offers highly qualified work force Marinal Resis EPRIORS OF LEAVE

The unemployment rate is the lowest in the country, only 45. are and the other Warsaw is Poland's largest scientific and cultural center t contemporari is the seat of seven state and 13 non-state universities and colleges, under the auspices of the Ministry of National One of the understand Education, with an enrollment of 72,300 full-time students The largest of these is the University of Warsaw 125,450 students), followed by Warsaw

Makerijing (200). and busings Technical University (14,130) students The City has 44 hotels with 12,205 beds. Three of these Warsaw is a city of 598,000 dwellings; 80% of these were built after the war. The average

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After being reduced to rubble during World War II, Warsaw has been carefully rebuilt, often reproducing the old architecture, into an elegant, flower-filled city.

WARSAW EASES THE PATH OF REAL-ESTATE INVESTORS

property they can develop is not always easy in post-Communist Poland, where property rights from the past affect the present options in often dramatic ways.

ADVERTISING SECTION

SECTION

Abandoned warehouses may be ideal for storage or distribution, and empty lots in prime downtown locations are promising greenfield sites, but there can be costly, hair-raising delays in getting clear title to these properties..

Four years into the reform process, however, acquiring property is getting easier, al-though all the problems have not been solved. On national, regional and municipal levels, emergency efforts are under way to streamline the process and to provide clearinghouse offices for investors - at least for the latest information about what

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airing potential to be pursued further before investors with ownership questions are cleared up.
That job is easier in some

cities and towns than others. In many cities, the former Communist government nationalized some properties but not others, and former owners can often prove property claims with deeds that can be verified, leaving only the price to be deter-

Warsaw, the most soughtafter city in terms of prime downtown real-estate space and the industrial property surrounding it, posed problems from the outset. The downtown area was almost totally destroyed by waves of aerial bombing 50 years ago this August, when the Warsaw uprising occurred.

When the Soviet rulers succeeded the Germans at the end of World War II. they nationalized all private property in Warsaw, and the free up the thousands of

century later, when the first Solidarity government began changing the economic and political systems, privatizing state-owned property was a priority. Accomplishing this was difficult, especially since hundreds of thousands of people paid a pittance in rent for apart-

ments built on the ruins of

prewar Warsaw.

One of the first property changes had symbolic value as well as real consequences: the Communist Party was stripped of its massive downtown "white house," which was renovated to house the Warsaw stock exchange and offices for state banks and international development agen-

In 1990, many "stores" operated on the sidewalks from rudimentary folding tables or camping tents, because there was no way to

the gigantic bureaucracies, office buildings and apartment complexes. Today, street trading con-

tinues, but tens of thousands of small and large stores have opened to brisk customer traffic on all major streets. The consumer boom has accelerated as a result. The Warsaw Develop-

ment Office of the Warsaw city government has taken the offensive in helping investors find their footing. It has surveyed the city's empty plots and vacant property to find out which of them have clear titles and are available for immediate purchase or leasing bids. Sometimes the land is owned by the city itself, a legacy of the 1945 nationalization process, and in some cases, the city can make a deal with an

The city has prepared a map showing empty spaces and empty buildings. Piotr is available and what needs rebuilding began. A half empty street-level spaces in Urbanski, deputy director of cording to Mr. Urbanski.

the city council's development office, says, "This is only a first step. You have to look at clear-title issues after this." The Warsaw Development Office helps in that process, too, but Mr. Urbanski assumes that most investors have their own lawyers and investment counselors to deal with ear-title issues.

Many key downtown sites have been developed, including several new business centers, four-star hotels and office and shoppingmall complexes outside the center. Mr. Urbanski has a list of potential downtown development sites, including a \$250 million, 300,000square-meter plot adjacent to the central railroad station. Right now, the space is occupied by a maze of bus and taxi lanes, but these could be rerouted to accommodate a major hotel and office skyscraper complex, ac-

Paleys

VOLATILE STOCK MARKET ATTRACTS NEW PLAYERS

ens of thousands of Poles are playing the stock market. This explains its explosive growth. with the volume of daily transactions surpassing those of major Western

stock markets.

That has been a mixed blessing. The president of the stock exchange, Wieslaw Rozlucki, says that the breadth of individual accounts indicates a commitment by rank-and-file Poles to the market but also makes the exchange highly volatile. In one week in April 1994, for example, the exchange plunged by more than 30 percent

The massive, unpredicted surge to the market in 1993 and early 1994, after a slow first two years, overtaxed the available supply of brokers and the capacity of the telecommunications network linking customers to brokers.

The 700 percent rise in share prices, the highest in the world, alarmed many analysts, who said prices were far beyond what earnings in the 23 companies then being traded might warrant.

The Poles, however, sold other assets and took second or third jobs to get into the market. They formed hourslong lines outside the besieged brokerage houses, clamoring to buy shares or to open new accounts. When the exchange began

in 1991, seven companies were listed, and average transactions for the first year were below 1,000 per tradg session.

By April 1994, there were more than 60,000 transactions each session. "The acvity of our exchange is a good indicator of future growth," Mr. Rozlucki says. The average turnover has been about \$1 million a

The bottlenecks in clearing such huge numbers of orders took their toll, coming to a head during the chaotic trading days after the introduction of stock for Bank Slaski early this year. A key Finance Ministry deputy minister and reformer, Stefan Kawalec. was blamed for underpricing the shares on behalf of the government after they shot up to levels dozens of times higher than the original offering bid.
Partly because so few

shares were offered and because the brokerage house bandling the shares was late in sending out confirmation orders, the price kept skyrocketing. There were 800,000 transactions for the bank stock, driving the investment activity to unexpected levels.

At the end of 1993, there were 28,000 investment accounts; by February 1994. after the Bank Slaski stock went on sale, there were nearly 550,000 accounts. This increased both anxiety and logistical problems. By spring 1994, many more brokers were opening their doors, including some for-eign banks with offices here.

Dozens of other companies prepared to put themselves on the stock exchange. But the trouble over Bank Slaski may have provided the push that caused April's major tumble.

Critics of the exchange in-

cluded Prime Minister Waldemar Pawlak, whose year-end 1993 speech to Parliament implied that stock-market gains were not entirely legitimate - that real wealth came only from factory production, an echo of past state-socialist dogma. Significantly, however, Mr. Pawlak took no steps to follow up his Parliamentary rhetoric that might alarm investors. So far, for instance. stock-market gains remain tax free.

Analysts expect that liq-uidity in the stock market will ease the turmoil. By the end of the year, Mr. Rozlucki expects there to be at least 50 companies on the market. Once the mass privatization program is in full gear, another 300 to 500 companies could be traded on the market, via shares in the National Investment Funds.

Mr. Rozlucki is bracing for further stock market drops and has been preparing Western analysis for that prospect. He notes that tens of thousands of Poles are



The huge volume of activity on the Warsaw Stock Exchange puts a strain even on modern

learning the ropes of the market and, judging by what has happened in recent decades in other emerging democratic, capitalist countries like Thailand. Malaysia and Taiwan, "once people are interested, they will

CROWDED SHELVES TEMPT CUSTOMERS

here is a consumer boom under way in Poland that defies the official statistics. which show low incomes and relatively tight discretionary-spending budgets.

The fast growth in retail stores has provided outlets for the surge of consumer goods. These were at first produced in the West and imported but, increasingly, homegrown products are gening brand-name recognition and are vying for customers with high-glitz packaging and marketing.

This growth has been made possible, in part, by the near-total meltdown of the previous organization of stores and the emergence of more contemporary retail outlets.

One of the understated

factors has been the appearance of self-service stores. They did not exist under the previous political-economic system, which dictated nearly every facet of who sold what to whom. "Customer service" was not high on that

Before 1990, the long lines outside nearly every small storefront were due to the "shortage economy." in which demand did not determine supply, and to the way the retail sector was organized:

There were no drugstores or grocery stores, let alone specialized hardware, beauty-care or health-food stores. The state-owned Ruch kiosks were the one-stop outlets for virtually all nonfood items, including newspapers and magazines, cigarettes, soap, condoms, lip-

bus tickets. The few exceptions were stores organized generically, such as the papierosy stores - the only places to find anything connected with paper, such as notepads, file folders, stationery and toilet paper.

In these shops, as in the cramped grocery, milk, bread or meat shops, store clerks were on one side of the counter with the goods behind them and customers were on the other side, crowding against each other. Impatience and short tempers were the norm, especially since shopping was squeezed into the working day because stores closed

early, by government fiat. Today, there are 24-hour stores selling groceries or liquor, and providing rental cars or duplicating services.

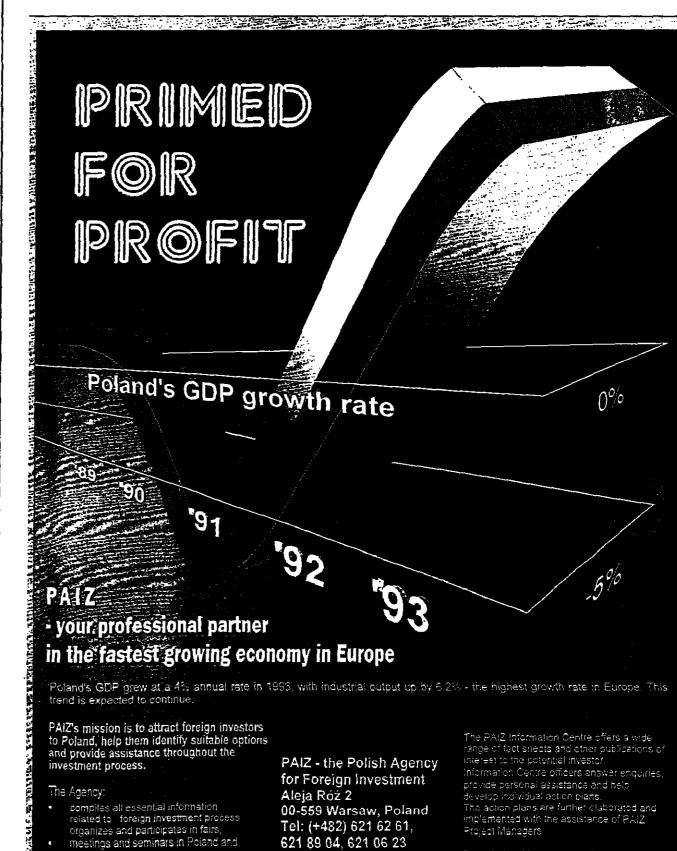
stick, deodorant and even Specialized shops, including pet stores, garden-service shops, computer equipment and software stores, beauty salons, perfume shops and contemporary home-furnishing markets, are doing exploding business.

Everywhere, self-service is becoming the norm. This has fueled a huge increase in customers and in sales. Producers sometimes do their own door-to-door marketing and delivery, while distribution channels involve trucks, warehouses, and sales and supply staffs.

In Warsaw and a growing number of other cities, there are not only warehouse-sized food markets but also many medium-sized markets packed with an enormous variety of food products vying for eye-level shelf or freezer space.

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. • It was written by Peggy Simpson, a Warsaw-based free-lance writer who specializes in economic and business affairs.





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TOURISM: AN OPPORTUNITY WAITING TO BE EXPLOITED

oland is a country of lakes and mountains, historic castles and ancient city squares. In short, it could be a tourist haven, but so far, that is the potential, not the reality.

The number of foreign visitors to Poland nearly tripled between 1990 and 1993, from 22 million to 60 million.

Some were consultants, part of the Marriott bugade of foreign advisors on privatization or banking reform, increasingly, they were real tourists as well as travel agents scouting the

Today, with most resorts no longer financed by state enterprises, there is a glut of enused, low-tech vacation homes in Poland that can berented or purchased by out-

More than 2,000 of them are controlled by the Em-ployees Holiday Fund coor-dinated by OPZZ, the labor union once attached to the Communist Party, Hundreds of other resorts are controlled by medium- and large-sized companies. which are scaling back such "social" and "non-produc- el agencies in the country.

tive" assets as they approach the capitalist market.

The problem in developing Poland's tourist industry is far more complex than lack of money. In the past, there were few hotels, and there are not many today. beyond the vast network owned by Orbis, once the state tourism monopoly. which is now in the process

Holiday cottages become available

of being divided into sepa-rate commercial entities. with employees and managers owning most of the as-sets. Orbis hotels are a mixed hag, with most need-ing much renovation. There is little competition from other private hotels in most

In addition, there is a vacuum in the most basic information about tourist attractions, from maps to computer-connected travel agencies, and the amenities that underlie any tourist industry: road signs, rest stops, cafés and equipment-rental shops.

There now are 7,000 trav-

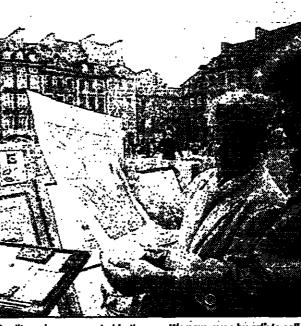
and some communicate with each other via computers and reservations networks. Most do not.

A beginning has been made, however, in develop-ing tourism facilities. Windsurfing is taking off as a wa-ter sports in the Mazury lake district, where local entrepreneurs are starting windsurfing camps, sailboat races and summer campgrounds.

Some enterprising village and town mayors from the Mazury Lake districts are looking for tourism models in rural France and Italy and returning home to help local farm families learn the basics of setting up a national bed-and-breakfast network. A rare manually operated

set of locks and dams on the interconnected lakes from Ostroda to Malborg is being renovated and will be introduced to a broader public this spring for boat trips from two hours to 15 hours long, as well as a high-speed boat trip to St. Petersburg and back.

Western-trained managers of new private travel agencies, such as Warsaw's Polish Travel/Quo Vadis, are working hard to attract for-



Credit cards are accepted in the new Warsaw, even by artists selfing pictures on the street.

ciations of private tourist-industry owners have been organized by Polish Travel's Dariusz Palecki to compete for the foreign tourist trade. They also intend to put pressure on their towns and cities to cut through red tape that thwarts progress in set-ting up new cafés and tourist

shops.
A foreign-owned agency.
Will Rogers Travel, is helping the growing Western community explore the vast outdoors activities that Poles have known about all along, from mountain hiking to canoeing in the Mazury lakes. Andrzej Voigt, a vice

president of the State Foreign Investment Agency (PAIZ), is also on the board eign tourists, and new asso- of Orbis and is helping coor-

dinate foreign-aid efforts to develop tourist potential in Poland. Help with tourism infrastructure is coming: from the European Union's Phare Fund. The Foundation. for Development of Polish Agriculture is helping rural women to set up bed and breakfasts for tourists. "The demand is here."

says Mr. Voigt. "This is becoming quite a competitive market. We need more tour operators within the country who will market Poland and prepare tourism offers. We have a countryside that is very interesting - old cas-tles, old palaces, monuments, mountains, the sea and this information is not well exploited. It's a big op-

FIRST STEPS ON ROAD TO MASS SHARE-OWNING

privatization program will take a big step forward when the government chooses

managers for the National Investment Funds (NIFs). which will control a portfolio of 20 to 30 state-owned enterprises.

Up to 600 emerprises will eventually be included in the NIFs, and shares in most of them will be available through the stock exchange. All adult Poles will get a package of shares as their investment in Poland's transition to democratic capitalism. They can keep, sell or trade the shares. The experts expect all but about 500,000 of the 10 million eligible

Poles to sell their shares.

The competition for fund managers was delayed for years by the recurring political paranoia about foreign influence. While such concerns as assuring that Poles had a sizable presence on the supervisory boards were addressed, the program went through many transformations. In the meantime, foreign investors had, time toshow that they would create jobs and wealth for the

More than three dozen inestment bankers and other fund-management experts competed for the NIF management jobs, and thousands

supervisory boards,

This is expected to be far: more of a hands-on restruc- Mr. Thieme says, but the turing process than the normal management of an in- ket has eased those fears. vestment portfolio. It may "We estimated that we happens to the workers em counts open today." he adds ployed there will be closely. The settlement of the Lonwatched by Parliament and don Club debt this spring

Thierne, the godfather of the

Western money. is channeled into Poland

NIFs and a former Citibank executive in London who has survived four different administrations to supervise the development of the NIFs. "In French terms, they would be seen as develop by trading his International ment funds. The point is, UNP Holdings on the this is an active approach. Toronto stock exchange not a passive role as would "We are the only foreign be true for trust funds." Ultimately, the NIF shares "will true for trust funds." Ultimately, the NIF shares "will true for trust funds." It is poland and whose increase the capital market in Poland by 10 to 20 times he says. Most of the shares the correct level." Mr. are held by 30 large instituthe current level," Mr. Thieme says, with up to 470 companies going on the stock exchange through the

NIFs in the coming years.
The value of the package of shares that will go to every Pole over the age of 18 will be set at around 50,000 zlotys (about \$22).
Each Pole will then have the order of the coming a player. option of becoming a player on the market without having to pay steep brokerage fees. What that will buy in terms of the worth of com-panies within the NIF port-folios, will have been set by the stock market itself. We will avoid time-consuming asset evaluation processes. Mr. Thieme says. The capi-tal market role cannot be

Three years ago, critics

y the middle of more applied to be on the worried that the market 1994, Poland's supervisory boards. could not absorb a million "investment intangibles." maturation of the stock mar-

also remain a political pres-rmight have 500,000 people sure cooker. If an emergrise actively involved as a result can be made competitive of these shares, and we alonly by shedding obsolete ready have more than functions, the issue of what 500,000 investment accounts open today," he adds.
The settlement of the Lon-

the workers themselves. was a major incentive for "In American terms, this new investors to step in, and would be more like venture a half-dozen or more invest-capital funds," says Jerzy ment funds are in the works. The European Union's Phare Fund has commissioned a study of stateowned enterprises with-be-tween 250 and 500 employees that may be well-managed and profitable but had gotten lost in the urgent attempts to privatize the gigantić enterprises.

This group is also the fo-cus of venture capitalist L.G. Bonar, who raised \$42 million for Polish investments he says. Most of the shares are held by 30 large institu-tional investors, such as 1.P. Morgan and Morgan Stanley. Mr. Bonar studied more than 500 enterprises, looked more closely at 50 and as of March had invested in three, with a half-dozen other deals confemplated in the next

Until now, the capital pri-vatization process has been torturous, parily because it has been so politicized, with signoffs from Workers Councils often given more freely than permission from key government ministries. Many state-owned enterpris-es became private through liquidations, with assets being divided for sale in separate parts rather than through the capital privatization

WEST MEETS EAST TO TALK ECONOMICS IN WARSAW

Poland is moving quickly to sarengthen security and economic ties to the West through NATO's Partnership for Peace program and expanded links to the European Union, with the eventual aira of full Polish EU member-

On May 5. Poland becomes the first of the former Soviet bloc satellites to host a meeting of the

world's seven major industrialized countries (the G-7) and the economic chiefs from the region's 10 emerging democracies, The meeting will take place in Warsaw.

The sometimes overwhelming problems that face the 10 East European countries will once again be the main item on the agenda, along with the sort of state socialism toward a market belp that can be expected from economy.

Western governments and in-

Poland takes pride in the choice of Warsaw as the site for the meeting, seeing it as an indi-cator of the pivotal role Poland can play internationally. The country offers an example of the boom that can be brought about . by a change of direction from:

The meeting of ministers will be able to review far more rapid progress on both the security addi-economic froms than was projected even a year ago. Presente from Germany and the United States is reported to have been a major factor is, broadening NATO's shated programs for



Can you rebuild a nation's industry without starting all over from scratch?

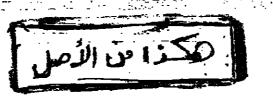
The collapse of the Comecon revealed a desolate industrial and economic Eastern European landscape - unwieldy structures operating inefficiently and creating large-scale abuse of the

environment. So it's your problem, too.

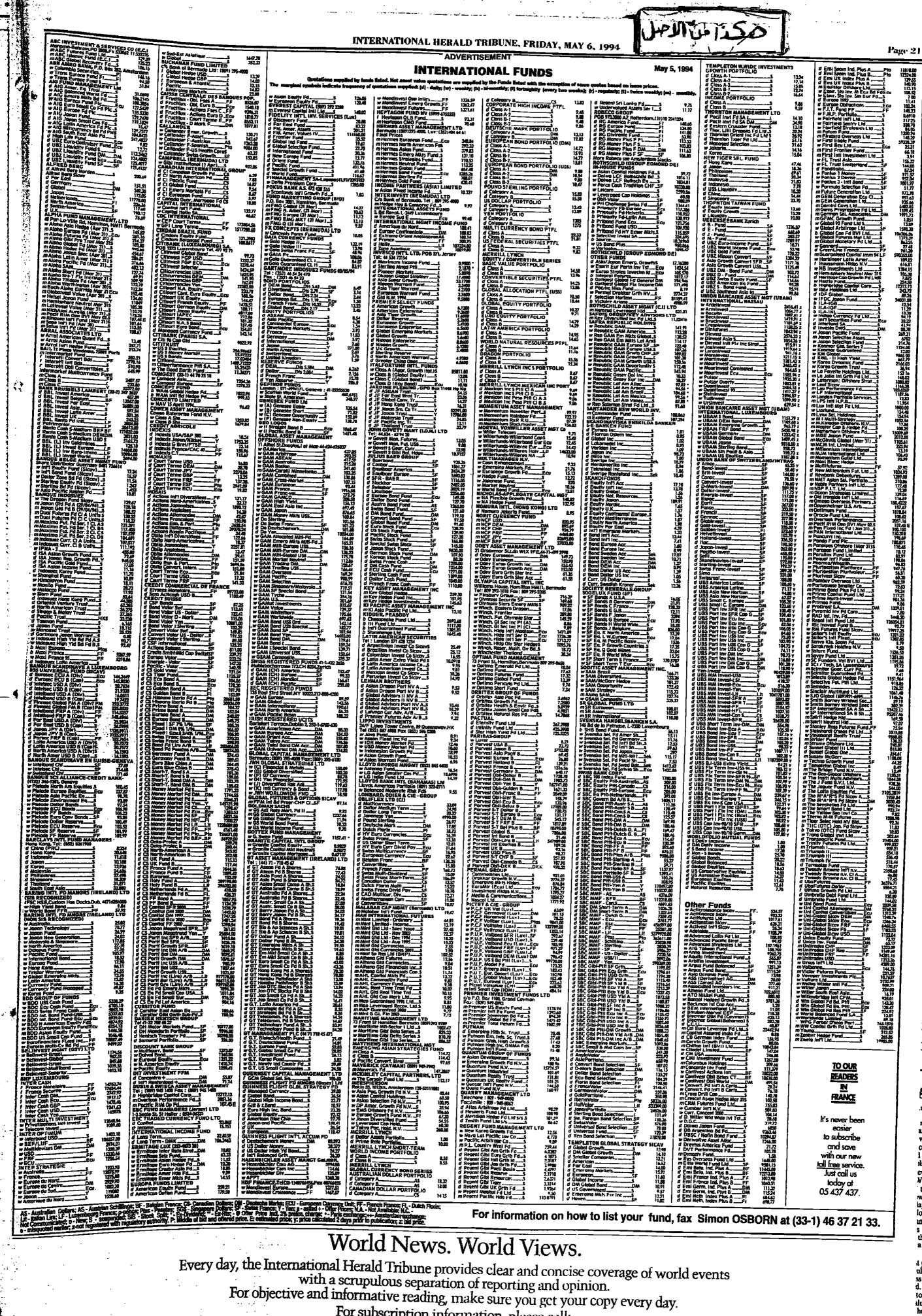
Bankrupt economies can't rebuild themselves from scratch, but Western expertise and investment can be attracted to help. In May 1990, ABB formed a joint venture with two Polish companies lacking the key skills necessary to survive in a competitive world economy. Technology transfer agreements were signed, and the new ABB Zamech restructured every operating function, installing clear lines of responsibility. Within 18 months the Polish company had been transformed into a center of excellence for the manufacture of gas and steam turbines. Production times had been halved. And by 1991 ABB Zamech was using about one third less electricity, gas and water per unit of production.

With total commitment on all sides, the effective transfer of technology, skills and responsibility to local management can work wonders - both for the economy of Eastern Europe and the world we all share.

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SPORTS

Barkley Makes Like Jordan, As Suns Sweep

The Associated Press

During the three-minute span in which Charles Barkley nailed three 3-pointers, dunked, stole the ball and hit a 15-foot jumper, the other players on the court in Oakland began to get the idea: Something special was taking place.

Barkley's shots - off-balance. sure, forced -- continued to find the net. He finished that first quarter with 27 points en route

NBA PLAYOFFS

to a career-high 56 as the Phoenix Suns raced to a 140-133 victory over Golden State on Wednesday night to sweep the three-of-fivegame first-round playoff series. "That was up there with a Mi-

chael Jordan performance, said Chris Mullin, who led the Warriors with 30 points. "In the first quarter it was amazing. "It was like, 'That's a bad shot

, it went in. That's another bad shot ... it went in. There goes Charles forcing a bad shot ... it Barkley's 38 points in the first

half set an NBA playoff record. He made his first 11 shots goals and ended up 23-for-31 from the field and 7-for-9 from the line. Just for good measure, he contributed 14 His scoring total tied for the

third-best in playoff history behind Jordan's 63 in 1986 and Elgin Bay-lor's 61 in 1962. He finished the series with 112 points. Most of all, Barkley put the ex-

clamation point on a game played at warp speed. By halftime, Phoenix had piled

up 74 points, one more than the Warriors. Ten minutes into the third quarter, both teams had

The Associated Press

saved Lee Smith.

For once, the Baltimore Orioles

Smith blew a save chance for the

first time this season and still the

Orioles wound up with a 4-3 vic-

tory in the 10th inning as they beat

the visiting Oakland Athletics on

After Chris Sabo's bases-empty

off Dennis Eckersley put the Ori-oles ahead, 3-2, Smith relieved to start the bottom half. He entered

the game with a 0.00 earned-run

average and 12 saves in 12 appear-

ances, but Troy Neel tied it with a

In the 10th however, Jack Voigt

reached on an error by Mike Brum-

ley at third base and scored on a

"We're confident when he comes

sacrifice fly by Mike Devereaux.

in, he's going to close the door,

Devereaux said of Smith. "He did

it 12 times in a row, but I don't

think there's a pitcher around who

one-out pinch-hit homer.

mer with two outs in the ninth

Suns shot 57 percent and the War-

"It was a good workout," said Barkley, last season's MVP who has said this season will be his last. "It was three tough games. The first one was rough, the second one was rough and the third one was the roughest of them all."

Now Barkley gets a few days to rest his sore back while the Suns wait to find out who their secondround opponent will be: Houston or Portland. The Rockets lead that series, 2-1, with Game 4 in Portland on Friday night.

"I'm glad to have the time off." said the Phoenix coach. Paul West-"Charles couldn't have played if this game was yesterday." After two close games with the Warriors, the Suns found themselves in another battle. Trailing by 107-106 entering the final period. Phoenix built its lead to 125-117

Golden State cut the lead to 131-129 with 2:07 left on a basket by Latrell Sprewell, who had 27 points, but could not get any closer. The Suns missed just three of their

19 shots in the final quarter. The decision by Golden State's coach, Don Nelson, not to doubleteam Barkley proved pivotal. It certainly took Barkley by surprise. After scoring the Suns' first 12

points, he ran by Nelson and asked: "You going to double me?" "I hope it's not the last time I see single coverage." Barkley said later.
"I kind of like it." Nobody thought he was going to make all his shots," Nelson said. "He had one of the most spectacu-

lar games I ever witnessed, as a

could go the whole season without

was we were able to pick him up

just like he's been picking us up all

Mark Williamson got the Orioles'

AL ROUNDUP

Eckersley has now blown all

"I just didn't make the pitch," he

said. "That's the way it's going.

times. I've been playing a long time

Rafael Palmeiro homered for the

Orioles; Oakland tied it in the

eighth on Ruben Sierra's RBI dou-

Angels 7. Yankees 6: Chad Cur-

and things happen, but I guess you always have to be tested."

three of his save chances this sea-

save by someon

Smith this year.

"What was good about tonight

Smith was the winner, while

blowing a save.

player and as a coach."



Charles Barkley, driving by Byron Houston, scored a record 38 points in the first half. 56 in the game.

Morris made his first free throws of the fourth period on 2-for-16 the game with 1.5 seconds left in the overtime to set up a Game 4 on

Friday night, again at the Meadow-The Knicks rallied from a 16-

scoring in the top of the 13th, and

Damion Easley singled home in the bottom half as California ended its

six-game losing streak and an

out in the 10th for his fourth hit.

but then Curtis went back and

made a leaping catch on Gerald

Williams's drive. Paul O'Neill [ol-

lowed with a single up the middle,

and Curtis threw out Mattingly at

drove in three runs for the Angels.

He scored on Chili Davis's double

the lead in the top half when Mike

Stanley raced home on a wild pitch.

Alvarez won his 13th straight deci-

sion in two seasons, pitching a six-

hitter as Chicago beat visiting

Alvarez, at 6-0, is only two shy of

White Sox 6, Indians 1: Wilson

Tim Salmon had three hits and

eight-game skid at home.

the plate.

You have to catch a break some in the 10th after the Yankees took

tis, the Angels' center fielder, made LaMarr Hoyt's team-record 15

outstanding plays on consecutive straight victories in the regular sea-batters to stop New York from son, set from July 1983 to April

Don Mattingly doubled with one record in the majors this year.

Toronto.

Smith Blows It, but Orioles Beat the A's Anyway

John Starks's 3-pointer gave New York a 90-89 lead with 1:04 left in overtime, but Armon Gilliam gave the lead back to the Nets 25 points and 17 rebounds for the point deficit in the second half, as with a dunk 21 seconds later. Pat-

1984. Alvarez also won once in the

AL playoffs last October against

Alvarez joined Ben McDonald

and Bob Tewksbury for the best

Red Sox 4, Mariners 2: Mo

The Red Sox have the best re-

cord in the majors at 20-7. They are

13-2 against AL West teams, none

Royals 4, Blue Jays 2: Felix Jose

hit his first homer of the season, a

two-run shot in the 10th that gave

Kansas City its victory in Toronto.

Joe Carter had three hits and

Tigers 14, Rangers 7: Lou Whi-

drove in two runs for the Blue Jays.

taker hit a grand slam and a three-

run homer as Detroit, playing at

home, routed Texas.

of which have a winning record.

for its seventh straight victory.

the Knicks back ahead, but Charles Oakley could not stop Morris's baseline drive, forcing him to foul. Morris finished with eight points. Derrick Coleman finished with

Nets, while Ewing led the Knicks Nets 93, Knicks 92 (OT): Chris the Nets scored only nine points in rick Ewing's baseline jumper put with 27 points and 14 rebounds.

sore left foot, set a career high with

Cecil Fielder hit his 200th homes

in the majors, a drive that landed

on the left-field roof at Tiger Stadi-

um. Alan Trammell had three bits

and drove in three runs for Detroit,

Jose Canseco, who drove in four

six relievers walked a team-record

Twins 8. Browers 7: Shane Mack

tripled home the go-ahead run with

two outs in the ninth, and Minne-

Kirby Puckett singled off

Graeme Lloyd and Mack followed

with a line drive that glanced off

John Jaha's glove at first base and

rolled into the corner. Puckett slid.

home, barely ahead of a strong re-

Matt Walbeck hit a grand slam

for the Twins. Darryl Hamilton

sota won in Milwaukee.

and Travis Fryman homered.

seven RBIs.

13 batters.

lay throw.

Whitaker, who had missed the had four hits and drove in three

previous two games because of a runs for the Brewers.

Vaughn and Mike Greenwell ho- runs, and Juan Gonzalez homered

mered as host Boston beat Seattle for the Rangers. But Rick Reed and

After 0-12, The Cubs Get It Right

The Associated Press

Finally. The Chicago Cubs have not given their lans many victories to savor in the last 118 years, but the one at Wrigley Field on Wednesday has to rank up right up there with the

big ones.

The Cubs stopped a club-record home losing streak at 12 games with a 5-2 victory over the Cincinnati Reds

"They say one game doesn't make a season, but I say one win a life may have saved," said the Cubs' manager. Tom Treblehorn. Chicago broke a 92-year-old club record Tuesday with their 12th

NL ROUNDUP

straight loss, but by winning for the first time at home since last Sept. 22 they avoided the embarrassment of possibly matching the NL record of 14 straight home losses set by the

1911 Boston Braves.
"We handled it like men," said Mark Grace the Cub first baseman, "We didn't blame anybody but ourselves. There was no frontoffice bashing. We didn't take the cowardly way out. It feels like we're in first place. It's a huge win, a wonderful feeling."

Trebelhorn juggled his lineup again, returning Ryne Sandberg to the No. 2 spot, starting Eddie Zambrano in right, moving Sammy Sosa from right to center and benching center fielder Karl Rhodes.

Sosa led off the bottom of the first with a home run, and Zambrano also homered.

Braves 3, Marlins 0: Steve Avery

pitched eight shutout innings as Atlanta, playing at home, ended its worst losing streak in two years. The Braves, ending a four-game

free fall, won for only the third time in 12 games. The last time Atlanta had dropped 9 of 11 was April 13-Fred McGriff tripled and scored

on a wild pitch by Ryan Bowen in the seventh inning, and Atlanta added two runs in the eighth on Dave Justice's RBI single and Richie Lewis's wild pitch. Mets 7, Giants 4: Bobby Bonilla

hit two homers, the second a tworun shot in the seventh, as New York beat visiting San Francisco.

Bonilla, who homered in the sixth right-handed, hit his game-winning nomer from the left side off Dave Burba, marking the fifth

time in his career that he has hit homers from both sides in a game. Expos 5, Dodgers 4: Tim Spehr singled off Kevin Gross to drive in winning run with two outs in Montreal ni home, won for the 12th time in 14

Astros 7. Pirates 4: Craig Biggio hit a go-ahead triple in the eighth and a two-run single in the ninth as Houston won in Pittsburgh.

Cardinals 6. Rockies 5: Bernard Gilkey hit a two-run homer in the minch to cap a St. Louis rally in Denver.

The Cardinals trailed by 5-1 entering the eighth but scored three times against a faltering bullpen, and went ahead in the ninth when Todd Zeile doubled and Gilkey followed with his second homer.

whose bizarre hiatus from the tennis winner's circle has dragged on more than two years, with Rip Van Winkle.

She is definitely not sleeping her career away; it just looks that way. Sabatini can't remember exactly when she realized her results had begun to resemble the same long, restless night she's had almost every night for months on end.

And now Sabatini's perennial coach, Carlos Kirmayr, back to rescue her from tennis limbo after a year-long separation, can't sleep ei-

Just what happened to turn this once-dynamic duo, a pair whose suitability for each other found its fairest reflection in Sabatini's 1990 U.S. Open trophy, into a couple of insomniacs? Two years on the WTA Tour without a single title would wreak havoc with the reputation of any top 10 player, not to mention the player once voted most likely to finesse Steffi Graf out of the No.1 ranking.

Professionally speaking, Sabati-ni's soul has been haunted for the past year, and this week, in lieu of ourdes, she went back to Rome to try to exorcise an epic 33-event streak without a title.

The 1992 Italian Open represented the last time she departed a tournament weary from having won it, but the 1994 Italian provided no redemption. Wednesday, she suffered an embarrassing straight-set loss to 58th-ranked Irina Spirlea of Romania, stretching her slump to 34 tournaments.

"I played one of my worst matches ever," said the apologetic Argentine, who felt undone by her own tension.

With her uncommon blend of beauty and talent, Sabatini had inflict potential as the WTA's own It-girl in the portfolios of tour marketeers. But these days, at age 23, she's It-less.

Sabatini's strange sabbatical The 1992 Italian Open represent-

Sabatini's strange sabbatical can't be attributed to any particular coach. She has gone from Kir-mayr to Dennis Raiston to Guillermo Vilas and back again to Kirmayr, and none of these vaunted mentors have taught her how to win again. But all involved agree that her free fall has had a glaring

It came at the midpoint of her slump, in the 1993 French Open, and it brought Sabatini the most painful moment of a career that began so painlessly at 15. She was then being coached and cajoled by Raiston, and although he may have ed to try harder. On his sie con the sie been convinced he could make Sabatini No.1, she apparently was that he'd divine a way to rem not.

She surrendered a 6-1, 5-1 lead over Mary Joe Fernandez in the quarterfinals - a match that ended in tears and twilight all around and Sabatini lost touch with that I don't care," he said. commodity most precious to any athlete, her self-assurance.

"The one match that took my confidence away was the loss to Mary Joe at the French." Sabatini said recently.

"First, you can't believe it's happened to you. Then you stop believ-

ing in you. It's been altered in since I've been able to say a real deep sleep. A loss like that these leave you.

Now no one, except perio the player herself, is afraid a briefa Sabatim.

"That's what happens are you're not winning matches just don't have it anymer and they know it," said Salighing they know it," said Salighing they know it, "said Salighing they know it," said Salighing they have been been a salighing they con her U.S. Open primately have a laways go bactering my

"I always go back in my man, that U.S. Open and find in must still have that used in tweeter is it? she said room." Sometimes you can land it. And sometimes acou Kirmayr, you don't Kirmayr, you

The Brazilian was much batini decided all the tan

The one match that took my

confidence away was the loss to Man Joe at the French.

Paris," said Kirmsyr. The state the same lost to Jana Novoma of Washe to land to the lost to Jana Novoma of Washe to land to the land of the year the land to the

to care." Kirmayr, upon being rami, pa Sabatini s promise tilat se incar the more problematical pr

her mettle. "My job is to help confidence back, if it are back, by using whatever &

talk practice persuation a "I wake up in the months

ing about it, and I wate to a middle of the night thinking in I like the challenge; it ay piness and it's my deposite far she has not been able to put and two together on the that's the bottom line."

DENNIS THE MENACE



JUMBLE THAT SCRAMBLED WOOD GAME DRYIT TINJO LETEBE WHEN THE HOME TEAM WON

> For investment information

Read the MONEY REPORT every Saturday



ble off Alan Mills.



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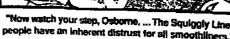




THE FAR SIDE

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man than anyone else.

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Chance to Shine

By Ken Shulman

Special to the Herald Tribune

FLORENCE — The defending world cham-

pions were in a fix. Less than six months sepa-

rated Argentina from the opening match of the

1990 World Cup, and after more than half a dozen tryouts, the team's coach, Carlos Bilardo,

In admittedly an act of desperation, Bilardo

even tried to coax the former Real Madrid

striker Jorge Valdano out of his two-year retire-

ment to serve his country. And the aging inju-ry-wrought veteran proved to be just another faulty plug for the gaping hole in the middle of

In Italy, on the strength of Diego Mara-

dona's left-footed magic, of a series of strategic fouls, and especially of Sergio Goycochea's instincts and reflexes in goal during penalty

kick shoot-outs, punchless Argentina scraped its way into the 1990 World Cup final, where it

But what might the scrappy South American

team might have done had it discovered Gabriel

Batistuta just one year earlier. And what will it

be able to do this summer in the United States,

with him.
"I have always scored in decisive matches."

said Batistuta, his long, blond hair sparkling in

the late-afternoon sunlight at the Artemio Franchi Stadium. "The Argentine team depends on me for this, and up to now I have

Born in the town of Reconquista in the

province of Santa Fe, Gabriel Omar Batistma,

25, is now the final destination of nearly all of Argentina's offensive itineraries.
"By now, the team plays for him," said Tony

Imborgia, his Italian agent. "He's the man in the middle who's supposed to convert the as-

"Gabriel is a classic center-forward," said

Francesco (Ciccio) Baiano, Batistuta's attack

partner on the Fiorentina club team. "He

knows how to get free in the penalty area; he

has power in both feet, and he's very good in the

'air. And being so strong, he tends to draw more

than one defender, opening up spaces for me

- The son of an office worker who originally

wanted him to be a doctor, Batistuta looks

more like a blow-dried rock star than a rough-

and-tumble goal-scorer ready to trade elbows and knees with ruthless Italian defenders. After

finishing high school, Batistuta joined the ju-

nior club of the Newell's Old Boys and washed

windows at the stadium after practices and

In 1990, he moved to Boca Juniors, and in his

second year there scored 11 goals in 19 matches.

His power, scoring ability and, most of all, his

strong, assertive presence in the penalty area caught the attention of Alfio Basile, who coached the national team and summoned Ba-

tistuta for the 1991 South American champion-

· Batistuta's second season at Boca also caught

become vice president of the Fiorentina club.

Fiorentina had sent an observer to film Batistu-

ta's Boca Juniors teammate Diego Latorre, a skillful dribbler and passer whom the Italian

While viewing the videotapes of Latorre, Cecchi Gori could not help but notice a tall,

powerfully built center-forward who dominat-

ed the area around the opposition's goal mouth. That player was Batistuta. On the sole basis of

the videotapes, Cecchi Gori purchased Batis-tuta for Fiorentina at a cost of \$4 million.

For Basile, and for Cecchi Gori, the bet on Batistuta paid off. In his first major tournament

with the Argentine national team, Batistuta

scored six goals to lead all scorers in the Copa

America, spearheading his team to the South American championship. Fittingly, Batistuta scored the winning goal in Argentina's 2-1 defeat of Colombia in the final

In his first Italian season —a trial by fire that

has stilled some of the world's greatest talents

- Batistuta responded with 13 goals. His scor-

with Fiorentina in first place and assured of

club had already signed.

and for his other teammater

-matches to earn pocket money.

Argentina's attack

lost, 1-0, to Germany.

always responded."

still had not found a suitable center-forward.

With Batistuta

a. It's been a long time been able to sleep a really

pane, except perhaps for therself, is afraid of Ga

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shatim has lately dwell S. Open pinnacle in 1995 gs go back in my mind to Open and think that] have that inside me, but it she said recently es vou can't find !!

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ing prowess - and his sexy, swaggering but somehow clean-cut appearance — immediately endeared him to the Fiorentina fans. The following year, he scored 16 times in league play, but could not keep Fiorentina from W. NE dropping into the second division. This year,

returning to the first ranks, Batistuta has scored 14 times. With Maradona's glory having faded, and the suspension of Claudio Caniggia, Banstuta has also become the emblem of the Argentine team. In the 1993 Copa

America, he scored three times to it win its second consecutive continental title.

Then, during the tortuous World Cup qualifying campaign, he was the only player whose presence and role were never discussed by the obsessively critical Argentinian press. Still, more than anyone else, he supports the return of both those troubled players, Maradona and Caniggia, to the national team. "Before he was suspended, Can-

iggia was the player who usually set me up for goals. Batistuta said. "And Maradona is still the greatest player in the world. He can turn around a match at any moment With a pass, a cross or a free kick. He can make the difference even if he plays on one leg."

Although Argentina was any-thing but overwhelming during its qualifying run — Basile's chub squeaked into the finals in the United States by downing Austra-ha in a two-match playoff, the second of which Argentina won, 1-0, thanks to Batistuta's goal - Batistuta is sanguine about his country's chances this summer.

"Argentina was playing very well until the qualifying round," he said. Then something went wrong But I'm very confident about this team. All of our players are very good. We play an offensive game. Argentina opponent's goal than on our own. Batistuta knows that both his teammates and his countrymen ex-

pect a lot from him. "If we're going to proceed in the townsment, it means that I will have to score," he said. "It's a big responsibility, because Argentina is not like other countries. In Argentina they don't know how to lose. And the team loses, it's a tragedy."

For Argentines, 40 Years Down a Record Mile, Only Bannister's the Same

By Ian Thomsen tional Herald Tribune

OXFORD, England — "So," Noureddine Morceli was saying a little nervously the other day in London, "it was 40 years ago."
"Yes. Yes," Sir Roger Bannister said.

"Well," Morceli said - because what else could he say? - "I have been hearing about it all my life."

Forty years ago on Friday, Roger Bannister ran the first four-minute mile. The celebration has gathered around him 13 others who have held the world record in the mile. Morceli seemed embarrassed to bring up the

differences between them, for his current record of 3:44.39 would have beaten Bannister's time by 200 meters. Those differences fascinate Bannister. Standing alongside the 24-year-old Algerian for the television cameras and photographers, Bannister wanted to know what had changed, exactly. How many weeks do you train at high altitude, he asked out of the side of his mouth. Which is your favorite event? Shaking hands, another pose, Bannister turned to ask how an athlete like Morceli might evolve. Will you ever run the 5,000 meters? The 10,000 meters? And what, Dr. Bannister inquired, will you do afterward?

This question Morceli did not answer. "Do you have any plans for after you retire?" continued Bannister, but he was not badgering, he was examining, "By retirement, I mean when you are no longer running for your career, What will you do when you are 35?"

"I don't know," Morceli said. "I have no Bannister helped: "Will you be involved in

some kind of coaching?"

Morceli frowned. "Probably," he said. "Yes. Some kind of coaching."

It was not the innocence of the 1950s that created Roger Bannister, but rather the sincerity of his time. He might not have been running in 1954 if not for his disappointment in the 1952 Olympics in Helsinki, where he finished fourth in the 1,500 meters. The four-minute mile for which he was destined was supposed to be an impossibility, an ultimate test of the human spirit, but what Bannister wanted more than anything was to become a doctor.

He proved this by working out for as little as 30 minutes a day, midst his medical training. It was as difficult for him to find that time 40 years ago as it is for most of us today to make it to the gymnasium after work. He did not even have time to warm up, to stretch before his training. The rest of us now are as professional

The morning of his run 40 years ago was much like the morning which greeted him here Thursday at the lifley Road track where he gathered with the other famous milers. It was cold and rainy, and he was thinking of postpon-ing his attempt on the record. His Austrian coach, Franz Stampfl, warned Bannister that he might never lorgive himself for not trying. One wonders whether Bannister remembers that adrice each time he sees his friend, John Landy of

Bannister swears that his goal was not to run the mile in less than four minutes, but to beat Landy in the Empire Games at Vancouver that August. He knew that Landy was in Finland. preparing an attempt at the four-minute mile. He knew also that he could not beat Landy with a time of more than four minutes. Indeed, Landy would break Bannister's record within 46 days, with a time of 3:57.9 — but the anniversary will always be Bannister's, for better and for worse.

A half-hour before the race, Bannister decided, once and for all, to try. His training partners, Chris Chattaway and Chris Brasher (the 1956 Olympic steeplechase champion), set the "Ladies and gentlemen, here is the result of

pace for him. Bannister hadn't trained for five days -he believed rest made him edgier -and on the first lap he was yelling at Brasher to run faster. But Brasher held coolly to their plan. The first lap went down in 57.4 seconds, the split in 1:58.2 - they had expected 1:59. The multimate lap was slower than they wanted. the bell sounding at 3:00.5.

"But I knew I could run a 59-second lap," Bannister said patiently: The four-minute mile has been surpassed more than 3,600 times, and Bannister has recounted his own many times

There were only a few reporters at the track in 1954, and one BBC camera, for the attempt was almost a secret. its revelation overwhelmed the audience of 1,100 as Chattaway fell behind and Bannister kicked into a higher speed for the final 250 meters. The most famous photograph of him - chest thrust forward, eyes shut and spent, and a young man squealing in the back-ground — has taken on the aspects of a Norman Rockwell painting.

The track announcer was Nortis McWhirter. who had helped Bannister plan his attempt and would later, with his twin brother Ross, create the Guinness Book of World Records. He said,

event No. 9, the one mile. First. No. 41, R.G. Bannister of the Amateur Athletic Association and formerly of Exeter and Merton Colleges, with a time which is a new meeting and track record and which, subject to ratification, will be a new English native, British national, British all-comers, European, British Empire and world record. The time is three . . .

The andience drowned out the rest of it:

On Thursday morning, Roger Bannister, qualified as a doctor in 1955, knighted in 1975, vas lured onto the Iffley Road track once more. lts black cinder surface has been replaced by a faster red synthetic topping. The runner ever since became a neurologist, but our age has not maintained his perspective. There must have been 40 cameras operating on the track, the photographers asking him to walk the final steps he ran 40 years before.

"Stand there," one shouted at him, "just in front of the finish line."

You could almost read his mind as he stood, 65 years old, only the center of his face reminis-cent of the miler, and the rain pelting his bald head. If it had been like this 40 years ago he clenched a fist and smiled graciously. He would not have had time for this 40 years ago.



Holy Bull Favored in Kentucky Derby

LOUISVILLE (AP) - Holy Bull drew the No. 4 post position and was

made the 8-5 early favorite for Saturday's Kentucky Derby as a field of 15

was entered Thursday. Track oddsmaker Mike Battaglia made Santa

Anita Derby winner Brocco the second choice at 3-1, while the next

Matter, 20-1, Kent Desormeaux; Valiant Nature, 12-1, Laffit Pincay; Powis

Castle, 30-1, Chris Antley, Holy Bull, 8-5, Mike Smith; Ulises, 30-1. Lorge Chavez, Mahogany Hall, 30-1, Willie Martinez; Strodes Creek, 8-1. Eddie Delahoussaye; Go For Gin, 15-1, Chris McCarron; Tabasco Cat, 6-1. Pat Day; Brocco, 3-1, Gary Stevens; Smilin Singin Sam, 30-1, Larry Metalous; Southern Rhythm, 15-1, Garret Gomez; Blumin Affair, 15-1, Jerry Bailey; Mandous Flight, 30-1, Strone Sallars, and Kandolu. 20-1. Chris Barret.

Meadow Flight, 30-1, Shane Sellers, and Kandaly, 30-1, Craig Perret.

3 More World Cup Matches Sold Out

NEW YORK (AP) - Three more World Cup matches - Brazil vs.

Russia in Stanford on June 20, Bulgaria vs. Greece in Chicago on June 26.

and the quarterfinal on Foxboro on July 9 - have sold out, U.S.

and Pontiac, and for two of three games involving the U.S. team. About

200,000 of the 450,000 svailable single-game tickets have been sold. The telephone number to call in the United States is: 213-365-6300.

Pete Sampras and Jim Courier to were named to play singles for the

U.S. Davis Cop team in the quarterfinals in Rotterdam in July. (Reuters)
Kevin Johnson of the Phoenix Suns was named to the U.S. team that

will compete in this summer's World Championship of Baskethall in

Single-game tickets remain for 26 matches, including all those in Dallas

The field, in post position order, with odds and jockeys: Soul Of The

COLD SPELL - José-María Olazábal, weathering a spot of trouble in St. Mellion, England, shot 4-over 76 Thursday and trailed co-leaders Seve Ballesteros and Phillip Price by 7 strokes in the Benson and Hedges International Open.

FIA's New Rules Confuse, **Disappoint Racing Teams**

By Brad Spurgeon

PARIS - As the three-time driving champion Ayrton Senna was being buried Thursday in São Paulo, the moves the sport's governing na drove for six years, and won his actually has to stop outside the gabody said it was making to enhance safety were being met with puzzled looks and raised eyebrows by officials of many of the teams racing Formula One cars.

The International Automobile Federation, or FIA as it is called by its French acronym, held a toplevel meeting here Wednesday in the wake of Senna's death during Sunday's San Marino Grand Prix. Afterward, it said it would explore further safety measures with the racing teams, but in the meantime was introducing three changes that would reduce accidents around the

Senna, 34, died of head injuries

MILAN - Shayne Corson of the Edmonton

Oilers scored with 2:34 left to play to give

Canada a 3-2 victory Thursday over the Czech

Republic and set up a re-match with Sweden at

give Team USA a second crack at them after a

7-2 rout in the preliminaries. The semifinals

Saturday also give Canada a chance to make up

for its sudden-death loss in the gold medal

Top NHL prospect Paul Kariya got a goal and an assist, tying Russia's Valeri Kamensky as the tournament's top scorer with 10 points. At 17:26 in the third period, after numerous

under the crossbar, tipping in a pass from the Quebec Nordiques' Joe Sakic.

The Czech Republic's potent pair of Pitts-

Canada answered at 12:20 when Brendan

Shanahan of the St. Louis Blues scored on

assists from Kariya and the Edmonton Oilers'

the World Ice Hockey Championships.

game at the Olympics.

Canadians Defeat Czechs, 3-2,

Gain World Hockey Semifinals

Later, the Finns hammered Austria, 10-0, to Maple Leafs, Canneks Win in NHL

as the tournament's top scorer with 10 points.

At 17:26 in the third period, after numerous shots on both goalies, Corson put the puck just mour and Wendel Clark also scored for Toron-

beating San Jose.

from Austria, had been killed when he crashed on a curve 24 hours the pit lane. Again, it's very unclear when the mechanics will be allowed

McLaren, the team for which Sen- car. Does this mean that the car three championships, said Thurs-day that Grand Prix racing was "in proof suits clutching pneumatic a state of confusion."

effect at the next race were simply window-dressing.

rules "and are looking at it and not understanding it." Speaking of the first change, in-

after his Williams-Renault the pit lanes, he added: "Our next slammed into a concrete wall at race is in Monaco, where the pit lane about 300 kph (185 mph) as he is ridiculously small and narrow entered a curve at Imola, Italy. Roland Ratzenberger, a rookie driver what they're going to do there.

Kariva scored next, early in the second, de-

Less than two minutes later, with Canada on

flecting in Shanahan's power play slapshot,

a power play, Jiri Kucera stole the puck in Canada's defensive zone and evened the score.

Dallas is going to Vancouver in an 0-2 hole,

Mark Osborne scored a game-turning short-

but Toronto has avoided a similar situation by

handed goal in the second period as the Maple Leafs routed the Sharks, 5-1, Wednesday night to tie the Western Conference best-of-7 semifi-

season, made 16 saves in the first period as

Vancouver survived three power plays. He

kicked out four straight shots during one bom-

WASHINGTON-Named Jim Lyngm co

FOOTBALL

onder, linebackers; Voughn Booker and Dun

Emerson Amerika, yaardis, Berlan Rondoll, con-nerback; and Alichael Stephens, wide receiv-er. Refeased Chris Hakel, quorierback, and Jacothan Hoves, tight and Signed Mark Cel-lins, cornerback, to 4-year contract.

LA. RAIDERS-Signed Jomie Williams

LA KAIDERS-Signed Jamie Williams, tishi end. and Harvey Williams, running back, MIAMI—Signed Jim Arnold, punter, to 2-year contract. Re-signed James Savan, tuthback, and Mike Middleton, safety. Signed Shelton Quaries, linebacker. Released Mike Calle tribunches Article.

Solic, tiefensive tackle.

MINNESOTA—Re-signed Rondoll McDon-

ANNESO IA—kersymbo remain websitel, suard, to 3-vear contract.
NEW ENGLAND—Staned Derrick Witherspoon, running back; Mark States, offensive guard, and Terry Ray, safety, Rejeased Mary

Cook, tight end: Rich Baldinger, guard; Scott Secules, quarterback: Reyna Thompson, cor-

nerbock; Eric Stephens, Domacie Green and

HOCKEY

ston Anderson, defensive ends; Larry Boyd,

which nicked goalie Peter Briza's stick.

Norman Howell, spokesman for to go into the pit lane to work on a

Alain Prost, the four-time cham-

"Nothing has changed," he said, "In all honesty," Howell said,

tended to reduce pit speeds by put- at risk." ting curves at the entries and exits to

guns and fuel nozzles and God knows what else suddenly descend pion from France who was in Brazil on the car, trip over each other?" for Senna's funeral, said the three
minor changes that will go into are, which is racing drivers, and needing to go fast as possible, the guy's going to roar down the pit lane as fast as he possibly can."

"The second point, mechanics in

Howell added. "our most senior engineers received this communication" of FIA's new brakes on at the chicane, negotiate it and go back on track. What that means is that the people in the

middle of the pit lane would still be Johnny Rives, the auto racing guru for the influential French sports daily L'Equipe, summed up the reaction of many when he wrote, "The revolution in technical

rules wanted by some and feared by others has not occurred. The FIA has not taken a single decision of importance. What most exercised Rives and

others was that no changes had been made in the technical rules governing the cars themselves.

Harvey Postlethwaite, managing director and technical director of the Tyrrell-Yamaha team, said that although it would be hard, in the long run it would be necessary to cut the speeds of the Formula One

"A two-and-a-half-liter car today will go much faster than a two-and-a-half-liter car 20 years ago. So there is a continual development and you have at some stage to start to rein the thing in.

"And I think that nobody envisaged the amount of power that would be possible to get from the size of engines that we use current-

"It's probably necessary at some time in the near future for some limitations to be put on what can

to, which got three power-play goals after going 0-for-5 with an extra skater in Game 1. San Jose be got out of these engines."
But Ian Phillips of the Jordanside of that problem.

burgh Penguins, Jaromir Jagr and Martin Straka, got the first goal. Jagr passing from goals in Dallas and Kirk McLean stopped 39 Hart team addressed the obverse behind the net for his teammate to score at 4:12 shots for his second shutout of the playoffs.

McLean, 0-2 against the Stars in the regular "Motor racing is about speed,"

he said. "It has always been a dan-gerous sport. That is not to say that anybody wants it to be unnecessarily so. We've been lucky for a number of years now."

SCOREBOARD

BASEBALL Major League Standings AMERICAN LEAGUE .577 .538 11 14 11 15 .423 10 18 .357 8 19 .296 7/2 · NATIONAL LEAGUE 16 11 14 13 13 13 17 15 .593 *577* **520** 280 Wednesday's Line Scores

AMERICAN LEAGUE 882 859 864-7 14 096 208 868-14 12 Detroit 084 206 86s-14 12 1
Read, Falantio (3), Whitestice (4), Gilver (6),
Corpenter (7), Honeycutt (8), Howelt (8) and
Rodriguez; Guilkicksth. Boever (5), Groom
(7), Gardiner (7), Krusser (7), Oavis (9) and
(7), Gardiner (7), Krusser (7), Gonzalez (6), DeHRS-Texas, Consect (7), Gonzalez (6), DeHRS-Texas, Consect (7), Gonzalez (6), DeHRS-Texas, Consect (7), Gonzalez (6), DeHrott, Wintoker 2 (6), Fryman (3), Fielder (9), 1
Alimenstru 200 200 200 400 100-7 11 2
Alimenstru 200 200 200 100-7 11 2
Alimenstru 200 200 200 100-7 11 2
Alimenstru (9) and Wulbeck; Navorra,
(8), Apullers (9) and Wulbeck; Navorra,
(8), Apullers (9) and Wulbeck; Navorra,
(9), Henry (7), Lloyd (9) and Nilsson. brano (2). brano (2). Les Angeles (29 80) 819—4 5 a Mantreal (8) U18 201—5 13 1 Candiatti, Wayne (5), Dreffort (6), Daoi (7), Gott (7), 7d. Viorred! (9), Ke. Gross (9) and Ca.
Hernordez, Piazza (8); Roster: Scott (6), R.
Henry (7), Wetteland (8), Rokos (9) and D.
Orix 7, Kimistsu

Hibbord, Risley (6), T. Dovis (8) and D. Alson, Satser (8): Dorwin, Frahwirth (8): Ad Berryhll, W—Darwin, S-1. L—Hibbord, S. —Frahwirth (1). HRS—Settle, Jefferson 2.50—Frohwara, (3), Boston, Greenwell (6), M. Voustra to Konsos City 300 900 870 2—6 TI Toronto 901 381 100 8—4 11 Meanuale (6), M. Haney, Pichardo (6), Magnante (6), Meachem (7), Brewer (8), Montgomery (10) and MacForlane; A. Letter, Costillo (7), Holl (16) Cheveland 909 800 818—1 a z Chicago 180 822 52x—6 13 1 Nagy, Pjank (A), Farr (B) and Pena; Alvariaz and Karkovic, W—Alvarez, 40. L—MOSY, 2-1. Bertinnor 101 908 901 3—4 4 1 Cations 900 918 911 8—2 7 I 008 DES 018-1 6 2

Canada, replacing the injured Isiah Thomas.

SIDELINES

choice was Tabasco Cat. at 6-1.

organizers said Wednesday.

For the Record

Brazilian Star's

Father Is Held

Compiled by Our Staff From Dispatches

RIO DE JANEIRO - The

father of Brazilian soccer star

Romario, Edevair Sonza de

Faria, has been kidnapped and

his abductors are demanding

Helio Vigio, head of Rio's

anti-kidnapping squad, con-firmed Thursday that the kid-

nappers had demanded \$7

million in ransom, and said

police were investigating. But

would not provide further de-

tails, except that the family

had notified police of the kid-

napping only on Wednesday.

grabbed Monday night as he left a bar he owns in the Penha

district on Rio's north side.

The Jornal do Brasil said Romario had been told and

was expected to fly back from

Spain, where he plays for Bar-celona. (AP, Reuters)

Faria, 62, reportedly was

\$7 million in ransom.

For Ransom

(10 Inalogs) S. Fernandez, Elichhorn (6), Millis (7), Le. Smith (9), Williamson (10) and Holles; Von Pappet, Eckerstey (9), Hunez (18), Horsman (18), Taytor (18) and Steinbach. W—Le. Smith, 1-4.1.—Eckerstey, 0-3. Sv—Williamson (1), HR.—Bottimare, Palmeiro (9), Saba (2), Oakland, Hernand (1), Neel (4). (13 tanings)

J. Abbott, Registion (7), Wickman (7), P.Git-

son (10), Pell (11) and Stanley: Magrane, Lewis (4), Lefferts (7), Grobe (7), Dosson (10), B. Polferson (11) and Fabregos, W.-B. Polferson, 1-I. L.-Pail, 6-2. HR.-New York, Tartobell (S), RATIONAL LEAGUE

Browning, Jarvis (4), Carrosco (7) and Tou-benset: Truched, Pleace (8), Boutisto (8), Myers (9) and Wilkins W-Truched, 3-2, L—Browning, 3-1, Se—Myers (4), HRs—Cincinnati. Mitchell (7). Chicago, Sosa (3), Zam-

Fletcher, Spehr (8), W—Rolas, 9-0, L—Td. Warrell, 2-2. Florida 998 089 087—9 6 0 Atlanta 988 089 12x—3 7 6 Bower, Mults (7), R. Lawis (8) and Santiogo; Avery, McMicheol (?) and J. Lopez, W.-Avery, 2-1. L.—Bowne, 6-4. Sv.—McMicheel (6). Houston 570 286 913—7 7) Houston 516 286 513-7 7 1
Pfitsburgh 286 865 151-4 6 2
Kile, Reynolds (8), Mt. Williams (9) and
Strought, W-Kile, 3-1, L-Tornlin, 0-2

guez (7), Smith (8), Murphy (9) and T. McGriff; Gr. Harris, Blair (7), S. Reed (8), M. Munaz (8). The Michael Jordan Watch

for the second day in a raw, singling and scoring a run during a three-run fitth of the Birmingham Borons 6-1 win over the Orlando Cubs. He also popped out to first prounded to short and struck out. For the first, Jordan was the Borons' designated hitter, botting in the No. 2 spot nated hitter, botting in the No. 2 spor, SEASON TO DATE: Jordan's botting over-age remained at 250 (28-for-80), with three doubles, 12 RBIs, five waits and 29 strikeouts. He has stoken seven bases and been cought catches, with one assist and two errors. Japanese Leagues

Thursday's Results Yomkuri 3. Yokuhama 2 Yokult 9, Chunichi 2

TO SKETT TO SERVE Wednesday's NBA Playoffs New York 22 20 21 28 9—92 New Jersey 32 21 21 9 10—93 Mew York leads series 2-1 New York—Bonner 0-32-42 Ookley 4-12 9-0 17. Ewing 10-247-1227, Harper 2-90-95, Ookles 3

17. Ewing 10-347-1227. Horner 2-90-05, Dows 3-72-28. Smith 4-6 2-710. Anthony 3-60-07. Morson 19-13-21. Startes 5-9-3-3-15, Blockman 0-10-00. Totals 31-78-26-34-92.

New Jersey—Morris 3-10-2-7-8. Coleman 11-19-12-25. Benjamin 2-5-5-6-9. Anderson 5-14-6-17. Edwards 6-14-64-16. Brown 0-20-00. Wesley 0-20-00. Newman 1-3-0-12. Gilliam 6-13-4-16. Maharar 6-1-0-0-0. Totals 3-6-8-32-25-9-9.

3-Point boots—New York 4-11 (Starts 2-6. Anthony 7-1. Horner 1-2. Dowls 6-1. Blockman 0-11. New Jersey 3-11 (Coleman 2-2. Anderson 0-11. New Jersey 3-11 (Coleman 2-2. Anderson 3-2. Anderson

Animony 1-1, Harmer 1-2, Dayls 8-1, Block.man 9-13, New Sersety 3-11 (Colemon 2-2, Anderson 1-2, Newman 9-1, Wesley 0-2, Marris 0-3). Footled 001—None. Rebounds—New York 60 (Oakley 16), New Jersey 4 (Colemon 17). Assists—New York 17 (Harper, Dayls 4), New Jersey 24 (Anderson 11). Total tootle—New York 27, New Jersey 8- Technical9—Starks. 42 32 32 34—140 42 31 34 26—133 Golden State 42 31 34 25—133 Phoenix whos series 34 Phoenix—Bgrkley 23-31 7-756. Cebolics 7-14 3-4 17, West 9-1 1-0 0, K.Johnson 5-9 8-9 10.

34 1/, West 9-1 B-0 (), K_joinson 5-9 8-9 10.
Moletrie 19-22 \$-3 24, Green 5-8 6-11 16, F_Johnson 6-2 1-2 1, Millier 3-5 0-0 & Ainse 1-2 0-0 2, Kielne 0-1 0-8 0, Totals 54-95 23-38 140.
Golden Staffe—Houston 2-3 1-7 5, Owens 9-16 6-1 8, Webber 7-31 2-4 16, Mullim 11-16 4-4 30, Spreweil 19-16-4-6 27, Getting 3-7 2-3 8, A. Johnson 5-9 0-0 18, Grover 6-11 2-2 14, Jennings 2-4 0-6 1 Totals 5-265 1-5-0 192 8 5. Totals 55-95 15-20 121.

8 9. 1 orans 35-75 15-20 133.

3-Point seels—Phoenix 5-13 (Barkley 3-4.

Moterie 2-5 Ceparies 0-1, Filiphnson 0-1. Atnoe

D-1). Golden State 8-15 (Motilin 4-5. Sprewell 3-5, Jennings 1-1, Owens 0-1, Wepber 0-1. Automore

3-10. 1-10. Fouled syl-mone. Rebounds—Phoenix 56 (Barkley 14), Golden State 41 (Webber, Griffing 8), Assists—Phoenix 26 (Barkley 13) College State (Michaeles 13) College State (Michaeles 13) (K.Johnson 12), Golden State 41 (Webber 13). Tatal fouls—Phoenix 14, Golden State 28. Technicals—Barkley, Phoenix Illegal de-lensa. Flogrand foul—K.Johnson.

Tour of Spain Results from Thursday's 11th stope. 1953 kilometers (121,1 miles) from Ordino Arcalis-Andorra, to Certer, Spain: 1, Tony Rominger. Switzerland, Mapel-Clos. 5 hours. 42 minutes,

50 seconds; 2. Otiverio Rincon, Cotombio.
ONCE: I second behind; 3. Mikel Zarrabeltia.
Sooin, Banesto, I second behind; 4. Luis Perez,
Spain, Castellibianch, 3 behind; 4. Luis Perez,
Spain, Castellibianch, 25 behind; 5. Jose Manuel
Urtio, Spoin, Banesto, 26 behind; 6. Pedro
Delgodo, Spoin, Banesto, 26 behind; 7. Jon
Uraspa, Sooin, Alapel-Clos, 26 behind; 7. Jon
Uraspa, Sooin, Alepi-Clos, 26 behind; 9.
Alex Zulle, Switzerland, ONCE, 35 behind; 9.
Acudelino Cubino, Spoin, Kelme, 35 behind; 0.
Courtino Cubino, Spoin, Kelme, 35 behind; 0.
Courtino Cubino, Spoin, Kelme, 35 behind; 0.
Courtino, 4:13 behind; 3. Zulle, 4:57 behind;
4. Delgodo, 5:43 behind; 5. LeBlanc, 6:41 behind; 6. Cubino, 7:35 behind; 7. Rincon, 7:36
behind; 8. Vicente Appricio, Spoin, Banesto,
9:35 behind; 9, Perez, 9:16 behind; 19, Fernon-9:85 behind: 9. Perez. 9: 16 behind: 10. Fernos

THANSACTIONS: BASEBALL

American Legge BOSTON—Called up Todd Frohwirth, pitcher, from Pawtucket, IL Sent Bob Zupcte,

outfleider, on 15-day disobled list. CLEVELAND—Bought contract of Ched Osea, pitcher, from Charlotte, IL Recatled Herbert Perry, ist baseman, from Charlotte. Ocioned Moit Turner, pitcher, to Charlotte. D MINNESOTA—Activated Shane Mock, out-fielder, from 15-day disabled list, Designated Keith Gerogezzu, pitcher, for assismment N.Y. YANKEES—Put Steve Howe, pitcher, on 15-day disabled list. Called up Sterling Hitchcock, pitcher, from Columbus, IL

SEATTLE—Signed Breat idden, pitcher, to minor league confroct and assigned him to ex-tended spring training comp in Peorla, Arizona. Motional Leggue
ATLANTA—Put Jeff Blouser, shortston, on
Is-day disobled list. Colled up Milks Mardecoi
Infielder, from Richmand, IL. Dottonad Milks
Kelly, outfielder, to Richmand, Baught contract of Jarvis Brown, outfletder, from Richmond. of Jarvis Brown Durnetter, from Richmond. CINCINNATI—Optioned Kevin Jarvis, pitcher, to indicapopolis. AA Reculted Jarvy Saradlin. pitcher, from Indicapopolis. MONTREAL—Optioned Rodney Hender-

MONTREAL—Ostbard Rodney Hender-son, elither, to Ottowo, IL.
PHILADELPHIA—Put Kevin Stocker, shortstop, on 15-day disabled fish, retroactive to April 28. Called up Torn Quinlan, infielder. to April 26. Colled up Torn Quintan, infielder, from Scramfon Wilkes-Barre, IL. Put Norm Charlina, Bilcher, on 60-day disabled list, ret-rocclive to April 4.

BASKETBALL

National Besketboll Association

DALLAS—Fired Quinn Buckner, coach, and Greg Ballard, assistant coach.

ENGLISH PREMIER LEAGUE

Marselier was 43 on pendities INTERNATIONAL FRIENDLY

National Hackey League ANAME!M.—Assigned Mike Monetuk, left wing, to San Diego, IHL SOCCER

pelsee 1, Coventry 2 onchester United 2, Southe FRENCH CUF

FOOTBALL
National Football League
ATLANTA—Signed Torrane: Mothis, wide
receiver, to 3-year controct, and Todd Peterson, kicker, Walved Jonnie Dukes, center.
CHICAGO—Walved John Walcicchowski,
offensive Vineman. Signed Duron Alcornplacekicker,
KANSAS CITY—Acquired Steve Bong,
The Complete Company of the Complete Company of the Comp Wednesday's NHL Playoffs

Series fied 1-1

First Period—1, Toronte, Allronov 2 (Elleft, Gilmour), 8:86 (pp). Penalties—Lartonov, SJ (tripping). 1:10; Letebove. Tor (stocking). 7:17; Whithey, SJ (tripping), 7:45; Norton, SJ (roughing), 7:55; Osborne, Tor (tripping), 16:53; Elleft, Tor (roughing), 17:48. 10:23; Edent, Tor (roughing), 17:48.
Second Period—A. Toronto, Gorine 2 (Gill.
Clark), 9:31. 3. Toronto, Osberne 2 (Gillmour),
13:27 (sh). Pendities—Larienov, S.J. (Frjephg), 7:18; Andreviouk, Tor (skeshing),
12:21; Pearson, Tor (sociale interference),
15:45; Batter, S.J. (roughing), 17:34.
Third Period—4, Toronto, Glimour 3 (Ellett), 3:25 (pp), 5, Toronto, Clark 2 (Alkronov,
Right), 1111 (mp), 4 (pp), 4 (pp

Ellerii), 1):11 (pp). 6, Son Juse, Duchesne 1 (Ozelinish, Folkan), 15:84. Penulties—Nor-ton, SJ (sigshing), 1:33; Osborne, Tor (sleet-ing), 1:33; More, SJ (tripping), 2:58; Berg, Tor (tripping), 6:05: Larienov, 5J (stashing), (100: Norton, SJ (roughing), 19:24: Boun-sariner, Tor (roughing), 19:24: Boun-sariner, Tor (roughing), 19:24. Toronto

13-11-14-38: sower-play opportunities—Son Jose 8 of 6; Toronto 3 of 7; sealles—Son Jose, Irbe, 5-4 (36 shots-33 soves). Toronto, Polyin, 5-3 (20-19), Vancouver

Vancouver leads series 2-9 First Period—1, Vancouver, Roming 3,3;50 nord Besham, and Suster Stonley, detensive linemen; Kirk Botkin, Hight end; Rich Tytisk, quard; Jarrad Washinston, running back; Greg Ballard. Kevin Glenn, Mario Henry, and Todd Dison, Wide nachivers; and Bill Durkin, other-sive lineman, Re-stened Brandon Moore, tack-ia, and Derryl Wren. cornerback.

First Period—1, Voncouver, Romning 3,3:50.
2, Voncouver, Bure 5 (Momesso, Romning),
17:20. Penalties—Diducit, Van (cross-checking), 4:28; Eklund, Dat (holding stick), 9:50;
Ludwiz, Dat (etbowing), 17:29; Lumme, Van (holding), 17:57.
Second Period—3, Vancouver, Bure 6 (Crovan), 19:39. Penalties—Antosik, Van (highdicking), 19:39. Penalties—Antosik, Van (highvan), 19:39. Penalties—Antoski, Van (high slicking), 3:32; McPhee, Oci (high-slicking) sitickins), 3:32; McPhee, Dai (high-stickins), 3:32; Ronning, Van (hookins), 11:34; Homeson, Van (roughins), 11:34; Diduck, Mameson, Van (roughins), 11:34; Diduck, Dai (roughins), 11:34; Ludwis, Dai (roughins), 11:34; Ludwis, Van (roughins), 19:04; N.Breten, Dai (roughins), 19:04. Taird Parfod—None, Penalties—Evosan, Dai (roughins), 19:04.

Terra Period-None. Pernotiles—Evoson. Doi (interference), 5:67; Gelima, Van (hooking), 9:48; Brown, Van (holding), 16:12; Hunder, Van (reughing), 18:30; Churia, Doi, minermiscanduct (cross-checking), 18:30.
Shefs as soul—Vancouver 12:12:6—30. Doi-los 16:419—39; power-play asportustiles——Vancouver 0 of 3: Dollas 8 of 6: goalles—Vancouver. Mci. and 3:1/20 points. —Vancouver of all Lights of the or year Collection of the Collecti

inge rate that the (a floor ut at psycholald trigge ss the box d. That co tock and ज्ञातांगढ देव held by

gh said i a curren not cons Ag to coun last week sful,

OBSERVER

'E Pluribus' and All

By Russell Baker EW YORK — I have always been an "E Pluribus Unum" person myself, but the future does not look bright for an "E Pluribus Unum" America. The melting pot in which the Pluribus were to be combined into the Unum was not the success its advertisers had

Well, what ever is? It is the destiny of Americans to be oversold by slogans. They know it instinctively, which is why advertising is far more to blame than Richard Nixon and Lyndon Johnson combined for the cynicism in which we now wallow.

What is new these days is the passion with which we now pursue our tribal identities.

A generation ago the sociologists Nathan Glazer and Patrick Moynihan (since gone to the Senate) created a stir by pointing out that we had been oversold on America as melting pot. The one people that was supposed to emerge from the many stirred into the pot simply refused to come forth, they observed. Anyone who had grown up in working-class America already knew all this. If you ran with Italian kids and got caught alone among Irish kids, you knew loos-ened teeth or blackened eye, and possibly both, might ensue.

My home was dominated by a woman born of a marriage between Ireland and Cuba. In that age with its unbuttoned indifference to ethnic delicacy, her husband lovingly teased her by saying. "The only thing dumber than a dumb Swede is a smart Irishman.

Since she ruled the domain, she could tolerate and even laugh at the cruelty of failed-melting-pot humor, but no one ever mentioned her Cuban blood. In fact her Irish mother had been read out of the family for marrying a Cuban.

You grew up knowing instinctively that the melting pot was an inferior vessel, but at the same time you were encouraged to believe that it ought to work, that it must work for America to succeed (whatever that meant), and that in time it eventually would work. Every schoolchild was taught at least enough Latin to know what "E Pluribus Unum" meant: "From many, one people." How this will all play out is be-

Europe

the game is already far afoot, and we old "E Pluribus Unum" people ought to be flexing our own tribal muscles on the possibility that it's going to be all Pluribus and no

Unum for a long time to come. My own tribe. I noticed while browsing in the press the other day, is being called "Caucasian." This is absurd. The Caucasus is a region between the Caspian and Black seas and contains Russians, Georgians, Azerbaijanis and Armenians.

The etiquette of the new ethnic sensitivity entitles each of us to decide what we want to be called, and it's hard to believe that many in my tribe want to face the coming struggle carrying the banner for the Caucasus, especially since Americans of Armenian, Georgian, Azerbaijani and Russian blood might sensibly object that we are ethnically impure.
"Caucasian" has long been a
fussy, stuffy way of saying "a whit-

Cops with literary aspirations have used it for years. It's one of those nice-Nelly terms that throttle our ability to discuss the race problem without hypocrisy. Is it important to make clear that the perpetrator was not black. African-American, Negro. Afro-American. a person of color, Hispanic, Latino, Chicano or Asian-American? If so,

announce that he was Caucasian. The tribal dignity of all whiteys is demeaned by the embrace of this silly term. Choosing a name that will honor us as we have a right to be honored is not for me to do. It will require a committee. "Whiteys," incidentally, will not do, as we vary in color from glorious purple

to mausoleum gray.

The Hispanic solution, calling us "Anglos," is pretty, but almost as wrong as "Caucasian." It will also offend Celtics among us who despise England. The Jewish "govim." while picturesque, is equally appli-

cable to everybody not Jewish.

The New York acronym "WASP" - white Anglo-Saxon Protestant - is pleasant but offensive to white Anglo-Saxon Catholics, white Anglo-Saxon agnostics. white Gallic Protestants, white Central European anarchists and millions more.

O Unum, what misery we courted when we forsook thee for Pluribus.

New York Times Service



Gale Anne Hurd, the producer of such box-office blockbusters as "Terminator 2," with Arnold Schwarzenegger, Miles Dyson and Sarah Connor.

Shocking Futures and Piles of Money

By Bernard Weinraub

New York Times Service

OLLYWOOD — Gale Anne Hurd
said, with a wry laugh. "My films do
not aspire to Shakespeare."

Far from it. But this 38-year-old producer makes movies that are, by Hollywood standards, more welcome than anything by Shakespeare. Her films make

piles of money.

The latest, "No Escape," a futuristic film starring Ray Liotta as a prisoner sent to a primitive jungle island to die, opened at No. 1 at the box office in the United States last weekend despite a less-thanwarm reception from reviewers.

Typically, Hurd, who has produced such innovative successes as "Aliens," "The Terminator," "The Abyss," "Alien Nation" and "Terminator 2: Judgment Day," speaks with coolness and distance about her extraordinary hits and her career.

There's an interesting psychological profile of people who come to Hollywood," she said in her elegant new offices at Paramount Studios. "They're insecure and unstable. And they'd be insecure and unstable anywhere. And what do they do? They choose the most insecure and unstable place to work, a place where the average executive stays in a studio job for 18 months, where you're only as good as your

By all accounts. Hurd is neither insecure nor unstable. The fact that her newest movie seems to be a hit pleases her, of course. But only up to a point.

"Box-office grosses are not something I can control," she said. "They don't keep me up nights. Yes, my feelings get hurt when a film I've done gets a bad review. But it's not under my control if a film makes \$10 million in a weekend or \$1.1 million."

As blunt as she is confident and successful, Hurd insists that she sees no contradictions between a privileged background (and that she's a woman) and the fact that she makes often intense techno-thrillers and epics that appeal mostly to men. "No Escape," which stars Ray Liotta, has no women in it at all.

Some studio executives were aghast at that, she said. "They said that we had to have a woman, there has to be a love interest, you have to have a woman on the poster," she said. smiling. "I said: I really can't do that. This is a prison movie. They don't mix male and female prisoners.' I said, 'If I was going to introduce a woman

into this environment it would have to be her story. She prevailed. She was the daughter of a Los Angeles

real-estate developer, and she attended Stanford University, graduating Phi Beta Kappa in 1977. Soon after, a professor helped her get a job as an assistant to Roger Corman, the B-movie king, who has trained many filmmakers.

"The interesting thing about working for Roger was that it was not like the rest of Hollywood: Women had an equal chance to do anything," she said.

While working for Corman, she met James Cameron, who was building model spacecraft for Corman and serving as an art director. Hurd and Cameron began writing "The Terminator" (1984). the enormously successful Arnold Schwarzenegger movie the two produced.

They married, then divorced after three ears. Earlier, Hurd was married to Dr. Michael McGrath, who is now a prominent AIDS researcher in San Francisco. More recently, she was married for two years to the director Brian De Palma, and she produced his offbeat 1992 film, "Raising Cain." The couple share custody of

their 2-year-old daughter. Despite the success of 'The Termina-

39 Without

concern for the future

40 Baron in *Der Rosenkavalie

42 Epcot neighbo

41 Wistful one

44 Computer add-on?

47 G. & S. prince

50 Embarrass

tor," Hurd said, studios were resistant to having her produce Cameron's next film, "Aliens" (1986), starring Sigourney Weaver. "Jim made it somewhat of a precondition" that she be named a producer, she said. With the success of "Aliens, which grossed \$82 million in the United States. Hurd was home free.

In 1991, she struck gold with "Termina-tor 2: Judgment Day," which has grossed nearly \$205 million in the United States.

She insisted there was nothing especially unusual about her fondness for elaborate action films. Women, she said, play powerful roles in many of these films. Terminator is a very romantic movie, she said. "I mean, there happen to be robots and action sequences and firepower, but essentially it's a women's movie

too. And the same applies to 'Aliens.' Hurd said she had few illusions about being a woman in the movie business. "Right now, it's not difficult for me because I've had a steady diet of these films, she said. "For another woman, it would be difficult. And it's even worse if you're a woman director who wants to make action films. There's some sense that a woman just doesn't have the chops."

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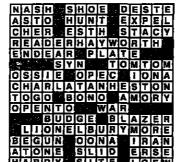
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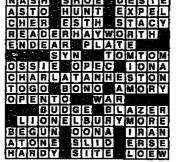
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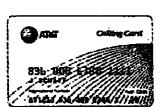
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O New York Times Edited by Will Shorts.

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